

**FACT SHEET
AND HEALTH, LLC
JULY 2022**

I. STATEMENT OF PURPOSE – JOB CREATION

The Department of Development recommends a Downtown Office Incentive for a term of up to five (5) consecutive years in consideration of an investment of approximately \$1,115,000 and the creation of 65 net new full-time permanent positions at a corporate office operation.

II. PROJECT HISTORY

Founded in 2021, AND Health, LLC (“AND Health”) is a digital health company operating a Virtual Center of Excellence (VCOE) for the reversal of migraine. The company will soon launch a second VCOE for autoimmune conditions, including rheumatoid arthritis, psoriasis, ulcerative colitis and Crohn’s disease. The company works with employers, health plans, public entities and individuals. AND Health offers its disease reversal programs as an employer-sponsored benefit and direct to patients. The project represents the establishment and expansion of headquarters operations as well as using the on-site kitchen to allow And Health to prototype the “elimination diet as a service” for our customers/patients in Columbus.

AND Health is proposing to invest a total project cost of approximately \$1,115,000 which includes \$785,000 in furniture and fixtures and \$330,000 in leasehold improvements to renovate and occupy a vacant office space consisting of approximately 21,303 square-feet at 2 Miranova Place, Columbus, OH 43215, parcel number 010-248905 (“**Project Site**”). With this investment, AND Health plans to establish a new corporate headquarters, retain 21 full-time jobs with an annual payroll of approximately \$1.9 million and create 65 net new full-time permanent positions with an estimated annual payroll of approximately \$6,155,000 at the **Project Site**.

AND Health is requesting a Downtown Office Incentive from the City of Columbus to assist with the aforementioned project.

III. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
Furniture & Fixtures	\$785,000
Leasehold Improvements	\$330,000
TOTAL INVESTMENT	\$1,115,000

IV. DECISION & TIMING

The project is expected to begin as soon as August 2022 with an anticipated completion date of fall 2022.

V. EMPLOYMENT

The project is expected to create 65 net new full-time permanent positions with an estimated annual payroll of approximately \$6,155,000 and retain 21 existing full-time permanent positions with an approximate annual payroll of \$1,900,000 at the proposed **Project Site**.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Health Coaches	25	\$36.05	\$75,000	\$1,875,000
Providers (MD & NP)	5	\$96.15	\$200,000	\$1,000,000
Care Coordinators	16	\$24.04	\$50,000	\$800,000
Software Developer	7	\$79.33	\$165,000	\$1,155,000
Inside Sales	5	\$43.27	\$90,000	\$450,000
G&A	7	\$60.10	\$125,000	\$875,000
TOTALS	65			\$6,155,000

Total cumulative new payroll over the term of the Jobs Growth Incentive to Columbus will be approximately \$6,155,000.

Benefits provided to new employees begin upon date of hire, which includes the following:

- Paid Holidays
- Paid Vacation/Personal Days
- Vacation Pay
- Training & Education Benefits

The proposed project will be located at 2 Miranova Place, Columbus, Ohio 43215, parcel number 010-248905, which is accessible by public transportation (COTA).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a Downtown Office Incentive equal to fifty percent (50%) of the amount of new employee city income tax withholding for a term up to five (5) consecutive years.

VII. NEW TAX IMPACT: ANNUAL & 5-YEAR SUMMARY

NEW REVENUE SUMMARY		
Revenue	Average Annual	5-year Summary
A. New City Income Tax Revenue	\$153,875.00	\$769,375.00
Incentive	Average Annual	5-year Summary
B. Proposed Incentive is equal to 50% of New Employee withholding	\$76,937.50	\$384,687.50
Total	Average Annual	5-year Summary
C. Net Value to City (i.e., A. - B.)	\$76,937.50	\$384,687.50

VIII. TAX BENEFIT

The recommended 50%/5-year Downtown Office Incentive could yield cash payments totaling approximately \$384,688 to AND Health, LLC over the incentive period of five (5) years.

IX. AREA IMPACT/GREEN INITIATIVES

AND Health participates in the following green initiatives - recycling program, general office energy conservation, paperless initiatives, water conservation, encouraging sustainable transportation and supporting green vendors.