



## Proposal for Furnishing Apparatus

Aug 24, 2023

Department: City of Columbus, Division of Fire

Attn: Captain Chad Bukey

3679 Parsons Ave, Columbus, OH 43207

Upon an order being placed by you, and final acceptance by Pierce Mfg the apparatus and equipment herein named will be manufactured for the following prices:

	Price
One (1) Pierce Enforcer, 107' Ascendant TDA aerial ladder	\$2,350,880.00
Price includes: Three factory trips for 8 members (\$36,000 allowance)	
Price includes: Delivery, dealer prep, training, production progress reports	
Price includes: Loose equipment allowance of \$150,000.00	

**Total : \$2,350,880.00**

Any discount(s), whether implied or explicit, will be applied upon delivery, acceptance, and final invoicing of Apparatus.

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 1320 calendar days after receipt of this order and the acceptance thereof by Pierce Mfg.

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.

**Persistent Inflationary Environment:** If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts our order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month. Atlantic will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.

**Taxes:** Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due.

**Cancellation:** In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Atlantic Emergency Solutions may charge a cancellation fee of 30% of the purchase price.

**Terms:** The terms of this proposal will be governed by the laws of the state of Virginia. No additional terms or conditions will be binding upon Atlantic Emergency Solutions unless agreed to in writing and signed by a duly authorized officer of Atlantic Emergency Solutions.

This proposal is valid until October 31, 2023

Sincerely, 

Dave Reichman, Region V.P. of Sales

330-407-9082

X \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_