City of Columbus Office of Diversity & Inclusion

B2GNOW

Compliance Tracking and Monitoring Software System RFP

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Cost Proposal

PRICING PROPOSAL

For the hosted SaaS model proposed, there is no need to purchase hardware, software licenses, maintenance, or support. All of this, including installation of upgrades, hosting and maintenance of the system, is included in the annual cost.

Service costs are detailed below and are based upon the RFP. The system cost is inclusive of all setup, implementation, support, and software services. This price quote is based upon our understanding of Columbus's environment and stated requirements. We welcome the opportunity to discuss the listed component and option prices; additional combinations and options are also available.

PRICING SUMMARY

Software & Support Annual Fee	**$116,950 per year** *Setup is included in annual fee*

PRICING DETAIL

Software & Support includes:	
• Software modules - Vendor Management / Baseline System - Contract Compliance - Online Application - Certification Management - Workforce Tracking - Contract-specific Goal Setting - Outreach & Event Management	Up to 1,000 monitored contracts§* Up to 1,000 applications* Up to 1,000 certifications* Up to 400 monitored records* Up to 500 contract goals* Up to 500 campaigns*
• Software licenses/maintenance/upgrades	✓
• Access to all standard reports and ad hoc tool	✓
• Maintenance of three interfaces	✓
• Email and phone support for staff	✓
• First-tier email technical support for vendors	✓
• Access to online help tools	✓
• Training manuals and quick guides	✓
• Unlimited user training and configuration support	✓

§ *"monitored contracts" are those with subcontractors that are monitored against contract goals. Other contract records can be added to the system for overall program reporting but are not included in the count towards capacity.*

* *Additional capacity is available.*

Implementation & Setup includes:	
• Comprehensive project management	✓
• Setup and configuration of the system	✓
• Configuration of portal pages & notification templates	✓
• Staff training	✓
• Standard reports	✓
	✓

• Creation of staff accounts	✓
• Implement contract header import interface	✓
• Implement prime payment import interface	✓
• Implement data warehouse interface	✓
• Certification directory enhancements for public search results to include additional fields and data (up to 10)	✓
• Migration of active contract data	✓
• Migration of active certification data	✓
• Custom report development – 40 hours	✓
• Onsite Visits – 2 included	

OPTIONAL MODULES AND SERVICES

Onsite scanning of hardcopy active certification applications and attaching them to certification record in B2Gnow. (Assumes up to 700 applications, up to 120 hours, onsite travel included)	$13,500
Additional B2Gnow Module Capacity (incremental increase per module) • Additional 200 monitored contracts • Additional 200 applications • Additional 200 certifications • Additional 100 outreach campaigns • Additional 200 monitored contracts for Workforce • Additional 200 contract goals	 $5,950/year $5,950/year $5,950/year $5,950/year $5,950/year $5,950/year
Optional B2Gnow Modules • Workforce Utilization (up to 200 monitored contracts) • Utilization Plan (up to 200 bidsets) • Hire (up to 200 job postings) • Insurance Management (up to 200 risk certificates) • Bid Posting & Bidding (up to 200 solicitations) • Spend Analysis (up to 10,000 payment records)	 $5,950 one-time + $5,950/year $5,950 one-time + $5,950/year $5,950 one-time + $5,950/year $5,950 one-time + $5,950/year $5,950 one-time + $11,900/year $11,900 one-time + $5,950/year
Additional System Interface – price is per data type	$5,950 one-time + $2,950/year
Single Sign-On (SAML 2.0) for Staff Users	$9,950 one-time + $5,950/year
Data entry services	$90/hour
Trainer	$135/hour
Project manager	$180/hour
Custom reports or system enhancements	$180/hour
Program consulting	$360/hour
Travel expenses (after included trips)	At cost

Options not selected in the beginning <u>can be added at any time</u>, subject to approval by B2Gnow.

TERMS

- First 50% of annual service fee is invoiced at contract start date.
- Final 50% of annual service fee is invoiced at first module go-live
- Annual service fee is invoiced annually based on contract start date.
- Annual service fee will be fixed for the initial five year term.
- Starting in year six annual fee escalations will be limited to maximum of 5%.
- Additional services are invoiced Net 30 upon delivery.
- Travel and other out-of-pocket expenses are invoiced NET 30 at actual cost.