



City of Columbus  
 Mayor Michael B. Coleman

# Department of Public Utilities

Tatyana Arsh, P.E. Director

DATE: August 18, 2008

TO: Joel S. Taylor  
 Director, Department of Finance and Management

FM: Tanya Arsh, P.E.  
 Director of Public Utilities

RE: Bid Recommendation - #SA002951 (Revised)  
 Purchase of 50 Foot Bucket Truck

The Purchasing Office opened formal bids on July 17, 2008 for the purchase of a 50 Foot Bucket Truck for the Division of Power and Water. Three (3) bids were received.

Altec Industries was the apparent low bid of \$165,315.00. They, however, did not meet specifications.

FYDA Freightliner was the second low bid of \$167,413.00. They, however, did not meet specifications.

Altec Industries and FYDA Freightliner bid the same unit. The unit failed to meet:

**3.3.17.13** - that ask for total insulation when boom is fully retracted -theirs must extend 36" for dielectric integrity

**3.3.17.14** - requested a minimum insulation gap of 24 inches - theirs has 12"

**3.3.17.15** - asks for boom articulation from 25 degrees below horizontal to 85 degrees above horizontal - theirs is -25 to 75

**3.3.20.2 & 3.3.20.3** - references single and individual controls - theirs has 4-function control handles

**3.3.20.6** - ask for reservoir to be integral with pedestal - theirs is located in cargo area.

**3.3.31.3** - ask for service training where our maintenance technicians are sent to get trained by the aerial device manufacturer. These bidders are offering 8 hours of on-site operational training at no cost, but we requested "service schooling" which is much more enhanced.

Utilities Complex	910 Dublin Road	Columbus, Ohio 43215
Director's Office	614/645-6141	FAX: 614/645-8019 TDD: 614/645-6454
Power and Water Division	614/645-7020	FAX: 614/645-8177 TDD: 614/645-7188
Operational Support Division	614/645-1508	

Fairwood Complex	1250 Fairwood Avenue	Columbus, Ohio 43206
Sewerage and Drainage Division	614/645-7175	FAX: 614/645-3801 TDD: 614/645-6338

The third lowest bid was Utility Truck Equipment Inc., at \$167,590.00, and they meet our specifications.

Therefore, I am recommending award go to Utility Truck Equipment Inc. as the lowest responsive, responsible, and best bidder to meet our specifications. This award is for a 2009 International 4300 with a Versalift VST-5000-I 2008, and a Dakota Northlander 2008 Utility Body to include items two, three, and four. The total award will be for \$169,040.00.

Item number 1 - A 50 foot bucket truck with utility body @ \$161,765.00

Item number 2 - Dimensions model DUI-12/2500 Wuasi Sine Wave Inverter @ \$2875.00

Item number 3 - 48755 Fairmont Impact Wrench with 10' tool hose kit & couplers @ \$1500.00

Item number 4 - Aerial device manufacturers service schooling (to inc. training, transportation, & lodging) @ \$1450 (x 2 people) = \$2900

We do not wish to purchase item number five, an extended warranty, at this time.

If additional information is needed please contact Jim Tindle at 645-3726.

pc: Rick Westerfield  
Craig Charleston  
Jim Tindle  
James Bond

Bidder Tabulation - Bid #SA002951

PURCHASE OF 50 FOOT BUCKET TRUCK

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	C.C. #	Other
Altec Industries, Inc. 5201 W. 84th. St. Indianapolis, IN 46268	Kerry Rodgers 317-802-3862(Ph) 317-872-2531(Fax)	N	Y	Y	Y	Y	Y	Y	N	Non Contract Compliant
Utility Truck Equipment Inc. 23893 U.S. 23 South/PO Box 130 Circleville, OH 43113	John Mattix 740-474-5151(Ph) 740-474-4402(Fax)	N	Y	Y	Y	Y	Y	Y	Y	CC EXPIRES 12-6-09
FYDA Freightliner Columbus Inc. 1250 Walcutt Rd. Columbus, OH 43228	Steve Tancos 614-851-0002(Ph) 614-851-0011(Fax)	Y	Y	Y	Y	Y	Y	Y	Y	CC EXPIRES 11-14-08

COMPANY NAME	ITEM #1	ITEM #2	ITEM #3	ITEM #4	ITEM #5
ALTEC INDUSTRIES	\$ 161,107.00	\$ 1,972.00	\$ 2,236.00	NO CHARGE	N/A
UTILITY TRUCK EQUIP.	\$ 161,765.00	\$ 2,875.00	\$ 1,500.00	\$ 1,450.00	\$ 3,900.00
FYDA FREIGHTLINER	\$ 163,205.00	\$ 1,972.00	\$ 2,236.00	NO CHARGE	NO BID