



Teleflex Incorporated

Dave K. Price  
Sr. Director, Commercial Operations

3015 Carrington Mill Blvd.  
Morrisville, NC 27560

Phone: 919.544.8000

[www.teleflex.com](http://www.teleflex.com)

June 1, 2015

RE: Sole Source letter - EMS

To: Current/ Prospective Arrow International, Inc. Customer

Thank you for your interest in the ARROW® EZ-IO® intraosseous infusion system. Arrow International, Inc. is part of Teleflex Incorporated and utilizes a direct sales team to market, sell and/or service all customers within the continental United States and Canadian markets who use or desire to purchase the ARROW® EZ-IO® intraosseous infusion system.

The ARROW® EZ-IO® products utilize a proprietary patented needle and power driver technology which requires both components be supplied by Arrow International, Inc. Arrow International, Inc. is the sole manufacturer of these intraosseous infusion systems and no other battery powered IO product is currently available in the global marketplace.

If you have any questions or concerns, please do not hesitate to call our office.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dave K. Price", is written over a horizontal blue line.

Dave K. Price  
Sr. Director, Commercial Operations  
Teleflex Incorporated