



Brown Enterprise Solutions
 5935 Wilcox Place, Suite E
 Dublin, OH 43016
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QUOTATION

Quote #:	636993175
Contract #:	Dell UTC # FL004953
Quote Date:	11/15/2012
Customer Name:	City of Columbus

Thanks for choosing Brown Enterprise Solutions! Your quote is detailed below; please review the quote for product and informational accuracy.
 If you find errors or desire certain changes please contact Larry Needles at Ineedles@besolutions.org or 614.588.0248 as soon as possible. **Quote is Valid for 90 Days.**

Sales Professional Information			
SALES REP:	Larry Needles	PHONE:	614.588.0248
Email Address:	Ineedles@besolutions.org	Phone Ext:	19

GROUP: 1	QUANTITY: 42	SYSTEM PRICE: \$815.00	GROUP TOTAL: \$34,230.00
Base Unit		OptiPlex 9010 Minitower EPA (225-2584)	1
		3rd Gen Intel Core i7-3770 Processor (8MB, 3.4GHz) w/HD4000 Graphics, Dell Optiplex 9010 (318-2185)	1
		4GB, NON-ECC, 1600MHZ DDR3,2DIMM,OptiPlex (317-8985)	1
		Dell USB KB,ENG,OPTI (331-8142)	1
		No Monitor Selected, Dell OptiPlex (320-3704)	1
		DUAL 1GB AMD RADEON HD 7470 w/VGA and DVI Adapters, OptiPlex FH (320-3687)	1
		250GB 3.5 6.0Gb/s SATA with 8MB DataBurst Cache,OptiPlex (342-3902)	1
		Windows 7 Professional,,Media, 32-bit, Optiplex, English (421-5580)	1
		Windows 7 Label, OptiPlex, Fixed Precision, Vostro Desktop (330-6228)	1
		Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex (421-5334)	1
		Dell Data Protection Access, OptiPlex x010 (421-8276)	1
		Dell MS111 USB Optical Mouse,OptiPlex and Fixed Precision (330-9458)	1
		Intel vPro Technology Enabled, Dell OptiPlex 9010 (331-5542)	1
		16X DVD+/-RW SATA, Data Only, OptiPlex 9010 (318-1540)	1
		Thank you for Choosing Dell (318-2231)	1
		Heat Sink, Performance, Dell OptiPlex Minitower (331-5538)	1
		Internal Speaker, OPTiplex (318-0319)	1
		OptiPlex 9010 Minitower Up to 90 Percent Efficient Power Supply (331-5535)	1
		Regulatory label, Mexico, for OptiPlex 9010 MiniTower (331-6253)	1
		Enable Low Power Mode for EUP Compliance,Dell OptiPlex (330-7422)	1



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	Power Cord,125V,2M,C13,Dell OptiPlex (330-1711)	1
	Documentation,English and French,Dell OptiPlex (331-2030)	1
	No RAID, Dell OptiPlex (341-8036)	1
	Energy Star 5.2 Category C (less than 209kWh TEC), EPEAT Gold, Dell Settings, OptiPlex 9010 (331-5548)	1
	Resource DVD contains Diagnostics and Drivers for Dell OptiPlex 9010 (331-5543)	1
	Chassis intrusion switch, DellOptiPlex (310-6719)	1
	No Quick Reference Guide,Dell OptiPlex (310-9444)	1
	Shipping Material for System,Minitower,Dell OptiPlex (331-1268)	1
	No Productivity Software,Dell OptiPlex,Precision and Latitude (421-3872)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (996-1172)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (939-2491)	1
	Dell Limited Hardware Warranty Plus Service Extended Year(s) (939-1018)	1
	Dell Limited Hardware Warranty Plus Service Initial Year (935-6167)	1
	Core i7 vPro Sticker (331-1563)	1

GROUP: 2 QUANTITY: 91 SYSTEM PRICE: \$159.00 GROUP TOTAL: \$14,469.00

Base Unit	Dell Professional P2212H, Wide screen, 21.5-inch VIS, HAS, VGA,DVI, Customer Install (320-2998)	1
Base Unit	3YR Limited Warranty Monitor, Advanced Exchange (986-4872)	1

GROUP: 3 QUANTITY: 330 SYSTEM PRICE: \$750.00 GROUP TOTAL: \$247,500.00

Base Unit	OptiPlex 9010 Minitower EPA (225-2584)	1
	3rd Gen Intel Core i5-3550 Processor (6MB, 3.3GHz) w/HD2500 Graphics, Dell Optiplex 9010 (318-2184)	1
	4GB, NON-ECC, 1600MHZ DDR3,2DIMM,OptiPlex (317-8985)	1
	Dell USB KB,ENG,OPTI (331-8142)	1
	No Monitor Selected, Dell OptiPlex (320-3704)	1
	DUAL 1GB AMD RADEON HD 7470 w/VGA and DVI Adapters, OptiPlex FH (320-3687)	1
	250GB 3.5 6.0Gb/s SATA with 8MB DataBurst Cache,OptiPlex (342-3902)	1
	Windows 7 Professional,,Media, 32-bit, Optiplex, English (421-5580)	1
	Windows 7 Label, OptiPlex, Fixed Precision, Vostro Desktop (330-6228)	1
	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex (421-5334)	1
	Dell Data Protection Access, OptiPlex x010 (421-8276)	1



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	Dell MS111 USB Optical Mouse, OptiPlex and Fixed Precision (330-9458)	1
	Intel vPro Technology Enabled, Dell OptiPlex 9010 (331-5542)	1
	16X DVD+/-RW SATA, Data Only, OptiPlex 9010 (318-1540)	1
	Thank you for Choosing Dell (318-2231)	1
	Heat Sink, Performance, Dell OptiPlex Minitower (331-5538)	1
	Internal Speaker, OptiPlex (318-0319)	1
	OptiPlex 9010 Minitower Up to 90 Percent Efficient Power Supply (331-5535)	1
	Regulatory label, Mexico, for OptiPlex 9010 MiniTower (331-6253)	1
	Enable Low Power Mode for EUP Compliance, Dell OptiPlex (330-7422)	1
	Power Cord, 125V, 2M, C13, Dell OptiPlex (330-1711)	1
	Documentation, English and French, Dell OptiPlex (331-2030)	1
	No RAID, Dell OptiPlex (341-8036)	1
	Energy Star 5.2 Category C (less than 209kWh TEC), EPEAT Gold, Dell Settings, OptiPlex 9010 (331-5548)	1
	Resource DVD contains Diagnostics and Drivers for Dell OptiPlex 9010 (331-5543)	1
	Chassis intrusion switch, Dell OptiPlex (310-6719)	1
	No Quick Reference Guide, Dell OptiPlex (310-9444)	1
	Shipping Material for System, Minitower, Dell OptiPlex (331-1268)	1
	No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (996-1172)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (939-2491)	1
	Dell Limited Hardware Warranty Plus Service Extended Year(s) (939-1018)	1
	Dell Limited Hardware Warranty Plus Service Initial Year (935-6167)	1
	Core i5 vPro Sticker (331-1564)	1

GROUP 4 QUANTITY: 10 SYSTEM PRICE: \$139.00 GROUP TOTAL: \$1,390.00

Base Unit	Dell Professional P2012H, Widescreen, 20in Viewable Image Size, HAS, VGA/ DVI, Customer Install (320-2942)	1
Base Unit	3YR Limited Warranty Monitor, Advanced Exchange (986-4872)	1

SOFTWARE & ACCESSORIES		GROUP TOTAL: \$498.42	
Product	Quantity	Unit Price	Total
E/Port Plus, 130W Advanced Port Replicator for Latitude E-Family, Customer Kit (430-3114)	2	\$170.42	\$340.84



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Dell USB Laser 6-Button Mouse, OptiPlex and Precision Desktop, Customer Install (331-5076)	2	\$11.99	\$23.98
Dell Multimedia Keyboard, with Hot Keys, English, OptiPlex and Precision Desktop, Latitude, Customer Install (331-5070)	2	\$24.84	\$49.68
Dell Professional 16in Business Case for your Dell Notebook, Customer Kit (318-1407)	2	\$41.96	\$83.92

GROUP: 5	QUANTITY: 5	SYSTEM PRICE: \$1,043.67	GROUP TOTAL: \$5,218.35
Base Unit	Dell Latitude E6530 (225-2672)		1
	3rd gen Intel Core i5-3210M Processor (2.5GHz, 3M cache), Dell Latitude E6X30 (317-9440)		1
	4.0GB, DDR3-1600MHz SDRAM, 2 DIMMS, Dell Latitude (319-0037)		1
	Documentation (English/French), Dell Latitude E-Family/Mobile Precision (331-2169)		1
	Tech Setup Guide, English, Dell Latitude E6X30 (331-5825)		1
	Internal English Keyboard, Dell Latitude E (331-1233)		1
	Intel HD Graphics 4000, Dell Latitude E6530 (318-1746)		1
	320GB 5400rpm Hard Drive, Dell Latitude E6X30 (342-4221)		1
	Dell ControlVault, Fingerprint Reader, Smartcard Reader and Contactless Smartcard Reader (331-5878)		1
	15.6" HD (1366x768) Anti-Glare WLED-backlit, Dell Latitude E6530 (320-3066)		1
	Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322)		1
	Windows 7 Professional, 32-bit, with Media, Latitude, English (421-8052)		1
	Software, DDPA (Dell Data Protection Access), version 2.2, Dell Latitude E6X30 (421-8718)		1
	Dell Wireless 380 Bluetooth 4.0 LE Module, Dell Latitude E4/Mobile Precision (430-4642)		1
	Bluetooth Cable, Dell Latitude E6530 (331-6916)		1
	No Modem, Dell Latitude E4 (331-5834)		1
	No Modem for Latitude E-Family (313-9606)		1
	US - 3 foot Flat Power Cord, Dell Latitude (330-4016)		1
	90W 3-Pin, AC Adapter, Dell Latitude EXX30 (331-5829)		1
	8X DVD+/-RW, Dell Latitude E4 (318-1732)		1
	8X DVD+/-RW Bezel, Dell Latitude E63X0/E64X0/E65X0/ATG (318-0466)		1
	Thank you for Choosing Dell (318-2231)		1
	Dell Webcam Central Software Dell Latitude/Mobile Precision (421-1201)		1
	Light Sensitive Webcam and Noise Cancelling Digital Array Mic, Dell Latitude E6530 (318-1867)		1
	Dell Wireless 1504 802.11g/n Single Band Wi-Fi Half Mini-card,		1



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	Dell Latitude E4/Mobile Precision (430-4639)	
	No Intel vPro Technology Advanced Management Features, Dell Latitude E6530 (331-5880)	1
	6-Cell (60WH) Primary Lithium Ion Battery, (2.8Ah) ExpressCharge Capable for Latitude E4 (312-1318)	1
	Energy Star Enabled/E-PEAT, Latitude E6X30 (331-6213)	1
	No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (993-9141)	1
	Basic Hardware Service: Next Business Day Onsite Service After Remote Diagnosis Initial Year (993-8341)	1
	Dell Limited Hardware Warranty Plus Service Extended Year(s) (994-0921)	1
	Dell Limited Hardware Warranty Plus Service Initial Year (994-0681)	1
	Intel Core i5 Processor (331-1633)	1

SOFTWARE & ACCESSORIES	GROUP TOTAL: \$176.65		
Product	Quantity	Unit Price	Total
ClickSafe Keyed Laptop Lock (A4265154)	5	\$35.33	\$176.65

*Total Purchase Price:	\$303,482.42		
Product Subtotal:	\$303,482.42		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
State Environmental Fee:	\$0.00		
Shipping Method:	GROUND		

(* Amount denoted in \$)



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Dell UTC # FL004953

Date: 11/20/2012

QUOTATION

QUOTE #: 637435781

Customer Name: City of Columbus

TOTAL QUOTE AMOUNT:	\$4,178.76	
Product Subtotal:	\$4,178.76	
Shipping Method:	Ground	Total Number of System Groups: 1

GROUP: 1	QUANTITY: 4	SYSTEM PRICE: \$1,018.30	GROUP TOTAL: \$4,073.20
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Base Unit:	Dell Latitude E5530, Ships Fast, FCG21 (225-3855)
Processor:	3rd gen Intel Core i5-3210M Processor (2.5GHz, 3M cache), Dell Latitude E5X30 (319-0647)
Memory:	4.0GB, DDR3-1600MHz SDRAM, 1 DIMM, Dell Latitude (317-9935)
Keyboard:	Documentation (English/French), Dell Latitude E-Family/Mobile Precision (331-2169)
Keyboard:	Tech Setup Guide, English, Dell Latitude E5X30 (331-6017)
Keyboard:	Internal English Keyboard, Dell Latitude E (331-1355)
Keyboard:	Internal Keyboard Cable, Dell Latitude E5530 (331-7408)
Video Card:	Express Card (318-1936)
Hard Drive:	320GB Hard Drive, 7200RPM, Dell Latitude E6230, E5X30 (342-2355)
Hard Drive Controller:	Integrated Palmrest without Finger Print Reader (331-6467)
Floppy Disk Drive:	15.6" HD (1366x768) Anti-Glare WLED-backlit, Dell Latitude E5530 (320-3219)
Operating System:	Windows 7 Professional, 64-bit, No Media, Latitude, English (421-8067)
Operating System:	Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322)
Operating System:	Software, DDPA (Dell Data Protection Access), version 2.2, Dell Latitude E6X30 (421-8718)
Modem:	No Modem for Latitude E-Family (313-9606)
TBU:	US - 3 foot Flat Power Cord, Dell Latitude (330-4016)
TBU:	65W 3-Pin, AC Adapter, Dell Latitude E4 (331-5830)
TBU:	Regulatory Label, Dell Latitude E5530 (331-6470)
CD-ROM or DVD-ROM Drive:	8X DVD+/-RW, Dell Latitude E (318-1813)
CD-ROM or DVD-ROM Drive:	8X DVD+/-RW Bezel, Dell Latitude E5X30 (318-1812)
CD-ROM or DVD-ROM Drive:	Thank you for Choosing Dell (318-2231)
Sound Card:	Noise Cancelling Digital Array Microphone, Dell Latitude E5530 (318-1934)
Processor Cable:	Dell Wireless 1540 802.11a/n Dual Band, High Speed Wi-Fi Half Mini-card, Dell Latitude E4/Mobile Precision (430-4637)
Documentation Diskette:	Broadcom TruManage, Dell Latitude E5X30 (331-7217)
Bundled Software:	No Productivity Software, Dell OptiPlex, Precision and Latitude (421-3872)
Feature	6-Cell (60WH) Primary Lithium Ion Battery, (2.8Ah) ExpressCharge Capable for Latitude E4 (312-1318)
Service:	Dell Limited Hardware Warranty Plus Service Extended Year(s) (995-1711)
Service:	Dell Limited Hardware Warranty Plus Service Initial Year (995-1511)
Service:	ProSupport: Next Business Day Onsite Service After Remote Diagnosis 2 Year Extended (995-0041)
Service:	ProSupport: Next Business Day Onsite Service After Remote Diagnosis Initial Year (994-9341)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport



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	or call 1-866-5 (989-3449)
Service:	ProSupport: 7x24 Technical Support, 2 Year Extended (995-0131)
Service:	ProSupport: 7x24 Technical Support, Initial (994-9451)
Support:	Accidental Damage Service (988-7689)
Support:	Accidental Damage Service, 3 Year (993-9281)
Misc:	Trend Worry Free Business Services 3.5, 30 Day, Dell Latitude/Optiplex/Precision Ship Fast (421-6190)
Misc:	Energy Star 5.2 Enabled / EPEAT (331-6464)
Misc:	Intel Core i5 Processor (331-1633)
	Ships Fast Label, Dell Latitude E5530 (FCG21) (331-9110)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Dell Professional Life 16in Business Case for your Dell Notebook, Customer Kit (318-1411)	4	\$26.39	\$105.56

Number of S & A Items: 1

S&A Total Amount: \$105.56

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