

1/5/2012

Kelly Harrier Columbus Division of Police Business and Personnel Unit 120 Marconi Blvd., 7th floor Columbus, Ohio 43215 Ph: 645.4162 kdharrier@columbuspolice.org

Dear Ms. Harrier,

This letter is to provide you with the information you requested regarding AeroComputers UltiChart Moving Map system. AeroComputers, Inc. is the only manufacturer of this product. We are the designers and builders of the hardware and software used in the application. Much of what is displayed is done with in-house proprietary technology. We are the only manufacturer of a seamless; real-time (up to 30 times a second updating) raster based mapping system in airborne law enforcement.

AeroComputers is the only manufacturer which will update your existing AeroComputers GPS Moving Map System hardware and software of your GPS Moving Map Systems. The AeroComputers upgrade program results in a better value as compared to purchasing a new GPS Moving Map System.

The UltiChart system was originally developed for the Los Angeles County Sheriff's Department, and the Los Angeles Police Department aviation units. The development took nearly 18 months and was possible only with several hundred hours of actual flight time with two Sheriffs or Policemen doing patrols, containments, and pursuits in their helicopters to build a truly custom airborne law enforcement product. The UltiChart with its real-time positioning (not 2-3 second delay) was critical. Another requirement was for seamless mapping -- that meant no more containments on the corner of 4 separate images or pages, you are always depicted in the middle of the display. Finally the requirement of easy "cop proof" operation was a real challenge, and resulted in the easiest, most intuitive system flying today.

Kelly, as you may know, we are the largest moving map provider in the industry. In fact we started the industry. As a result we have placed over 425 units in North America since 1994. Los Angeles Sheriff Department, Los Angeles Police Department, Columbus PD, Texas DPS, NYPD and California Highway Patrol all ordering one starter unit and ending up with their entire fleets outfitted with AeroComputers UltiChart moving map systems.

If I can be of further assistance please call me.

Jim Schroeder Sales Manager

