



Dell Point of Contact:
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Customer: City of Columbus
 Contact: Mark Freeman
 Customer#:
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Date of Issue: 11/04/2016
 Quote Expires: 12/31/2016

State Contract#: 0A1108

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

| Year 1 Annual Payment due upon signing- Enrollment# 6486126 | Mfg# | Quantity | Unit Price | Ext. Price |
|---|-----------|----------|------------|----------------------|
| Enterprise | | | | |
| OfficeProPlus ALNG SA MVL Pltfrm | 269-12442 | 6000 | \$81.58 | \$ 489,480.00 |
| WinEntforSAwMDOP ALNG SA MVL Pltfrm | CX2-00093 | 6000 | \$36.01 | \$ 216,060.00 |
| CoreCAL ALNG SA MVL Pltfrm UsrCAL | W06-01072 | 7200 | \$35.21 | \$ 253,512.00 |
| Total - Enterprise | | | | \$ 959,052.00 |
| Additional Products | | | | |
| Prjct ALNG SA MVL | 076-01912 | 15 | \$102.20 | \$ 1,533.00 |
| PrjctPro ALNG SA MVL w1PrjctSvrCAL | H30-00238 | 130 | \$170.34 | \$ 22,144.20 |
| VisioPro ALNG SA MVL | D87-01159 | 191 | \$87.44 | \$ 16,701.04 |
| VSProwMSDN ALNG SA MVL | 77D-00111 | 45 | \$293.82 | \$ 13,221.90 |
| VSUltwMSDN ALNG SA MVL | 9JD-00053 | 2 | \$1,790.34 | \$ 3,580.68 |
| ExchgSvrEnt ALNG SA MVL | 395-02504 | 2 | \$633.79 | \$ 1,267.58 |
| ExchgSvrStd ALNG SA MVL | 312-02257 | 8 | \$110.69 | \$ 885.52 |
| LyncSvr ALNG SA MVL | 5HU-00216 | 3 | \$570.43 | \$ 1,711.29 |
| PrjctSvr ALNG SA MVL | H22-00475 | 1 | \$886.45 | \$ 886.45 |
| PrjctSvrCAL ALNG SA MVL UsrCAL | H21-00591 | 16 | \$30.35 | \$ 485.60 |
| SharePointSvr ALNG SA MVL | H04-00268 | 16 | \$1,063.77 | \$ 17,020.32 |
| SQLCAL ALNG SA MVL UsrCAL | 359-00961 | 18 | \$32.67 | \$ 588.06 |
| SQLSvrEnt ALNG SA MVL | 810-04760 | 11 | \$1,344.33 | \$ 14,787.63 |
| SQLSvrEntCore ALNG SA MVL 2Lic CoreLic | 7JQ-00343 | 4 | \$2,151.25 | \$ 8,605.00 |
| SQLSvrStd ALNG SA MVL | 228-04433 | 39 | \$140.34 | \$ 5,473.26 |

| | | | | |
|--|-----------|-----|----------|------------------------|
| SysCtrDatactr ALNG SA MVL 2Proc | T6L-00238 | 2 | \$376.25 | \$ 752.50 |
| SysCtrStd ALNG SA MVL 2Proc | T9L-00223 | 2 | \$138.01 | \$ 276.02 |
| WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL | 6VC-01253 | 4 | \$15.81 | \$ 63.24 |
| WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL | 6VC-01254 | 893 | \$18.25 | \$ 16,297.25 |
| WinSvrDataCtr ALNG SA MVL 2Proc | P71-07282 | 34 | \$963.31 | \$ 32,752.54 |
| WinSvrStd ALNG SA MVL 2Proc | P73-05898 | 64 | \$138.01 | \$ 8,832.64 |
| Total - Additional Products | | | | \$ 167,865.72 |
| Year 1 Total for Enterprise and Additional Products | | | | \$ 1,126,917.72 |

| Year 2 Payment Detail | Mfg# | Quantity | Unit Price | Ext. Price |
|--|-----------|----------|------------|----------------------|
| Enterprise | | | | |
| OfficeProPlus ALNG SA MVL Pltfrm | 269-12442 | 6000 | \$81.58 | \$ 489,480.00 |
| WinEntforSAwMDOP ALNG SA MVL Pltfrm | CX2-00093 | 6000 | \$36.01 | \$ 216,060.00 |
| CoreCAL ALNG SA MVL Pltfrm UsrCAL | W06-01072 | 7200 | \$35.21 | \$ 253,512.00 |
| Total - Enterprise | | | | \$ 959,052.00 |
| Additional Products | | | | |
| Prjct ALNG SA MVL | 076-01912 | 15 | \$102.20 | \$ 1,533.00 |
| PrjctPro ALNG SA MVL w1PrjctSvrCAL | H30-00238 | 130 | \$170.34 | \$ 22,144.20 |
| VisioPro ALNG SA MVL | D87-01159 | 191 | \$87.44 | \$ 16,701.04 |
| VSProwMSDN ALNG SA MVL | 77D-00111 | 45 | \$293.82 | \$ 13,221.90 |
| VSUltwMSDN ALNG SA MVL | 9JD-00053 | 2 | \$1,790.34 | \$ 3,580.68 |
| ExchgSvrEnt ALNG SA MVL | 395-02504 | 2 | \$633.79 | \$ 1,267.58 |
| ExchgSvrStd ALNG SA MVL | 312-02257 | 8 | \$110.69 | \$ 885.52 |
| LyncSvr ALNG SA MVL | 5HU-00216 | 3 | \$570.43 | \$ 1,711.29 |
| PrjctSvr ALNG SA MVL | H22-00475 | 1 | \$886.45 | \$ 886.45 |
| PrjctSvrCAL ALNG SA MVL UsrCAL | H21-00591 | 16 | \$30.35 | \$ 485.60 |
| SharePointSvr ALNG SA MVL | H04-00268 | 16 | \$1,063.77 | \$ 17,020.32 |
| SQLCAL ALNG SA MVL UsrCAL | 359-00961 | 18 | \$32.67 | \$ 588.06 |
| SQLSvrEnt ALNG SA MVL | 810-04760 | 11 | \$1,344.33 | \$ 14,787.63 |
| SQLSvrEntCore ALNG SA MVL 2Lic CoreLic | 7JQ-00343 | 4 | \$2,151.25 | \$ 8,605.00 |
| SQLSvrStd ALNG SA MVL | 228-04433 | 39 | \$140.34 | \$ 5,473.26 |
| SysCtrDatactr ALNG SA MVL 2Proc | T6L-00238 | 2 | \$376.25 | \$ 752.50 |
| SysCtrStd ALNG SA MVL 2Proc | T9L-00223 | 2 | \$138.01 | \$ 276.02 |
| WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL | 6VC-01253 | 4 | \$15.81 | \$ 63.24 |

| | | | | |
|---|-------------|-----------------|-------------------|------------------------|
| WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL | 6VC-01254 | 893 | \$18.25 | \$ 16,297.25 |
| WinSvrDataCtr ALNG SA MVL 2Proc | P71-07282 | 34 | \$963.31 | \$ 32,752.54 |
| WinSvrStd ALNG SA MVL 2Proc | P73-05898 | 64 | \$138.01 | \$ 8,832.64 |
| Total - Additional Products | | | | \$ 167,865.72 |
| Yr 2 Total for Enterprise and Additional Products - Paid at 1st anniversary date | | | | |
| | | | | \$ 1,126,917.72 |
| Year 3 Payment Detail | | | | |
| | Mfg# | Quantity | Unit Price | Ext. Price |
| Enterprise | | | | |
| OfficeProPlus ALNG SA MVL Pltfrm | 269-12442 | 6000 | \$81.58 | \$ 489,480.00 |
| WinEntforSAwMDOP ALNG SA MVL Pltfrm | CX2-00093 | 6000 | \$36.01 | \$ 216,060.00 |
| CoreCAL ALNG SA MVL Pltfrm UsrCAL | W06-01072 | 7200 | \$35.21 | \$ 253,512.00 |
| Total - Enterprise | | | | \$ 959,052.00 |
| Additional Products | | | | |
| Prjct ALNG SA MVL | 076-01912 | 15 | \$102.20 | \$ 1,533.00 |
| PrjctPro ALNG SA MVL w1PrjctSvrCAL | H30-00238 | 130 | \$170.34 | \$ 22,144.20 |
| VisioPro ALNG SA MVL | D87-01159 | 191 | \$87.44 | \$ 16,701.04 |
| VSProwMSDN ALNG SA MVL | 77D-00111 | 45 | \$293.82 | \$ 13,221.90 |
| VSUltwMSDN ALNG SA MVL | 9JD-00053 | 2 | \$1,790.34 | \$ 3,580.68 |
| ExchgSvrEnt ALNG SA MVL | 395-02504 | 2 | \$633.79 | \$ 1,267.58 |
| ExchgSvrStd ALNG SA MVL | 312-02257 | 8 | \$110.69 | \$ 885.52 |
| LyncSvr ALNG SA MVL | 5HU-00216 | 3 | \$570.43 | \$ 1,711.29 |
| PrjctSvr ALNG SA MVL | H22-00475 | 1 | \$886.45 | \$ 886.45 |
| PrjctSvrCAL ALNG SA MVL UsrCAL | H21-00591 | 16 | \$30.35 | \$ 485.60 |
| SharePointSvr ALNG SA MVL | H04-00268 | 16 | \$1,063.77 | \$ 17,020.32 |
| SQLCAL ALNG SA MVL UsrCAL | 359-00961 | 18 | \$32.67 | \$ 588.06 |
| SQLSvrEnt ALNG SA MVL | 810-04760 | 11 | \$1,344.33 | \$ 14,787.63 |
| SQLSvrEntCore ALNG SA MVL 2Lic CoreLic | 7JQ-00343 | 4 | \$2,151.25 | \$ 8,605.00 |
| SQLSvrStd ALNG SA MVL | 228-04433 | 39 | \$140.34 | \$ 5,473.26 |
| SysCtrDatactr ALNG SA MVL 2Proc | T6L-00238 | 2 | \$376.25 | \$ 752.50 |
| SysCtrStd ALNG SA MVL 2Proc | T9L-00223 | 2 | \$138.01 | \$ 276.02 |
| WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL | 6VC-01253 | 4 | \$15.81 | \$ 63.24 |
| WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL | 6VC-01254 | 893 | \$18.25 | \$ 16,297.25 |
| WinSvrDataCtr ALNG SA MVL 2Proc | P71-07282 | 34 | \$963.31 | \$ 32,752.54 |
| WinSvrStd ALNG SA MVL 2Proc | P73-05898 | 64 | \$138.01 | \$ 8,832.64 |

| | | | | |
|---|--|--|--|------------------------|
| Total - Additional Products | | | | \$ 167,865.72 |
| | | | | |
| Yr 3 Total for Enterprise and Additional Products - Paid at 2nd anniversary date | | | | \$ 1,126,917.72 |
| | | | | |
| Total Payment over 3 years | | | | \$ 3,380,753.16 |

Notes: Enrollment# 6486126 - Agreement Start Date: 01-01-2015 - Agreement End Date: 12-31-2017

***This quote and subsequent Purchase Orders are subject to the terms and conditions of the State of Ohio contract 0A1108, Dell Contract Code 17AGG**

Customer must complete all required Microsoft enrollment documentation. The EA cannot be executed (processed at Microsoft) until both the complete documents and PO are received for the first annual payment.

Quote prepared by: John L Bacon

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| <ol style="list-style-type: none"> 1) Customer's purchase is subject to the terms and conditions of the above referenced contract. 2) Sale/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file, including non-federal government customers. If you have a questions re: your tax status, please contact your inside sales representative listed above. 3) Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee. This applies unless this provision is specifically excluded in the above referenced contract. | <ol style="list-style-type: none"> 4) All product descriptions and prices are based on latest information available and are subject to change within the terms of the above referenced contract. 5) Unless specified otherwise in the above referenced contract, all prices are based on Net 30 terms. If not shown, shipping, handling, taxes and other fees will be added at the time of the order where applicable. 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines. |
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