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Cindy White
City of Columbus Police
Business Office
Columbus, OH.

08/28/08

Dear Cindy,

AS PER YOUR SOLICITATION REGARDING SIMRAD NIGHT VISION, SOLE SOURCE JUSTIFICATION AS FOLLOWS:

SOLE SOURCE JUSTIFICATION

THIS SOLE SOURCE PRODUCT JUSTIFICATION IS FOR L-3 EOS NIGHT VISION AND RELATED L-3 PRODUCTS.

L-3 ELECTRO OPTICAL SYSTEMS DIVISION IS THE MANUFACTURER OF THE L-3 M2124 (AN/PVS-24) NIGHT OBSERVATION DEVICE. THIS OPTIC IS NOT DUPLICATED BY ANY OTHER MANUFACTURER, NOR DO THEIR PRODUCTS RESEMBLE OR OPERATE LIKE OR SIMILAR TO L-3 (M2124) AN/PVS-24 NIGHT OBSERVATION DEVICE.

L-3 EOS THROUGH NIGHTLINE HAS AWARDED SOUTHERN PRECISION ARMORY, OF FT. LAUDERDALE, FL. BY CONTRACT, THE EXCLUSIVE AUTHORIZED REPRESENTATION FOR L-3 NIGHT VISION PRODUCTS FOR ALL U.S. LAW ENFORCEMENT AND FEDERAL CONTRACTS. SPA RESERVES ALL MARKETING, SALES RIGHTS AND WILL NOT SELL L-3 PRODUCTS TO OTHER DEALERS / DISTRIBUTORS FOR RESALE TO END USERS. ALL L-3 SALES ARE DIRECT FROM SPA TO END USER.

ALL PURCHASES FOR L-3 ELECTRO OPTICAL PRODUCTS SHOULD BE ASSIGNED TO SOUTHERN PRECISION ARMORY BY FORMAL GOVERNMENTAL / DEPARTMENTAL PURCHASE ORDERS.

Exclusive U.S. DHS and Law Enforcement Distributor for:



communications
Electro-Optical Systems