



Mary Love, CPA, MT, BSBA

Your central point of contact for quality, integrity, honesty, and innovative financial management

Mary Love, with more than 25 years in nonprofit financial management, lasting commitment to the community, and a genuine love for the nonprofit industry, would bring real dedication and valuable experience to any nonprofit Board. Mary was born in Hopkinsville, Kentucky, raised in Columbus, Ohio by her mother and step-father. Mary's mother and grandmother taught her to keep her spiritual house in order, and the sky

would be the limit of what she could accomplish. Mary set her sights to become a first-generation college graduate. With her educational goals achieved, and now working in the accounting industry; Mary learned that her passion was giving to others, and set her goal to learn how to live her passion and further her career as a financial professional. After a few years, Mary decided to dedicate herself to bringing high quality results, integrity, honesty, and innovative financial management to nonprofit agencies.

Trusted by the Columbus Urban League Board of Trustees, and CEO, where she serves as the VP & Chief financial Officer, and respected within the National Urban League movement, Mary delivers comprehensive grant compliance, strategic fiscal management, and uplifting inspiration to everyone she encounters. Mary is practiced in administering Federally Qualified Health Centers (FQHC), Health Care for the Homeless (HCFH), Head Start, Temporary Assistance for Needy Families (TANF), Workforce Innovation and Opportunity Act (WIOA), and Housing and Urban Development (HUD) grants.

Mary is a licensed Certified Public Accountant, and a member of the American Institute of Certified Public Accounts, (AICPA). Mary earned a Masters of Taxation from Capital University Law and Graduate Center, and a Bachelor of Science in Business Administration, majoring in accounting, from The Ohio State University. Mary has been recognized by the National Urban League, for best practices implemented over financial management at the Columbus Urban League, and has presented to affiliate CFO's at the annual Whitney M. Young CFO Conference.

Mary is devoted to her family and truly believes that the world would be a better place if the "each-one- teach-one" principles were practiced every day of our lives. Mary's pride and joy are her two sons and daughter, not to mention those, perfect in her eyes, grandchildren. Mary believes in paying-it- forward and practices her belief by volunteering and doing what she can to help those in need. Mary is currently serving as the Treasurer of a local nonprofit, Greater Columbus Community Helping Hands, Inc., an organization committed to service and higher education programming focused on first generation college bound students.

Mary S. Love
Financial Executive
mlove@cul.org

Professional Profile

A results-oriented professional with extensive experience in directing nonprofit financial operations, developing and implementing financial policies and procedures, and maintaining all financial functions including accounting, budgeting, corporate and employee benefit insurance, taxation, treasury and grant compliance. Supporting CEO's in establishing strategic objectives, and operational policies and procedures by evaluating, monitoring, and providing technical assistance that ensures contract compliance, agency and program planning and outcomes, and adherence to the mission of the agency. A skilled and confident executive focused and moving strategies forward and developing innovative collaborations that impact communities and the agency. A team player, with integrity and strong work ethic that compliment a willingness to learn and coach a team that takes pride in the quality of work performed and maintains flexibility to strive in an ever-changing environment.

Career highlights include:

Strategic Planning

- Coordinated and led efforts to open a new Community Health Center funded with Federal and City funds. Including negotiating leasehold improvements, real estate leases and other contract negotiations, asset purchases, communications and MIS systems development and implementation.
- Facilitated the implementation of financial policies and best practices to ensure compliance with GAAP, FASB, OMB Uniform Administrative Requirements, and funder regulatory requirements.
- Developed and implemented grants management processes and procedures that ensure compliance with Federal, State, and Local laws and funder regulatory requirements.

Performance Leadership

- Directed continuous improvement of financial processes through needs assessment, service capacity, staff development, outcomes management, and goal attainment. Assuring the overall integrity, development, support and functionality of agency programs and services.
- Facilitated meetings with community stakeholders and funders for consensus on funding allocations, project development and community impact.
- Evaluated and monitored actual to budget performance recommending solutions that encourage progressive transformation of outcomes and obtainment of agency goals and objectives.
- Advised Board of Directors on agency operations.

Operational Efficiency

- Organization Knowledge Management.
- Facilitated staff development training groups that emphasized team approach processes that included planning, program operations, outcomes management, and recognition that motivated and encouraged continual communication.
- Managed Medicaid and Medicare medical and social service billings improving accounts receivable aging by 40%.

- Monitored and advised on effective revenue mix encouraging the development of unrestricted revenue sources through the creation of social-purpose ventures that support the mission of the agency.
- Oversee risk management.

Professional License and Education

Masters of Taxation – Capital University Law and Graduate Center, 1995

Certified Public Account (CPA), 1989

Bachelors of Science Business Administration- Accounting – The Ohio State University, 1980

Professional Experience

VP & Chief Financial Officer Columbus Urban League, Inc. 2005 – Present

Responsible for reporting financial results compliant with GAAP, FASB, OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements. Advise senior leadership on fiscal internal controls, budget creation and modification; prepare, present and interpret financial reports to the Board of Directors and senior Leadership; ensure adheres with tax laws and regulatory compliance to maintain the nonprofit status of the agency. Direct financial functions; provide leadership, training and supervision; maintain grantor relationships; and ensure compliance with agency policies and procedures. Assist the CEO in attaining established agency and department goals. Responsibilities include;

- Manage all financial aspects of the corporation to include general accounting, payroll, procurement, grants management and reporting, information technology, financial statement presentation, budget preparation, treasury management, and audit function.
- Report financial results of operations to the Executive Director, Board of Directors and Senior Management.
- Maintain the Cost Allocation Plan in compliance with OMB Cost Principles.
- Business and financial strategy monitoring, management and reporting, including management and development of policies, systems, processes, and negotiating employee benefit packages.
- Oversee and manage corporate taxation in compliance with Federal, State, and Local laws.
- Financial staff management, evaluation, motivation, training, recruitment and selection.
- Contributing in the strategic planning process as a member of the executive team.

- Other areas of responsibility include company insurance, licensing, contracts and agreements, legal matters, corporate level negotiations (i.e.: premises, facility, acquisitions and disposals), stakeholder and major supplier/customer/partner relationships, community perception, and accreditations.
- Manage information technology systems

Chief Financial Officer Columbus Neighborhood Health Center, Inc. 1997 – 2004

Designed and coordinated accounting and statistical data and reports for all programmatic efforts; demonstrating compliance with GAAP and FASB regulations while leading and directing with service providers, executive management, and finance department staff. Duties entailed;

- Managing general and grant management accounting, purchasing, medical billing and collections, payroll, and the annual independent audit.
- Developed and implement an in-house training and educating program for MIS, medical billing, and patient registration.
- Researched, selected, and coordinated the implementation of a new MIS system serving nine locations including the installation of Great Plains accounting and HealthPro medical billing software.
- Negotiated employee benefits and general contracts to include medical, dental, life and disability insurance, pharmacy management, general consulting and building lease contracts.
- Annual budget preparation and administration to ensure operational stability and alignment with Board approved corporate strategy.
- Developed and implemented written policies and procedures consistent with GAAP, FASB, Federal, State, and Local regulations and program requirements.
- Identified corporate financial and facility operating challenges recommending corrective actions to the Executive Director and Finance Committee.

Multi-State Tax Senior Associate Coopers & Lybrand L.L.P. 1995 – 1998

Researched, analyzed, and applied State corporate income tax laws to benefit the business activity of each client. Organized and prepared tax abatement and enterprise zone plans and applications.

- Multi-State tax consulting and research.
- Prepared and reviewed Multi-Sate corporate and individual tax returns.

Mary S. Love

mlove@cul.org 4

- Assist with the filing of tax abatements.
- Prepare Ohio enterprise zone credits applications.