
CITY OF COLUMBUS - SOLE SOURCE INFORMATION FORM

TO ACCOMPANY LEGISLATION WHICH WAIVES
ANY PROVISIONS OF COLUMBUS CITY CODE CHAPTER 329.
(LIMIT YOUR RESPONSE TO THIS SHEET)

1. Verification of sole source: (Why no other individual or business entity is capable of supplying the needed item/service.)

- Sole source manufacturer/distributor.
- Sole distributor authorized for this territory.
- Patented product purchased for owner/developer.
- Sole company offering this unique service.
- Other:

2. Describe any effort to bid for alternate item (service or product) that is not provided by a sole source that would meet this need:

Six existing gas chromatograph mass spectrometers (GC/MS) used in the Drug Identification Section consist of the 5975 and 5977 series models manufactured by the the same company, Agilent Technologies. In order to integrate the existing Agilent GC/MS 5975 and 5977 series into an electronic workflow for data acquisition and processing, the software upgrade must be compatible with both of the existing model series in use. OpenLab software is seamlessly compatible with both models series of existing Agilent GC/MS systems used by the Drug Identification Section. OpenLab is proprietary software exclusive to Agilent Technologies. Other software is not able to operate the existing Agilent GC/MS 5975 and 5977 series systems. Therefore, there are no available alternatives.

3. Describe efforts to determine/verify that the company is the sole source:

Agilent Technologies is the sole manufacturer of OpenLab. Agilent Technologies is the only company available to provide on-site installation, implementation, and key user training of their product, OpenLab.

4. Indicate how the price or fee structure was determined:

The product requirements were provided to the assigned Agilent Technologies sales representative, Pedro Wang, during a virtual information meeting in the summer of 2020. He prepared a quote for the costs for OpenLab software, all other product items necessary for use in the laboratory, installation, implementation, and training on June 18, 2020. Since the Columbus Police Crime Laboratory has been using Agilent Technologies instrumentation and software, Agilent Technologies was able to provide significant discounts, which resulted in over a 13% price decrease. Agilent Technologies has advised that they will honor their price quote from June 18, 2020 for the purchase until January 11, 2022.

Ordinance No.: _____

Approved By: Authorized Approval on Corresponding Legislative File
