



City of Columbus
Mayor Michael B. Coleman

Department of Public Utilities

Tatyana Arsh, P.E. Director

DATE: October 21, 2008

TO: Joel S. Taylor
Director, Department of Finance and Management

FM: Tatyana Arsh, P.E.
Director of Public Utilities

RE: Bid Recommendation - #SA002998 (Revised)
Purchase of One Ton Pick Up 4WD Single Rear Wheel Trucks

The Purchasing Office opened bids on August 21, 2008 for the purchase of four (4) diesel powered One Ton 4WD Single Rear Wheel Pickups for the Division of Power and Water. Two of these will be up-fitted with snow blades. Seven (7) bids were received.

Although Tri-County Ford-Mercury Inc. was the lowest responsive bidder they failed to disclose a September 30, 2008 manufacturer ordering cut-off deadline that was required in order to receive their bid price.

The next lowest responsive bidder was Graham Ford. This quote was based on the City of Columbus ordering the vehicles on and/or before the above mentioned manufacturer cur-off deadline of September 30, 2008. Due to the fact that the City would not be able to meet this ordering deadline, the discount could not be applied to this purchase. Also, it should be noted that this Dealer will be going out of business November 7, 2008 and the City of Columbus will be unable to purchase any future equipment through them.

The next lowest responsive bidder was Germain Ford. This quote was also based on ordering the vehicles on and/or before the manufacturer cut-off deadline of September 30, 2008. Germain Ford did not offer an alternate bid for this purchase after the September 30, 2008 ordering cycle.

The next lowest responsive bidder was Graham Ford. As mentioned earlier, this Dealer is closing on November 7, 2008 and will no longer be conducting business.

Utilities Complex	910 Dublin Road	Columbus, Ohio 43215
Director's Office	614/645-6141	FAX: 614/645-8019 TDD: 614/645-6454
Power and Water Division	614/645-7020	FAX: 614/645-8177 TDD: 614/645-7188
Operational Support Division	614/645-1508	
Fairwood Complex	1250 Fairwood Avenue	Columbus, Ohio 43206
Sewerage and Drainage Division	614/645-7175	FAX: 614/645-3801 TDD: 614/645-6338

Therefore Byers Ford, 1599 Columbus Pike, Delaware, Ohio 43015, is the next lowest responsive responsible bidder. I recommend that they be awarded the bid for item one (1), four (4) Diesel Powered, Single Rear Wheel, Four Wheel Drive Pickup Trucks at a price of \$31,444.00 each. The award is to include item two (2), two (2) Snow Plows at a price of \$3,902.00 each, and item three (3), four (4) Spray On Bed Liners at a price of \$450.00 each. The Total award will be for \$135,380.00.

We do not wish to purchase item number four (4), an extended warranty, at this time.

If there are any questions, please contact Jim Tindle at 614-724-0128

pc: Rick Westerfield
Craig Charleston
Jim Tindle
James Bond

