



## GE Analytical Instruments, Inc.

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USA

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# Proposal

50020

<b>City of Columbus</b> Ms. Bichvan Boyles Columbus, OH USA	Date : Number : Payment Terms : Delivery Terms : Expiration Date :	Wednesday, January 09, 2013 SER-4826G-12 Net 30, Subject to Credit Approval Prepay & Add, FOB Boulder,CO Wednesday, May 22, 2013	
Phone : +1 (614) 645-7691			
Page 1 of 2			
Product Number	Unit Price	Quantity	Extended Price USD

<b>One Visit PM - 900</b>	<b>CSER 90002-01</b>	<b>4,500.00</b>	<b>(25.0%)</b>	<b>10</b>	<b>33,750.00</b>
<p>This service provides one (1) scheduled on-site visit involving a variety of regular and preventive maintenance activities including a Single Point on-site Calibration. Includes UV Lamps, Pump Tubing, Reagents, Resin Bed and travel expenses for GE Analytical Instruments personnel. Coverage applicable to the 900 Laboratory, 900 On-line, 900 Portable, and 5310C analyzers. The Autoreagent calibration/verification option is not available for this product. In the event that repair services are required during the validity period, the associated instrument is also entitled to a 10% discount on labor and/or parts.</p>					
<b>Sub-total USD:</b>					<b>33,750.00</b>

## Optional Items:

<b>Municipal OL, ICR Degasser Replcmnt</b>	<b>CAPK 43040-02</b>	<b>825.00</b>	<b>(25.0%)</b>	<b>1</b>	<b>619.00</b>
<p>Replacement Degasser for 5310C OL Integrated ICRs and model 900 OL Integrated ICRs when used to monitor municipal water. Replacement instructions are contained within the ICR Operation and Maintenance Manual. The On Line Integrated ICR must have been upgraded to utilize this Degasser. The upgrade kit to order is CAPK 43010-02.</p>					

Please refer to proposal number SER-4826G-12 on your purchase order and fax your order to F 1 (303) 527-1797  
Standard Terms and Conditions apply. Warranty valid in USA only.  
Quotation validity applies to established customers and contracted resellers.

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Columbus, OH USA	Payment Terms :	Net 30, Subject to Credit Approval
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Page 2 of 2

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Notes: 9 TOC's ICR's upgraded per Bichvan. One (1) TOC 5310C: 1109-5129 – Owner -Matthew Dixon upgrade is needed.

Upgrade part # is referenced under optional items tab.

25% PM discount applied all TOC's serviced/calibrated at the SAME time & on the SAME visit. Our GE Field Service Engineer is one hour away. \*Online/ICR's on all TOC's.

TOC 5310C: 0912-3569  
 TOC 5310C: 1001-3578  
 TOC 5310C: 1111-5265  
 TOC 900: 0710-2186  
 TOC 900: 0710-2216  
 TOC 900: 0710-2231  
 TOC 900: 0711-2236  
 TOC 900: 0806-2659  
 TOC 900: 0807-2669  
 TOC 5310C: 1109-5129

Investment per TOC is \$3,375

Cost justification: Do it yourself maintenance -12 Month 900 Series Consumable Kit for TOC 900/5310C instruments. You order yearly consumables/standards from order entry. Consumable kit cost DOES NOT include prepaid Hazmat, shipping, and handling fees. Estimated cost of all above is \$2,906. Estimated cost with shipping etc... is \$3,100.

-Please consider your time and labor in comparing our on-site PM to your internal maintenance (order consumable kit etc..) and providing your own labor.

--GE Analytical Instruments offers Preventive Maintenance by a Factory Certified Field Service Engineer. Our 1 visit TOC 900 PM calibration service includes ALL yearly consumables: UV lamps, pump tubing, calibration/ verification standards, acids & persulphates, DI resin bed, and ALL hazmat/shipping and handling fees. In the event that repair services are required during the PM validity period, your instrument is also entitled to a 10% discount on labor and/or parts.

The PM Service is a cost effective and convenient way to help you:

- Extend the life of your TOC, optimize instrument performance
- Document & Audit compliance with Certified Factory Calibration Certificates
- Free up your time and resources to focus on your core business and other pressing tasks
- E-documents offers secure and accurate record keeping, with electronic signature support
- Saves money on future TOC labor/parts
- Ensures your TOC is maintained

Tamara Shafer  
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 GE Analytical Instruments, Inc.

Your PO should include bill/ship, quote #, & instrument serial number(s). Please EMAIL your PO to my attention tamara.shafer@ge.com (email is preferred)

Tamara Shafer, Inside Sales Representative 1 (720) 622-0229

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