

September 14, 2010

Mr. Mark Freeman
 Assistant Director
 City of Columbus
 Department of Technology

Dear Mark,

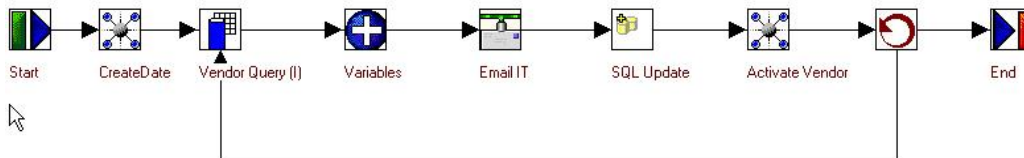
In response to your inquiry about the Lawson Process Flow Integrator (“PFI”) technology product and its uniqueness within the Lawson ERP Suite, please find the following description related to the product.

Process Flow Integrator

This technology tool is a Lawson designed enterprise-level integration and workflow engine. Some of the connectivity options with PFI are:

- File parsing and creation for XML, CSV, and flat files
- Lawson direct data queries and automated transactions via Lawson’s XML API wizards
- SQL/JDBC connector for direct 3rd party data-level connections
- LDAP query/update connector for centralized user management
- Web services consumption: WSDL, UDDI, SOAP
- IBM WebSphere DataStage for data transformations and MQ for message queuing services

PFI combines flexible workflow with robust integration in one simple, visual tool specifically designed for the Lawson system. The following is a screen shot of a sample vendor master synchronization interface using the SQL node to write directly to a 3rd party SQL database. Lawson bundles many sample workflows with the system.



Lawson's unique ability to provide this tool to handle both process automation as well as integration to other third-party Columbus systems is a primary reason the City needs this product. In addition, Lawson is the only vendor authorized to support this tool via the Lawson Global Support Center.

Lawson does not have any partners who provide PFI to the public sector. As stated above, Lawson has uniquely developed PFI as a part of its technology suite of Products.

Lawson is offering the City of Columbus a license for PFI for a price of \$18,500.00, plus first year maintenance of \$3,712.00 and two training labs for two participants (Code: PFLOSTAN and PFLOWINTG) of \$9,000.00 not including any taxes. This one time offer is valid thru October 31, 2010.

Lawson thanks you for allowing us to present this offer to the City and we look forward to a long time partnership.

Sincerely,

Susan A Fox
Sr Client Account Executive
Lawson Software