

Proposed Solution

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

Department of Technology

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GFC Recommended Solution

(NEW) Canon imagePRESS 1135+ 6118B003AD

Machine Features:

- Up to 135 ppm Black and White
- Media handling from 14lb. bond to 110lb. cover
- 1200-dpi resolution for superb text, fine lines, and halftones
- Automatic adjustments for character proportion, screen processing, and line width help ensure clear, crisp text and images
- Active Registration Technologies (ART) that actively adjust during print runs
- Ultrasonic multifeed detection diverts any multisheet feeds to an escape tray while maintaining throughput
- Air Suction, Air Separation, and Air Assist technologies provide reliable, accurate paper feeding, just like offset
- On-the-fly replacements of paper, toner, and waste toner keeps jobs flowing through the press to maximize uptime
- Productivity enhancements enable increased performance for complex jobs, including jobs containing mixed-media and mixplex sheets
- 6,000 sheet input standard, with the ability to scale up to 14,000 sheets. All trays accommodate all supported media
- imagePRESS Server K200 (Comes standard-equipped with Fiery Impose, Compose and imageViewer for BW. Optional Fiery Job Master, Removable HDD Kit, Integrated Interface & Stand) 5763B001AA
- Finisher-AK1 5734B006AA
- High Capacity Stacker-E1(Includes 1 Dolly) 2876B002AD

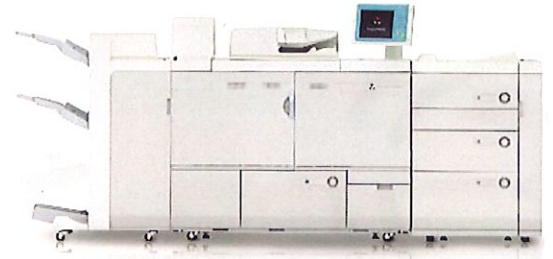


Photo may not represent final configuration



GFC Solution Investment (Option One)

State Term Schedule 800546

Monthly Lease Investment	36 Month <u>\$2,663.92</u>
Monthly Savings:	<u>\$60.53</u>

Detailed Summary

Annual Maintenance Agreement Cost: 7565i

- 15,000 x \$0.008= \$120.00
- 25,000 x \$0.03639= \$909.75
- **Total:** **\$1,029.75**

Annual Maintenance Agreement Cost: 1135+

- 2,000,000 x \$0.00329= \$6,580.00
- **Total:** **\$7,609.75**

Annual Cost Lease:

- **\$2,663.92 x 12= \$31,967.04**
- 1st year total **\$39,576.79**
- 2nd year total **\$39,576.79**
- 3rd year total **\$39,576.79**

imageCARE Maintenance Agreement IP1135+

- All images to be billed at \$0.00329 per image (Black & White)

7565i

- All images to be billed at \$0.008 per image (Black & White) and \$0.03639 per image (Color).

Network Consultation, Installation and Support

Network connected installations include the services of a Digital Support Specialist to manage system integration, training & unlimited access to our Technology and Logistics Center (TLC).

Delivery, equipment installation, start-up supplies and training included

Pricing does not include applicable sales tax, Pricing valid for 120 days



(NEW) Canon imageRUNNER ADVANCE C7565i System 1191C002AA

Machine Features:

- 65 ppm in Black & White and 60 ppm in Full Color
- 300-Sheet Single Pass Duplexing Automatic Document Feeder (up to 240 ipm)
- Advanced Color Network Scanning Features:
 - Color Network ScanGear2 for both Twain & WIA
 - Color Scanning to E-Mail, SMTP, SMB, FTP, WebDAV, Mail Box
 - Adobe Super Compact, Text Searchable PDF File Formats
 - Genuine Adobe PDF/A-1b File Format
 - Office Open XML (PowerPoint®, Word)
- PDF/A-1b, Compact, Searchable, Apply Policy & Optimize for Web
- 10.1" Customizable High Resolution Color LCD Touch Screen
 - Walkup Motion Sensors (to reduce wait time & conserve energy)
- Two 1,100-Sheet Front Loading Paper Drawers (LTR)
- Two 550-Sheet Front Loading Paper Drawers (up to 13" X 19")
- 250-Sheet Stack Bypass (up to 110 lb. cover)
- Secure Print, Universal Login Manager, Mailbox, Remote UI, Web Access
- Scan-to & Print-from USB or Mobile Device
- Standard Wireless LAN Support
- Remote Operator's Kit (for remote troubleshooting & support)
- Enhanced Security Features: HDD Erase, Lock, & Encryption (FIPS140-2 Validated)
- Hard Drive for Document Storage (250 GB)
- Multiple Network Print Drivers (PCL 6, True Adobe PostScript 3, & UFR II)
- 4,250-Sheet 3-Tray Staple Finisher (providing offset collating, staple, corner & double staple) 0099C002AA
- Multi-drawer Paper Deck Unit 1136C002AA
- imagePASS Print Controller 1145C001AA

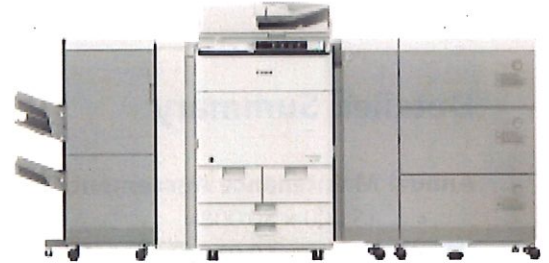


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Next Steps

Thank you for choosing to partner with the Gordon Flesch Company. It is our goal to provide you with an exceptional customer experience and ensure you can fully leverage the technology in which you have invested. Below are some of the key milestones we feel are necessary to achieving this goal:

___ Authorize Agreements

- ✓ *Schedule Automatic Payments*
- ✓ *Set up Your Electronic Invoices (E-Invoices)*

___ Coordinate Successful Delivery

- ✓ *Delivery Coordinator - Collaborate to Determine Implementation Details*
- ✓ *Pre-Install Site Survey (If Deemed Necessary)*
- ✓ *Complete Networking Information Sheet*
- ✓ *Coordinate Delivery, Installation, & Training*

___ Complete Implementation & Training

- ✓ *Network the Device(s)*
- ✓ *Load Necessary Print Drivers*
- ✓ *Configure Automatic Meter Readings*
- ✓ *Set up Your Dedicated Customer Portal*
- ✓ *Configure All Required Device Settings*
- ✓ *Selected Key-User Training*
- ✓ *End-User Group Training*

___ Our Additional Value-Added Services

- ___ *Perform Complimentary Network Assessment*
- ___ *Print Fleet Assessment & Analysis*
- ___ *Develop Your Technology Roadmap*
- ___ *Perform Account Reviews on Pre-Determined Basis*

Thank You

Please let us know if you have any questions, desire a walk-through of our facility, or would like a demonstration of our solution offerings.

