

**ONE ORIGINAL AND 2 COPIES
OF THIS BID MUST BE SUBMITTED**

Bidder submitting this Bid should check the appropriate box.

This is: The Original

This is: One of the Copies



Invitation to Bid

City of Columbus, Ohio
Purchasing Office
77 N. Front Street
Columbus, Ohio 43215
614/645-8315

SA005798
HP AND EMC EXTENDED WARRANTY SERVICES
(Solicitation No.) / (Item)

DEPARTMENT OF TECHNOLOGY
(Department)

SECURITY
(Division)

Bid Opening Date and Time
THURSDAY APRIL 2, 2015 @ 11:00 A.M.

Sealed proposals will be received by the Purchasing Office at 77 N. Front Street, Columbus, Ohio 43215, until this date and time and then will be publicly opened and read. Proposals received after the opening time will be returned to the bidder unopened. The City will not be responsible for late mail or other deliveries.

NOTE: FAILURE TO RETURN THIS BID PROPOSAL INTACT MAY BE CAUSE FOR REJECTION.

Bid Proposal Submitted By:

NETRAID

Company Name

225 Wimpole Drive

Street Address

Rochester Hills

MI

48309

City

State

Zip

73-1702250

(YES) NO (circle one)
Contract Compliance No.

matt@netraid.com

Federal I.D. No.

E-Mail Address

Matthew Langan

1-855-638-7243 x558

1-248-686-3355

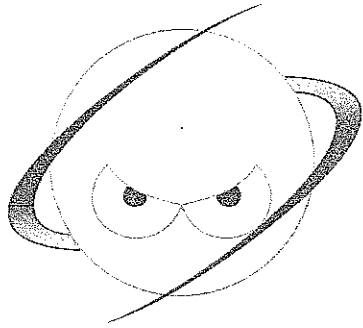
Contact Person

Phone No.

Fax No.

CITY OF COLUMBUS / DEPARTMENT OF TECHNOLOGY
EXTENDED WARRANTY SERVICES FOR HP AND EMC EQUIPMENT AND SOFTWARE
SPECIFICATIONS

- 1.0 SCOPE and CLASSIFICATION
 - 1.1 **Scope:** This Invitation to Bid (ITB) is to provide the City of Columbus, Department of Technology (DoT) with extended warranty services for its HP and EMC data center systems. Offerors must be able to maintain, repair or replace all failed equipment, peripheral software, applicable patches, parts and firmware, within a 4 hour window and furnish support on a 24 x 7 x 365 basis.
 - 1.2 **Classification:** Offerors must meet the following requirements to provide the City with HP and EMC extended warranty services as detailed herein.
 - 1.2.1 **Bidder experience:** Offerors must have at least five (5) years experience providing HP and EMC extended warranty services.
 - 1.2.2 **Bidder References:** Offerors must be able to provide at least three (3) references from existing extended warranty customers, equivalent to the size of the City's current hardware environment or larger.
 - 1.2.3 **Specification Questions:** In order to enable accurate communication in respect to this ITB, and to provide offerors the opportunity to seek clarification on any matters pertaining to the ITB requirements, and to enhance the offerors understanding of the City's needs, questions regarding this bid must be sent by in writing via email to vendorservices@columbus.gov no later than 8:00 a.m. (local time) on March 16, 2015. Responses will be posted as an addendum to this bid on the City's website (vendorservices.columbus.gov) no later than 5:00 p.m. (local time) on March 23, 2015. E-mails containing the written questions should include the Solicitation number and title in the subject line.
- 2.0 APPLICABLE PUBLICATIONS
N/A
- 3.0 REQUIREMENTS
 - 3.1 **General Requirements:**
 - 3.1.1 **Term:** The proposed contract shall be in effect from July 1, 2015 through June 30, 2016.
 - 3.1.1.1 **Annual Extension:** Subject to mutual agreement, the period covered by the ensuing contract, under the same terms and conditions stated therein can be extended for two (2) additional one year terms, or portion thereof, at the same pricing and escalator clause.



NETRAID

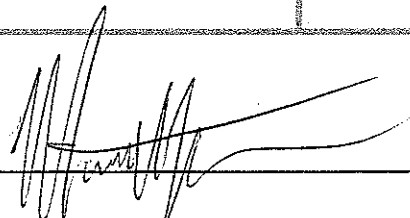
NETRAID

HP & EMC Extended Warranty Services
City of Columbus, Ohio
Department of Technology

April 1
2015

NETRAID
225 Wimpole Drive
Rochester Hills, MI 48309

Phone 1-855-638-7243
Fax 1-248-686-3355
E-mail info@netraid.com

X 
EIN #: 73-1702250
DUNS #: 968003421
CAGE #: 6CAK2

CITY OF COLUMBUS / DEPARTMENT OF TECHNOLOGY
 EXTENDED WARRANTY SERVICES FOR HP AND EMC EQUIPMENT AND SOFTWARE
PROPOSAL

To the Department of Technology Director of the City of Columbus, Ohio: We (I), the below signed hereby propose to furnish the following article(s) and/or service(s) at the price(s) and terms stated subject to all instructions, conditions, specifications, and all attachments hereto. We (I) have read all attachments including the specifications and fully understand what is required.

Item	Manufacturer/Equipment Type/Model/Coverage Required	Quantity	Monthly per Unit Cost	Monthly per Unit Cost in Words	Monthly Extended Cost
1	EMC 146gb 10K 2G Disk Unit, Model CX700, Coverage 7X24X4H	4	included		included
2	EMC 146gb 15K 2G Disk Unit, Model CX700, Coverage 7X24X4H	1	included		included
3	EMC 15 Slot 2gb/s DAE Enclosure Dual Power Supplies, Model CX700, Coverage 7X24X4H	2	\$40.00		\$40.00
4	EMC 15 Slot ATA DAE Enclosure - Dual Power Supplies, Model CX700, Coverage 7X24X4H	2	\$40.00		\$40.00
5	EMC 16 Port 4gb Fibre Blade with SFPs, Model 48000, Coverage 7X24X4H	1	\$85.00		\$85.00
6	EMC 1TB 7.2K SATA HDD, Model CX700, Coverage 7x24x4h	1	included		included
7	EMC 300gb 10K 2G Disk Unit, Model CX700, Coverage 7X24X4H	1	included		included
8	EMC 500gb 72K ATA Disk Unit, Model CX700, Coverage 7X24X4H	2	included		included
9	EMC BROCADE Fibre Switch, Model 48000, Coverage 7X24X4H	1	\$190.00		\$190.00
10	EMC Controller - Part # 250-082-900, Model 48000, Coverage 7X24X4H	1	\$210.00		\$210.00
11	EMC Storage System - Storage Processor with 8gb Mem, Model CX700, Coverage 7X24X4H	1	\$165.00		\$165.00

PLEASE BE SURE TO SIGN YOUR BID ON PAGE 6.

CITY OF COLUMBUS / DEPARTMENT OF TECHNOLOGY
 EXTENDED WARRANTY SERVICES FOR HP AND EMC EQUIPMENT AND SOFTWARE
 PROPOSAL

Item	Manufacturer/Equipment Type/Model/Coverage Required	Quantity	Monthly per Unit Cost	Monthly per Unit Cost in Words	Monthly Extended Cost
12	HP DAT drive, Model DAT72X, Coverage 7x24x4h	1	\$21.00		\$21.00
13	HP Controller Shelf:P# AA986A, Model MSA1500, Coverage 7x24x4h	1	\$38.00		\$38.00
14	HP Disk Array, Model MSA1000, Coverage 7x24x4h	1	\$85.00		\$85.00
15	HP LTO3, Model MSL6000, Coverage 7x24x4h	2	\$65.00		\$130.00
16	HP MSA Array, Model P2000 Controller, Coverage 7x24x4h	3	\$25.00		\$75.00
17	HP MSA Array, Model P2000 Enclosure, Coverage 7x24x4h	15	\$25.00		\$375.00
18	HP MSA P#302969-B21, Model MSA30, Coverage 7x24x4h	1	\$30.00		\$30.00
19	HP Primera ComposerMax, Model Creator, Coverage 7x24x4h	1	\$80.00		\$80.00
20	HP Primera Signature Z6 Labeler Printer, Model Label, Coverage 7x24x4h	1	\$15.00		\$15.00
21	HP SAN Switch, Model A8000A, Coverage 7x24x4h	1	\$20.00		\$20.00
22	HP Server, Model BL460cG7, Coverage 7x24x4h (HP warranty expires Dec2015)	2	\$18.00		\$36.00
23	HP Server, Model DL360G4, Coverage 7x24x4h	2	\$15.00		\$30.00
24	HP Server, Model DL360G5, Coverage 7x24x4h	11	\$15.00		\$30.00

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 EXTENDED WARRANTY SERVICES FOR HP AND EMC EQUIPMENT AND SOFTWARE
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Item	Manufacturer/Equipment Type/Model/Coverage Required	Quantity	Monthly per Unit Cost	Monthly per Unit Cost in Words	Monthly Extended Cost
25	HP Server, Model DL360G5, Coverage 8x5 M-F	1	\$12.00		\$12.00
26	HP Server, Model DL360G7, Coverage 7x24x4h (HP warranty expires Dec2016)	8	\$15.00		\$120.00
27	HP Server, Model DL360G8, Coverage 7x24x4h (HP warranty expires Feb2018)	3	\$15.00		\$45.00
28	HP Server, Model DL360pG8, Coverage 7x24x4h (HP warranty expires Mar2017)	1	\$15.00		\$15.00
29	HP Server, Model DL380G3, Coverage 7x24x4h	4	\$15.00		\$60.00
30	HP Server, Model DL380G4, Coverage 7x24x4h	4	\$15.00		\$60.00
31	HP Server, Model DL380G5, Coverage 7x24x4h	3	\$15.00		\$45.00
32	HP Server, Model DL570&ML570G4, Coverage 7x24x4h	10	\$40.00		\$400.00
33	HP Server, Model N4000, Coverage 7x24x4h (to include HP-UX help desk, per 3.4.1.5.1)	1	\$195.00		\$195.00
34	HP Server, Model N4000, Coverage 8x5 M-F (to include HP-UX help desk, per 3.4.1.5.1)	1	\$165.00		\$165.00
35	HP Server, Model rp7420, Coverage 7x24x4h (to include HP-UX help desk, per 3.4.1.5.1)	1	\$598.00		\$598.00
36	HP Server, Model RX6600, Coverage 7x12 (to include HP-UX help desk, per 3.4.1.5.1)	1	\$100.00		\$100.00
37	HP Server, Model RX6600, Coverage 7X24X4H (to include HP-UX help desk, per 3.4.1.5.1)	2	\$120.00		\$240.00

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Item	Manufacturer/Equipment Type/Model/Coverage Required	Quantity	Monthly per Unit Cost	Monthly per Unit Cost in Words	Monthly Extended Cost
38	HP Server, Model RX6600, Coverage 8x5 M-F (to include HP-UX help desk, per 3.4.1.5.1)	1	\$95.00		\$95.00
39	HP Storage 38-1TB FATA DUAL PORT DRIVES-4 ENCL, EVA4400, Coverage 7x24x4h	1	\$260.00		\$260.00
40	HP Storage 60 15K DUAL PORT DRIVES-10 1TB FATA DRIVES-6 ENCL, EVA4400, Coverage 7x24x4h	1	\$390.00		\$390.00
41	HP Tape Silo, Model ESL322E, Coverage 7x24x4h	1	\$680.00		\$680.00
TOTAL					\$5,189.00

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Maintenance Quote - Confidential Information
April 1, 2015

Customers Account
 Department of Technology
 City of Columbus, Ohio
 77 N. Front Street
 Columbus, OH 43215
 Phone: 614-645-8315

Billing Contact:
 Department of Technology
 City of Columbus, Ohio
 77 N. Front Street
 Columbus, OH 43215
 Phone: 614-645-8315

NETRAID Accounts Manager
 Matthew Langan
 NETRAID
 225 Wimpole Drive
 Rochester Hills, MI 48309
 Phone: 1-855-638-7243 x558
 Fax: 1-248-686-3355
 Email: matt@netraid.com

Contract Start 5/1/2015
Contract End 4/30/2016

Multi-Vendor - Support Pricing

Vendor (OEM)	Item, Part, Type or Model Number	Serial Number	Location	Description	Service Level Agreement (SLA)	Coverage Start Date	Qty	MMC Unit Price	MMC Est Price	Months	Annual Unit Cost	
	EMC 146gb 10K 2G Disk Unit, Model CX700, Coverage 7X24x4H	TBD			24x7x4		4	Included	Included	12	Included	
	EMC 146gb 15K 2G Disk Unit, Model CX700, Coverage 7X24x4H	TBD			24x7x4		1	Included	Included	12	Included	
	EMC 15 Slot 200W's DAE Enclosure Dual Power Supplies, Model CX700, Coverage 7X24x4H	TBD			24x7x4		2	\$40.00	\$80.00	12	\$960.00	
	EMC 15 Slot ATA DAE Enclosure - Dual Power Supplies, Model CX700, Coverage 7X24x4H	TBD			24x7x4		2	\$40.00	\$80.00	12	\$960.00	
	EMC 16 Port 4gb Fibre Blade with SFPs, Model 49300, Coverage 7X24x4H	TBD			24x7x4		1	\$85.00	\$85.00	12	\$1,020.00	
	EMC 17 7.2K SATA HDD, Model CX700, Coverage 7X24x4H	TBD			24x7x4		1	Included	Included	12	Included	
	EMC 300gb 10K 2G Disk Unit, Model CX700, Coverage 7X24x4H	TBD			24x7x4		1	Included	Included	12	Included	
	EMC 500gb 7.2K ATA Disk Unit, Model CX700, Coverage 7X24x4H	TBD			24x7x4		2	Included	Included	12	Included	
	EMC BR00CADE Fibre Switch, Model 48000, Coverage 7X24x4H	TBD			24x7x4		1	\$190.00	\$190.00	12	\$2,280.00	
	EMC Controller - Part # 250-082-500, Model 48090, Coverage 7X24x4H	TBD			24x7x4		1	\$210.00	\$210.00	12	\$2,520.00	
	EMC Storage System - Storage Processor with 8gb Mem, Model CX700, Coverage 7X24x4H	TBD			24x7x4		1	\$165.00	\$165.00	12	\$1,980.00	
	HP DAT drive, Model DAT72V, Coverage 7X24x4H	TBD			24x7x4		1	\$21.00	\$21.00	12	\$252.00	
	HP Controller SmartP# A4886A, Model MSA1500, Coverage 7X24x4H	TBD			24x7x4		1	\$38.00	\$38.00	12	\$456.00	
	HP Disk Array, Model MSA1000, Coverage 7X24x4H	TBD			24x7x4		1	\$85.00	\$85.00	12	\$1,020.00	
	HP LTO3, Model MSL6000, Coverage 7X24x4H	TBD			24x7x4		2	\$65.00	\$130.00	12	\$1,560.00	
	HP MSA Array, Model P2000 Controller, Coverage 7X24x4H	TBD			24x7x4		3	\$25.00	\$75.00	12	\$900.00	
	HP MSA P#302969-821, Model MSA30, Coverage 7X24x4H	TBD			24x7x4		15	\$375.00	\$5,625.00	12	\$67,500.00	
	HP Primera Composewax, Model Creator, Coverage 7X24x4H	TBD			24x7x4		1	\$30.00	\$30.00	12	\$360.00	
	HP Primera Signature Z6 Labeler Printer, Model Label, Coverage 7X24x4H	TBD			24x7x4		1	\$80.00	\$80.00	12	\$960.00	
	HP SAN Switch, Model A8000A, Coverage 7X24x4H	TBD			24x7x4		1	\$15.00	\$15.00	12	\$180.00	
	HP Server, Model BL460G7, Coverage 7X24x4H (HP warranty expires Dec2015)	TBD			24x7x4		1	\$20.00	\$20.00	12	\$240.00	
	HP Server, Model DL360G4, Coverage 7X24x4H	TBD			24x7x4		2	\$18.00	\$36.00	5	\$180.00	
	HP Server, Model DL360G5, Coverage 7X24x4H	TBD			24x7x4		2	\$15.00	\$30.00	12	\$360.00	
	HP Server, Model DL360G5, Coverage 8x5 M-F	TBD			8x5xNBD		11	\$185.00	\$1,850.00	12	\$22,200.00	
	HP Server, Model DL360G7, Coverage 7X24x4H (HP warranty expires Dec2016)	TBD			24x7x4		1	\$12.00	\$12.00	12	\$144.00	
	HP Server, Model DL360G8, Coverage 7X24x4H (HP warranty expires Feb2018)	TBD			24x7x4		3	\$15.00	\$45.00	0	\$0.00	
	HP Server, Model DL360G8, Coverage 7X24x4H (HP warranty expires Mar2017)	TBD			24x7x4		4	\$15.00	\$60.00	12	\$720.00	
	HP Server, Model DL380G4, Coverage 7X24x4H	TBD			24x7x4		4	\$15.00	\$60.00	12	\$720.00	
	HP Server, Model DL380G5, Coverage 7X24x4H	TBD			24x7x4		3	\$15.00	\$45.00	12	\$540.00	
	HP Server, Model DL5708ML57G64, Coverage 7X24x4H	TBD			24x7x4		10	\$40.00	\$400.00	12	\$4,800.00	
	HP Server, Model N4000, Coverage 7X24x4H (to include HP-UX help desk, per 3.4.1.5.1)	TBD			24x7x4		1	\$195.00	\$195.00	12	\$2,340.00	
	HP Server, Model N4000, Coverage 8x5 M-F (to include HP-UX help desk, per 3.4.1.5.1)	TBD			8x5xNBD		1	\$165.00	\$165.00	12	\$1,980.00	
	HP Server, Model R3600, Coverage 7X24x4H (to include HP-UX help desk, per 3.4.1.5.1)	TBD			24x7x4		1	\$598.00	\$598.00	12	\$7,176.00	
	HP Server, Model R3600, Coverage 7x12 (to include HP-UX help desk, per 3.4.1.5.1)	TBD			12x7x4		1	\$100.00	\$100.00	12	\$1,200.00	
	HP Server, Model R3600, Coverage 8x5 M-F (to include HP-UX help desk, per 3.4.1.5.1)	TBD			8x5xNBD		2	\$95.00	\$190.00	12	\$2,280.00	
	HP Storage 38.1TB SATA DUAL PORT DRIVES-4 ENCL, EVA4400, Coverage 7X24x4H	TBD			24x7x4		1	\$260.00	\$260.00	12	\$3,120.00	
	HP Storage 60 15K DUAL PORT DRIVES-10 1TB SATA DRIVES-6 ENCL, EVA4400, Coverage 7X24x4H	TBD			24x7x4		1	\$390.00	\$390.00	12	\$4,680.00	
	HP Tape Slij, Model ES13Z2E, Coverage 7X24x4H	TBD			24x7x4		1	\$680.00	\$680.00	12	\$8,160.00	
CATEGORY TOTAL:									\$3,927.00		\$5,189.00	
TOTAL EXTENDED MMC:										\$5,189.00		\$62,268.00
TOTAL ANNUA												\$62,268.00

Basic Terms: Pricing based on customer provided information and is subject to correction based on actual equipment configuration. All equipment is assumed to be in good, working condition and fully functional prior to the start of this maintenance agreement. All disk drives but SSD are included in maintenance.

PROPOSAL

To the Department of Technology Director of the City of Columbus, Ohio:

We (I) propose to furnish the following article(s) and/or service(s) at the price(s) and terms stated subject to all instructions, conditions, specifications and all attachments hereto. We (I) have read all attachments including the specifications and fully understand what is required.

Delivery: 15 - calendar day(s) after receipt of order.

Terms:

NET 30

Company Name or Bidder's Name:

NETRAID

Business Address of Bidder:

225 Wimpole Drive Rochester Hills, MI 48309

REQUIRED Company Employee Information:

Total number of company employees = 6

Total number of company employees working in Columbus = 3

Additional number of employees that will be working in Columbus in the event this contract is awarded to your company = na

The full name and residence of all persons and parties interested in the foregoing bid are: (If a corporation, give the name and address of the president and secretary; if firm or partnership, the names and address of the Members or partners.)

Name

Address

Matthew Langan

225 Wimpole Drive Rochester Hills, MI 48309

Authorized Signature X


(SIGNATURE MUST BE WRITTEN IN OTHER THAN BLACK INK)

Title: Director of Operation

(TITLE MUST BE GIVEN)

REVISED 10-5-05