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January 10, 2024

RE: Sole Source

To whom it may concern:

To provide you with the personalized level of sales, service, and warranty you deserve, Pierce has established a network of authorized dealers throughout the country. Atlantic Emergency Solutions Inc. is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Delaware, Kentucky, Maryland, North Carolina, Ohio, Virginia, West Virginia, and District of Columbia.

Atlantic Emergency Solutions Inc. is extremely qualified to provide you with the support you have come to expect from Pierce and has service & warranty facilities located in all the states they represent.

Please contact Atlantic Emergency Solutions Inc. direct for Sales support or visit their website for more information at www.atlanticemergency.com.

Sincerely,

A handwritten signature in black ink that reads "Charley Hopp".

Charley Hopp
Manager – Contracts and Sales Support
Pierce Manufacturing Inc.