

## MEMORANDUM

TO: Joel S. Taylor, Finance Director

FROM: Wayne A. Roberts, Executive Director, Recreation and Parks Department

DATE: January 30, 2006

RE: Bid Proposal # SA001853 Golf Course Chemicals

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After reviewing bids opened by the Division of Purchasing on January 12, 2006 the Recreation and Parks Department recommends that purchase orders/contracts be established with the lowest and best bidders as follows:

| <b><u>ITEM #</u></b>             | <b><u>SUPPLIER</u></b>  | <b><u>CC#</u></b> | <b><u>TOTAL</u></b> |
|----------------------------------|-------------------------|-------------------|---------------------|
| 15,16,18,20,27                   | UAP Professional Prod.  | 043769161         | <b>\$53,972.50</b>  |
| 1,23                             | Lesco, Inc.             | 340904517         | <b>\$8,772.00</b>   |
| 11                               | Carso, Inc.             | 371304435         | <b>\$270.00</b>     |
| 9                                | Central Farm & Garden   | 340945300         | <b>\$728.16</b>     |
| 6,13                             | Xenia Power Equip.      | 311175853         | <b>\$17,992.00</b>  |
| 3,5,10, 28                       | Turfgrass Inc.          | 381907448         | <b>\$43,896.76</b>  |
| 2,4,7,12,22,24<br>25,26,29,33,36 | Helena Chemical Co.     | 710293688         | <b>\$51,162.70</b>  |
| 30,32                            | Prosource One           | 411941923         | <b>\$574.88</b>     |
| 8,14,17,19,21,34,35              | Advanced Turf Solutions | 352152001         | <b>\$50,757.81</b>  |
| 31                               | No Award                |                   |                     |

Legislation will be submitted for those suppliers with total award amounts in excess of \$20,000.00. Please write a purchase order to the suppliers with award amounts less than \$20,000.00. Total award amount for this bid equals \$228,126.81

- Item # 2** Lesco, Inc.  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Nitrogen in the material bid is derived from sources other than those specified.  
3. Material bid is not an homogenous particle as specified.
- Item # 3** Central Farm & Garden  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Material bid does not have an SGN particle size of 80-90 as specified.  
4. Nitrogen in the material bid is derived from sources other than those specified.
- Item # 4** Lesco, Inc.  
1. Nitrogen in the material bid is derived from sources other than those specified.  
2. Material bid does not contain the fertilizer analysis in the bid specification.
- Item # 5** Lesco, Inc.  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Material bid does not derive at least 82% of nitrogen from Polyon Coated Urea manufactured with reactive layer coating as specified.
- Central Farm & Supply  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Material bid does not derive at least 82% of nitrogen from Polyon Coated Urea manufactured with reactive layer coating as specified.
- Item # 6** Lesco, Inc.  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Nitrogen in the material bid is derived from sources other than those specified.  
3. Material bid does not contain 10.8% water insoluble nitrogen from IBDU as specified.  
4. Material bid does not contain .7% magnesium as specified.
- Item # 9** Lesco, Inc.  
1. Material bid does not contain the fertilizer analysis in the bid specification.  
2. Material bid does not contain 13.5% water insoluble nitrogen from IBDU as specified.
- Item #10** Xenia Power Equipment  
1. Material bid does not the fertilizer analysis in the bid specification.  
2. Nitrogen in the material bid is derived from sources other than those specified.  
3. 100% of the nitrogen in the material bid is not derived from polyon coated urea as specified.
- Item #11** Carso, Inc.  
1. Award based on delivery as required in the bid specifications.
- Item #13** Advanced Turf Solutions  
1. Material bid is a  $\frac{3}{4}$  gallon quantity. Total for this item in specified quantity is \$2,555.00.

- Item #15** Central Farm & Garden  
1. Material bid is a one gallon product. Total for this item in specified quantity is \$15,408.00.
- Item #17** Carso, Inc.  
1. Supplier bid unidentified fungicide. Supplier did not provide full, complete, and detailed information regarding this item as specified.
- Item # 18** Central Farm & Garden  
1. Proposal page lists material bid as a per gallon price. Bid total for this item by this supplier is \$35,838.55.
- Item # 20** UAP Professional Products  
1. Award based on local supplier discount.
- Item # 21** Advanced Turf Solutions  
1. Award based on local supplier discount.
- Turfgrass Inc.  
1. Proposal page lists material bid as per .49 lb. Packet. Bid total for this item by this supplier is \$6036.80
- Item # 22** Lesco Inc.  
1. Material bid does not contain 3.0lbs/gallon 2,4-D; 0.183bs/gallon clopyralid; and 0.375lbs/gallon Dicamba as specified.
- Item # 26** Prosource One  
1. Material bid is not formulated to not clog spray nozzles and screens as specified in the bid document.
- Item # 33** Central Farm & Garden  
1. Proposal page lists material bid as a per pound price. Bid total for this item by this supplier is \$2,134.00.
- Item # 34** Central Farm & Garden  
1. Proposal page lists material bid as a per gallon price. Bid total for this item by this supplier is \$3,817.66.
- Item # 35** Advanced Turf Solutions  
1. Award based on local supplier discount.
- Item # 36** Central Farm & Garden  
1. Material bid is Dispatch Surfactant not Dispatch Soil Penetrant as specified. Material bid confirmed with Joel Eaton the sales representative who executed bid for supplier.