

Vogelpohl Fire Equipment, Inc

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February 26, 2007

City of Columbus-Fleet 423 Short St Columbus, Ohio 43215

Attn: Terri Ogburn

This is to confirm your inquiry that Vogelpohl Fire Equipment is the Sole Source provider for American LaFrance, LTI Aerial, and Duplex Chassis parts and service for your City. I have attached a letter direct from American LaFrance stating that the City of Columbus and Franklin County Ohio is located in our AOR for the above list products, and services. We are the exclusive dealer for these products in this area.

We understand that bids will be available online at the Columbus web site, Will we be notified that a bid is posted on the site. If so please email myself and copy Todd Vogelpohl of the posting. Our email address's are: billv@vogelpohlfire.com and toddv@vogelpohlfire.com.

If you need additional information please advise.

Sincerely

President