# LISA ATKINS CASE

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#### **EXPERIENCE**

#### **Nationwide**

February 2000 – October 2009

Columbus, OH

Managing Counsel, Office of General Counsel

- Supported Nationwide Financial Sales and Marketing worked closely with all levels of management and associates
- Negotiated, drafted and reviewed contracts and other documents as required to meet the needs of both internal and external customers, including marketing, licensing and consulting agreements
- Reviewed and prepared responses for requests for proposals (RFPs)
- · Assisted with market conduct exams and contract compliance reviews
- Supported Nationwide Retirement Solutions ("NRS");
  - · Managed a staff of five attorneys and provided general counsel for all NRS business needs
  - Negotiated, drafted, and managed long term multi-million dollar agreements for the administration of numerous governmental deferred compensation plans, including plans for the States of New York, Ohio and Maryland
- Managed and assisted with litigation
- Researched, analyzed and wrote legal memoranda regarding significant legal and legislative issues effecting deferred compensation plans as well as issues generally affecting Nationwide

#### Attorney General Betty D. Montgomery

1998 - February 2000

Columbus, OH

Assistant Attorney General Education Section

- Acted as General Counsel for The Ohio SchoolNet Commission
  - Counseled Executive Director and senior staff regarding legal, technology, employment and management issues
  - Negotiated, drafted and reviewed software licenses, contracts and agreements with technology vendors
  - Assisted in preparation of RFPs, and analysis of responses including compliance with procurement laws
  - o Managed and assisted with litigation involving The Ohio SchoolNet Commission
  - Analyzed statutes and administrative code, drafted legislation
  - Researched, analyzed and wrote legal memoranda regarding significant legal and legislative issues affecting The Ohio SchoolNet Commission
- Represented the Ohio Department of Education in Teacher Certification Hearings pursuant to O.R.C. 119

## Brunner & Brunner Co., L.P.A.

1997 - 1998

Columbus, OH

Associate Attorney, Civil Litigation and Commercial Transactions

- · Represented commercial and individual clients in civil litigation and commercial transactions
- Researched and drafted trial pleadings and motions, appellate briefs, legal memoranda
- · Drafted and reviewed commercial documents, contracts and agreements
- Assisted in real estate transactions and closings

#### Research Assistant - Prof. Jeffrey Ferriell

1994 - 1996

Columbus, OH

• Researched and edited footnotes for Ohio U.C.C. treatise.

## **Extern - Attorney General Betty D. Montgomery**

Spring 1996 Columbus, OH

Researched and wrote legal and legislative memoranda for the policy section.

# Judicial Extern - Judge Alan E. Norris

Spring 1995 Columbus, OH

• Drafted bench memoranda in preparation for oral argument.

## The Columbia Gas System

1989 - 1997 Columbus, OH

Programmer Analyst - Corporate Planning Analyst

**Sterling Software** 

1983 - 1989 Columbus, OH

Programmer Analyst

#### **EDUCATION**

## Capital University Graduate School of Administration - M.B.A.

May 1998 Columbus, OH

Capital University Law School- J.D.

May 1996 Columbus, OH

Order of the Barrister, Order of the Curia

- Dean's List: Fall 1992; Spring 1993, Summer 1993; Summer 1994, Spring 1996
- AmJur Awards: Contracts, Torts
- Capital University Law Review: Associate Editor, Published 1996
- 1994 National Moot Court Team
  - o ABA Moot Court Competition Team Regional Winner
  - o National Moot Court Competition Individual Regional Best Oralist, Team Regional Winner

## The Ohio State University - B.S. Business Administration

- Computer Information Science Major
- Full Academic Scholarship Recipient

# Other

• Extensive Mediation Training & Experience

## ADDITIONAL ACTVITIES

# Mediator

- Franklin County Municipal Court
- Federal Court for Southern District of Ohio