

Jonathan Mandl

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22 Stimmel Street, Columbus, OH 43206

Expert Project Manager and Collective Bargaining Agreement Business Representative

Versatile, leadership oriented professional with 5+ years of comprehensive experience in the daily operations of a non-profit association. Proven communication skills as demonstrated by direct reports to nine (9) Board of Directors on a bi-monthly basis. A resolute professional with established negotiation skills and problem-solving abilities managing grievances and negotiations of eight (8) collective bargaining agreements.

Core Competencies

Microsoft Office * Microsoft Excel * Microsoft Outlook * FMLA * ERISA * Collective Bargaining Agreements * Negotiations * Leadership * Adaptability * Influence * Human Resources * Project Management * Hiring * Discipline * Teamwork * Problem-Solving * Budget Administration * Presentation Preparation and Delivery * Resource Management * Public Speaking * Non-Profits * Dispute Resolution * Grievance Resolution * Contract Interpretation * Decision Making * Task Delegation * Management * Administrative Skills * Written & Verbal Communication * Persuasion * Profit and Loss Statements * Financial Statements * Organizational Skills * Business Analysis * People Management * Relationship

Experience

Central Ohio Chapter, NECA Inc., Columbus, OH

January 2020 – Present

Chapter Manager

- Represented Employers in various Arbitration cases resulting in positive outcomes for all cases.
- Organized a Strategic Plan with nine Board of Directors members for the first time in Chapter's history.
- Elevate and monitor the financial health of the Chapter operational budget and increasing reserves by approximately \$250K.
- Increase productivity for staff by implementing new equipment and technology in the office including new cloud-based file storage and new phone equipment.
- Increased market share and employee retention by acting as lead negotiator between Chapter and IBEW Local Unions 71, 575, 683, 688, and 1105 while increasing flexibility and keep total cost increases to a minimum
- Increased the number of indentured apprentices from less than 50 to over two hundred while participating as a committee member on two (2) jointly trustee State of Ohio and DOL recognized Apprenticeship Programs.
- Hosted networking and social events to drive engagement and interactions for members and provide Continuing Education Units (CEU's) for State of Ohio Contractor Licensing requirements.
- Increased benefit coverage for retired IBEW members while cutting costs to ERISA governed Health and Welfare fringe benefit plan.

Central Ohio Chapter, NECA Inc., Columbus, OH

July 2018 – December 2019

Assistant Chapter Manager

- Formulated reports on behalf of Chapter Manager including an Employment Activity Trend Report by analyzing data from internal reporting programs.
- Established a Recruitment Hiring Bonus Program utilized by Union Organizers to hire over two hundred employees on behalf of signatory contractors during a three-year period.
- Reformatted Board of Director's report to track posted bonds and labor headcount more efficiently as reported by signatory Employers.

National Electrical Contractors Association, New York, NY

July 2017 – July 2018

Staff Associate

Morgan Stanley, New York, NY

April 2016 – July 2017

Financial Planning and Analysis Associate,

Fiduciary Standard Analyst / Corporate Retirement Sales

Education, Certifications, and Licenses:

Montclair State University – BA, Business Administration

December 2015