

2017 PRICE PROPOSAL BREAKDOWN - RFQ006652 - Veeam NEW Licenses							Brown Enterprise, Inc					Diltex, Inc					Saitech, Inc					SHI					Softchoice				
#	Manf. Part #	Description	Qty	Veeam \$	per Unit \$	Discount/M arkup	Offer Price per Unit\$	Extended Cost	Veeam \$	per Unit \$	Discount/M arkup	Offer Price per Unit\$	Extended Cost	Veeam \$	per Unit \$	Discount/M arkup	Offer Price per Unit\$	Extended Cost	Veeam \$	per Unit \$	Discount/M arkup	Offer Price per Unit\$	Extended Cost	Veeam \$	per Unit \$	Discount/M arkup	Offer Price per Unit\$	Extended Cost			
1	P-VBRENT-VS-P0000-00	NEW - Veeam Backup and Replication Enterprise for VMWare Public Sector; 1 yr Term date: 10/1/2017 – 09/05/2018	58	\$75,690.00	\$ 1,305.00	\$ 89.40	\$1,215.60	\$ 70,504.80	\$69,482.84	\$ 1,197.98	0%	\$ 1,197.98	\$ 69,482.84	\$68,607.62	\$ 1,182.89	0%	\$ 1,182.89	\$ 68,607.62	\$54,042.66	\$ 931.77	0%	\$ 931.77	\$ 54,042.66	\$75,690.00	\$ 1,305.00	11%	\$ 1,171.27	\$ 67,933.66			
2	V-VBRENT-VS-P024Y-00	NEW - Veeam Backup and Replication Enterprise for VMWare 24/7 maintenance uplift; 1 yr Term date: 10/1/2017 – 09/05/2018	58	\$4,205.00	\$ 72.50	\$ 4.72	\$67.78	\$ 3,931.24	\$3,860.48	\$ 66.56	0%	\$ 66.56	\$ 3,860.48	\$3,825.10	\$ 65.95	0%	\$ 65.95	\$ 3,825.10	\$3,860.48	\$ 66.56	0%	\$ 66.56	\$ 3,860.48	\$4,205.00	\$ 72.50	6%	\$ 68.09	\$ 3,949.22			
				<b>TOTALS</b>	<b>\$79,895.00</b>	<b>\$1,377.50</b>	<b>\$94.12</b>	<b>\$1,283.38</b>	<b>\$74,436.04</b>	<b>\$73,343.32</b>	<b>\$1,264.54</b>	<b>0%</b>	<b>\$1,264.54</b>	<b>\$73,343.32</b>	<b>\$72,432.72</b>	<b>\$ 1,248.84</b>	<b>0%</b>	<b>\$ 1,248.84</b>	<b>\$ 72,432.72</b>	<b>\$57,903.14</b>	<b>\$ 998.33</b>	<b>0%</b>	<b>\$ 998.33</b>	<b>\$ 57,903.14</b>	<b>\$79,895.00</b>	<b>\$ 1,377.50</b>	<b>multiple</b>	<b>\$ 1,239.36</b>	<b>\$ 71,882.88</b>		

	VENDOR NAME
010668	Brown Enterprise, Inc
020737	Diltex, Inc
010157	Saitech, Inc
001671	Software House International
022312	Softchoice