



Commissioner Paula Brooks • Commissioner Marilyn Brown • Commissioner John O'Grady  
President

Office of Homeland Security & Justice Programs  
Kathy Crandall, Director

TO: Lt. Scott Sanders  
Columbus Division of Fire

FROM: Melissa Pierson  
Franklin County Homeland Security & Justice

DATE: November 29, 2012

RE: FY 2010 UASI Award

Congratulations! Please find enclosed the award documents for your FY 2010-UASI-166 sub-contract with Franklin County. Please have all green documents signed by the authorized official and return to my attention at:

373 S. High Street, 25<sup>th</sup> floor  
Columbus, Ohio 43215

The white documents are to be maintained within your own grant file. Please note you will need to submit a completed procurement form signed by your business/purchasing office along with a quote once you have finalized the vendor you will be using. Once I receive the procurement form, I will then open a purchase order. Once the purchase order converts, you will be responsible for ordering the equipment.

Please note that all equipment will need to be tagged with the Grant Number which is 2010-UASI-166 and a Federal Equipment Inventory will need to be completed and sent to our office.

I have also enclosed the required quarterly performance report. These reports will be due quarterly at the end of the month following quarter end. (example: Jan through March report would be due by April 30<sup>th</sup>)

I look forward to working with you throughout the project period. Should you have any questions, please don't hesitate to contact me at (614) 525-5563 or by email at [mspierson@franklincountyohio.gov](mailto:mspierson@franklincountyohio.gov)

# Urban Area Security Initiative

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State Homeland Security  
REGION FOUR

November 29, 2012

Chief Greg Paxton  
Columbus Fire Department  
3639 Parson's Avenue  
Columbus, Ohio 43207

Crawford County

Delaware County

Fairfield County

Fayette County

Franklin County

Hardin County

Knox County

Licking County

Logan County

Madison County

Marion County

Morrow County

Pickaway County

Union County

Wyandot County

## Project Approval - Application # 2010-UASI-166

Final approval for this project has been received from the DHS Office of Grants and Training and the Ohio EMA. This regional project was recommended by the Franklin County Homeland Security Advisory Committee and approved for funding by Mayor Coleman and the Franklin County Board of Commissioners.

Your project is being administered by the Office of Homeland Security & Justice Programs under the FY 2010 Urban Area Security Initiative. The details of this project are as follows:

<u>Approved Equipment Item(s)</u>	<u>Quantity</u>	<u>Approved Unit Cost</u>	<u>Approved Total</u>
Bullex ITS Extinguisher Training System	2	\$6,495	\$12,990.00
		<b>TOTAL AWARD</b>	<b>\$12,990.00</b>

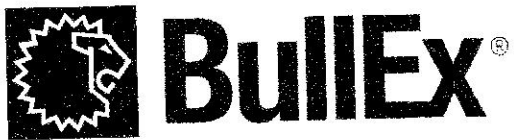
Award Amount:	\$12,990.00
Project Start Date:	December 1, 2012
Project Completion Date:	March 31, 2013
Funding Source:	FY 10 UASI
Required Reporting:	Quarterly – Project Performance Report (enclosed sample) Federal Equipment Inventory

### Billing and Ordering Process (Please review in detail.)

Please read the attachments and enclosed materials carefully and return the required forms as soon as possible to expedite this project. We look forward to working with you over the next year and encourage you to seek technical assistance as needed by contacting me by e-mail at [mspierson@franklincountyohio.gov](mailto:mspierson@franklincountyohio.gov) or by telephone at 525-5563.

Sincerely,  
Melissa Pierson  
UASI Project Manager  
(614)- 525-5563  
[mspierson@franklincountyohio.gov](mailto:mspierson@franklincountyohio.gov)

**Administrative Agency**  
Franklin County  
Homeland Security & Justice Programs  
373 South High Street, 25th floor  
Columbus, Ohio 43215  
(614) 525-5577  
[www.franklincountyohio.gov/jpu](http://www.franklincountyohio.gov/jpu)



October 2, 2012

To Whom It May Concern:

Bullex is the sole source provider for the I.T.S. Xtreme™, which is used to provide cost-effective, realistic and repeatable live-fire extinguisher training. The I.T.S. Xtreme cannot be purchased through any other authorized vendor and there are no other similar products available.

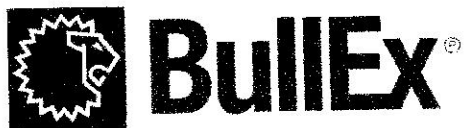
The I.T.S. Xtreme is the only fire extinguisher training system capable of varying live-flames based on where a trainee is aiming and sweeping a fire extinguisher. The system works by sensing where a trainee aims the SmartExtinguisher® (included with the system). The system then varies propane-fed flames accordingly to simulate the response of a fire to a dry-chemical fire extinguisher.

The SmartExtinguisher, however, needs only to be filled and recharged with compressed air and water. The sensors in the I.T.S. Xtreme determine where a user is aiming and sweeping the SmartExtinguisher and the on-board control system determines how to vary the flames in response. If the user utilizes the correct technique, aiming and sweeping at the base of the fire, the flames will be extinguished. If the user does not utilize the proper technique, the fire may die down, but will not be fully extinguished. The I.T.S. Xtreme is also the only fire extinguisher training system that can offer a time-to-extinguish score for each trainee.

The technology that enables the I.T.S. Xtreme to sense the SmartExtinguisher and vary the flames in response is patented. The United States Patent Number is 7,175,439.

Sincerely,

Ryan O'Donnell  
President



February 14, 2013

Re:BullEx ITSX100

To whom it may concern,

The BullEx ITSX100 carries a price of \$6,495.00 per unit. The cost of two units will not exceed \$12,990.00.

Best,

A handwritten signature in black ink, appearing to read "AR", written over a horizontal line.

Anthony Ruggiero

National Sales Manager



# BullEx<sup>®</sup>

20 Corporate Circle  
Albany, NY 12203  
Ph. 518-689-2023  
Fx. 518-689-2034

## Quote

Quote Number: 38755  
Date: 02/14/2013  
Sales Person: Grant Roberts  
Valid Until: 03/14/2013  
Terms: Net 30

Bill To:	Ship To:	Contact:
City of Columbus Division of Fire 3639 Parsons Avenue Columbus OH 43207 US	City of Columbus Division of Fire 3639 Parsons Avenue Columbus OH 43207 US	Scott Sanders (614) 221-3132 5280

Quantity	Part Number	Product	Unit Price	Ext. Price
2	ITSX100	Xtreme Base Package Intelligent Training System Xtreme Base Unit 7X SmartExtinguisher (Red) Handheld Controller Sensor Guard Controller Cable Power Cable Propane Supply Kit Recharge Accessories Accessories Carrying Case Prop Adapter Plate and Choice of One Prop 1-Year Limited Warranty User Manual	\$6,495.00	\$12,990.00

<b>Grand Total</b>			Subtotal:	\$12,990.00
Currency:	U.S. Dollar		Tax:	\$0.00
Tax Rate:	0.00%		Shipping & Handling:	\$0.00
Shipping Provider:			Total:	\$12,990.00

**Warranty Terms:** The warranty covers all part defects in material or workmanship for a period of one year from date of purchase unless otherwise specified. The customer will be responsible for return shipping to nearest BullEx facility or replacing parts supplied by BullEx. The warranty does not cover damage caused by accident, neglect, or misuse by the client or its agents, servants or employees. Standard warranty excludes batteries and battery packs which have a 90 day warranty.

**Payment Terms:** A penalty of 1.5% per month will be charged on any invoices not paid within 30 days. Customers are responsible for all duties, taxes, and customs charges. All payments must be in US Dollars. BullEx Inc. is not responsible for any currency exchange differences. All orders will be invoiced and/or charged on the day in which the order is shipped. Terms on BullEx, Inc. quotes supersede any terms and conditions on a customer purchase order. Customer agrees to fully comply with U.S. Export Administration Regulations and all other U.S. laws and regulations concerning exports and re-exports to foreign countries.