

Remotec

REV: BM

<p>QUOTE Domestic</p> <p>FROM: Northrop Grumman, Remotec, Inc. 353 JD Yarnell Industrial Parkway Clinton, TN 37716 Attn: Jeremy Wallace (c) 865-308-2731 Phone: (865) 269-1232 Fax: (865) 483-1426</p> <p>TO: Roger L. Heim Columbus Fire Bomb Squad 2250 W. Broad St. Columbus, Ohio 43223 Office: 614-724-0730</p> <p>Email : heimr@columbus.gov</p>	<p>REMOTEC Reference No. 6670</p> <p>Date: 1/19/2015</p> <p>Terms: Net 30 Days</p> <p>Prices are F.O.B. Origin Clinton, TN</p> <p>Delivery: 180 days or less After Acceptance of Order (For Multi-Vehicle Orders Check With Sales Dept.)</p>
<p>This pricing valid for 90 days.</p>	

ITEM	DESCRIPTION	PART NO.	QTY.	UNIT PRICE	TOTAL PRICE
1	ANDROS F6B Vehicle Assembly Includes: -Arm Position Feedback with User Presets -Color Arm Camera with Auto Iris/Focus, Wide-Angle Lens and LED or IR Light with 40:1 Zoom -Surveillance Color Camera with LED or IR Light, 216:1 Zoom Lens and Pan/Tilt (Continuous Pan) -Black/White Drive Camera Assembly -24 Volt Battery Pack -Tool Kit -Pneumatic Wheel Kit	E2461-0100	1	\$ 127,000	\$ 127,000
	One Operation/Maintenance Manual (CD-ROM) (Included in Item 1)	OM-F6B-001	1		
	24 VDC Battery Charger Assembly (Included in Item 1)	B2450-0150-1	1		
	2 1/2 Days Operator/Maintenance Training at REMOTEC (maximum class size is 6 people) (Included in Item 1) See Note (2)	TRAINING-001	1		
	2 1/2 Days Operator/Maintenance Training at Customer Facility See Note (3)	TRAINING-001		Get Separate Quote	

CONTROL SYSTEM OPTIONS

(Controller and a Data Link must be chosen to make the robot functional)

2	ANDROS Tabletop Controller Assembly: -Dimensions: 18 in. Deep X 22 in. Wide X 10 in. High -Powder Coated, Weather Resistant Enclosure -15 in. Self-Compensating, Daylight Readable LCD Monitor -Detachable Switchbox -12 VDC Battery -120 VAC Battery Charger (For Tabletop Battery) -AC/DC Operation	Consisting of the following: E3860-8460 E2460-8150 E3600-8106 CHGR-019 B3850-8132		\$ 15,900	\$ -
3	TAC-1 ASSY.	D2461-8125	1	\$ 15,000	\$ 15,000
4	TRUCK MOUNT ASSY. (for DC operation only)	D2461-8150-1		\$ 3,275	
5	TRUCK MOUNT ASSY. (for AC / DC operation only)	D2461-8150-2	1	\$ 4,215	\$ 4,215
6	ANDROS Hand Controller Assembly	D7055-8490		\$ 1,850	\$ -

DATA LINK OPTIONS

ITEM	DESCRIPTION	PART NO.	QTY.	UNIT PRICE	TOTAL PRICE
7	Digital Hybrid Radio Control Assembly (Includes case) (Requires frequencies prior to production)	C2456-8440-X		\$ 44,068	\$ -
	Case for Hybrid Radio	CASE-024			
8	Vehicle Power Supply Upgrade Kit (Required on vehicles shipped prior to 2007 if purchasing hybrid radio.)	B2455-8590		\$ 1,995	\$ -
9	Radio Jumper Assembly (30 ft.)	B7055-8920		\$ 640	\$ -
10	Fiber Optic Cable Reel Assembly (1200 ft.) (Includes case)	C2455-8330		\$ 20,300	\$ -
	Case for Fiber	CASE-004			
11	Spare Spool of Fiber Optic Cable (1200 ft.)	D7050-8323		\$ 1,449	\$ -
12	Cable Reel Assembly (330 ft.)	E7055-8600		\$ 8,090	\$ -
AUDIO/VIDEO OPTIONS					
13	Camera Pan/Tilt Assembly (Can Be Used On Arm)	C3865-5030	1	\$ 6,900	\$ 6,900
14	Rear Camera Kit	B2460-5140	1	\$ 1,155	\$ 1,155
15	Camera Sighting Kit Assembly (for Disruptor, Shotgun, Breacher Mounts)	C7055-5140	1	\$ 850	\$ 850
16	Gripper Camera Mount Assy.	D3860-3085		\$ 868	\$ -
17	Gripper Held Search Camera	B3875-5130		\$ 2,200	\$ -
18	Laser Assembly	C7055-5170	2	\$ 325	\$ 650
19	Laser Filter Assembly	C7055-3830	1	\$ 835	\$ 835
20	High Intensity Light Assembly (includes battery & charger)	D7050-6015-1		\$ 1,495	\$ -
SENSOR MOUNTS					
21	APD2000/MULTIRAE/ADM 300 Detector Mounting Kit	B7055-6080		\$ 2,740	\$ -
22	X-Ray Assembly (fits Golden X-Ray Systems) Works with drum & "bread-maker" style film	E7050-5800		\$ 1,660	\$ -
23	Contamination Smear Assembly (For swab sampling)	C7045-7600	1	\$ 1,040	\$ 1,040
TOOLS					
24	Receiver Grip Assy. (Gripper Block)	B2461-5850		\$ 225	\$ -
25	Pan Disrupter Mount Assembly	D2450-5360		\$ 1,095	\$ -
26	Dual Pan Disrupter Mount Assembly	D2450-5350	1	\$ 1,072	\$ 1,072
27	PAN Disrupter	DISRUPTER-003**		\$ 3,625	\$ -
28	PAN Disrupter Kit With Aluminum Stand	DISRUPTER-004-A**		\$ 6,195	\$ -
29	PAN Disrupter, T3, Titanium	DISRUPTER-005**	2	\$ 4,755	\$ 9,510
30	PAN Disrupter Electric Breach	BRCH-ELEC-KIT-PAN		\$ 3,875	\$ -
31	Dual Disrupter Mount Assembly (for Royal Arms or Neutrex 29mm/20mm - Please Specify)	D2450-5250		\$ 1,803	\$ -
32	Shock Tube Initiator, One Channel	INIT-1CH-S		\$ 849	\$ -
33	Shock Tube Initiator, Two Channel	INIT-2CH-S		\$ 1,427	\$ -
34	Shock Tube Initiator, Four Channel	INIT-4CH-S	1	\$ 2,385	\$ 2,385
35	Charge Dropper Assembly (330 ft.)	C7055-5550		\$ 525	\$ -
36	37mm and 40 mm Breacher Mount Assembly	E7055-6090		\$ 3,400	\$ -
37	Breacher, GL6, 40 mm, rifled barrel	BR-GL6-40MM**		\$ 5,410	\$ -
38	Breacher, GL65, 40 mm, rifled barrel (long cartridge)	BR-GL65-40MM**		\$ 5,173	\$ -
39	Breacher-L6-37mm, smooth bore	BR-L6-37MM**		\$ 4,260	\$ -
40	Breacher-L8-37mm, smooth bore (long cartridge)	BR-L8-37MM**		\$ 4,391	\$ -
41	BR-SL65-37mm (Sage or Arwen Ammo only)	BR-SL65-37MM**		\$ 3,020	\$ -
42	Striker Mount Assembly	E7055-6095		\$ 3,570	\$ -
43	Striker 12 Shotgun	STRIKER12**		\$ 1,844	\$ -
44	Picatinny Rail Claw Assembly	D7045-2726		\$ 1,630	\$ -
45	Picatinny Rail Cable Cutter Assembly	C7040-7030		\$ 446	\$ -
46	Circular Saw Assembly (36V Battery included)	D7056-7070-1		\$ 1,900	\$ -
47	Reciprocating Saw Assembly (36V Battery included)	D7056-7080-1		\$ 1,900	\$ -
48	Drill Assembly (36V Battery included)	D7056-7040-1		\$ 2,200	\$ -
49	F6 Receiver Hitch	B2455-7580		\$ 530	\$ -
50	Drawbar Package (Does NOT include receiver hitch)	C2461-7590		\$ 780	\$ -

ITEM	DESCRIPTION	PART NO.	QTY.	UNIT PRICE	TOTAL PRICE
51	F6 Front/Rear Hitch Bundle Includes the following: 2 - Receiver Hitch 1 - Water Disrupter Deployer Kit (Grip & Hitch compatible) 1 - Drawbar Package	B2455-7580 C2461-7585 C2461-7590	1	\$ 3,695	\$ 3,695
52	Ideal Electric release HEADD Hitch (Requires Drawbar Package)	HITCH-001		\$ 1,850	\$ -
53	Ideal Mini Gander	MINIGANDER	1	\$ 6,795	\$ 6,795
54	Gas Dispenser Mount	PEPPERSPRAYSYS		\$ 3,122	\$ -
55	Power Hawk Assembly Includes the following: - Power Hawk Unit - Power Hawk Kit - Case For Power Hawk -Requires F6A Receiver Hitch	E2455-7500-1 POWERHAWK-003 CASE-024		\$ 33,700	\$ -
56	120 VAC Vehicle Power Supply Assembly (Requires Cable Reel Assembly)	E2455-1850-1		\$ 4,995	\$ -
57	Water Disrupter Deployer Kit (Grip & Hitch compatible)	C2461-7585		\$ 1,950	\$ -
58	GRIPPER-DEPLOYED PAN/TILT CAMERA	ETS-IRECON	1	\$ 8,675	\$ 8,675
59	BLOCK ACCESSORY TOOL SYSTEM	BATS3-REM-ANDROS		\$ 7,550	\$ -
MAINTENANCE					
60	Spare Vehicle Battery Assembly	D2450-1600	1	\$ 751	\$ 751
61	Spare Controller Battery	BATTERY-009-FT		\$ 155	\$ -
62	F6B Emergency Spare Parts Kit	B2461-0164		\$ 24,657	\$ -
63	Level 1 Emergency Spares	Coming Soon			\$ -
64	Level 2 Emergency Spares	Coming Soon			\$ -
65	Semi-Annual Maintenance Kit	C2460-0153	2	\$ 875	\$ 1,750
66	F6B Overhaul Kit	C2461-0158		\$ 15,555	\$ -
67	Second Year Extended Warranty Contract	MAINTENANCE-001		\$ 5,500	\$ -
68	Third Year Extended Warranty Contract	MAINTENANCE-001		\$ 5,500	\$ -
69	Fourth Year Extended Warranty Contract	MAINTENANCE-002		\$ 7,025	\$ -
70	Fifth Year Extended Warranty Contract	MAINTENANCE-002		\$ 7,025	\$ -
71	Sixth Year Extended Warranty Contract	MAINTENANCE-003		\$ 8,025	\$ -
72	Five Years of Extended Warranty (Years 2 through 6)	MAINTENANCE-005	1	\$ 27,945	\$ 27,945
73	Standard Spare Track (each)	B2400-1013-FT	7	\$ 358	\$ 2,506
MISCELLANEOUS					
74	Truck Cable Kit, 10' between Monitor and Data Link	B2455-8100-1		\$ 690	\$ -
75	Truck Cable Kit, 20' between Monitor and Data Link	B2455-8100-2		\$ 700	\$ -
76	Truck Cable Kit, 40' between Monitor and Data Link	B2455-8100-3		\$ 720	\$ -
77	Cable Attachment Bracket, to hang up the Data Link	C7040-4412		\$ 145	\$ -
78	J-32 Splitter (RS 232 / Shotgun or Tool)	B2455-5110		\$ 570	\$ -
79	Additional Operations & Maintenance Manual	OM-F6B-001		\$ 335	\$ -
80	Painted Machine	PAINT		\$ 6,900	\$ -
Subtotal					\$ 222,729
Subtotal (Total From Misc. Items) (See attachment if greater than 0)					\$ -
PACKAGING & FREIGHT					
81	Customer Pick-up				
82	Packaging in Reusable Shipping Crate	CRATE-002		\$ 850	\$ -
83	Ship Items	FREIGHT		\$ 750	\$ -
Shipping & Handling Subtotal					\$ -
Other charges/discouts					\$ -
TOTAL Sale Price					\$ 222,729

**** This item requires the customer to obtain the required ATF/FCC Licensing, which may result in product and/or delivery delays. Remotec is not responsible for any delays including delivery as a result of any ATF or FCC licensing requirement.**

(1) Prices listed are for sales in U.S.A. only. Export prices are available upon request.

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- (2) Additional pricing available upon request for off-site training at customer's facility.
- (3) Please see REMOTEC's terms and conditions for details on our 1 year limited warranty.
Extended Service contracts are available. Please see the Extended Service Tab for details of coverage.
- (4) Prices are based upon acceptance of REMOTEC's Terms and Conditions (attached).
Any deviation from these conditions may result in a price increase.
- (5) The prices contained herein are budgetary, are submitted for planning purposes only and are not to be construed as a firm quotation. Any resultant contract shall be contingent upon negotiation of mutually acceptable terms and conditions.
- (6) Remotec reserves the right to substitute the latest production part for items purchased. This may be equal or substantially better than the part shown as ordered.
- (7) Training included in Robotic unit purchases expire if unused one year from delivery date of the Robotic unit.
- (8) Multiunit sales will earn training classes based on the formula of one free class for every five units purchased (rounded up)

NOTE: "Acceptance of order may be delayed while negotiating terms and conditions, acquiring customer order details, acquiring radio frequencies, and resolving any other unforeseen issues which may require resolution prior to scheduling the production of items ordered.

Business Management Approval	Contracts Approval
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REMOTEC®

SALES TERMS AND CONDITIONS

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A. ACCEPTANCE/AGREEMENT

All orders are subject to factory acceptance. Additional or different terms or any attempt by the Buyer to vary, in any degree, any of the terms of this sales agreement form shall be deemed material and are objected to or rejected, but this sales agreement form shall not operate as a rejection of the Buyer's offer unless it contains variances in the terms of the description, quantity, price or delivery schedule of the goods.

B. LIMITED WARRANTY

Seller covenants and agrees that the work and equipment delivered under this order shall be free from defects in material and workmanship at the time of delivery. Seller will, at its option, repair, correct or replace, F.O.B. point of manufacture, any such work or equipment which proves to be defective, provided that Seller is given written notice of any such defect no later than one (1) year after delivery, (as hereafter defined), by Seller. Seller may at its option, participate in the defect investigation of the work and/or equipment at the installation site and repair, correct or replace the defective item at such site or at its designated facility. Repair correction or replacement in the manner provided above shall constitute fulfillment of all REMOTEC's obligations under this assurance. Such assurance shall not apply to design or to any equipment or parts which have been subjected to accident, misuse or unauthorized alteration, to normal wear (which includes components with innate limited life), to defects caused by not complying with REMOTEC's installation and service requirements (if the failed equipment or parts were not installed by REMOTEC).

This assurance shall apply to and include the correction of Technical Data pertinent to defective work and equipment as to the extent delineated hereinabove, but in no event to include computer software.

If the repair, correction or replacement of work, or equipment is not within the scope of this clause, then Seller shall require a separate purchase order from the Buyer.

The warranty provided herein is exclusively limited to the products manufactured by REMOTEC, Inc., specifically the REMOTEC® ANDROS Robot. Warranties associated with all other products are exclusively and expressly limited to those warranties provided by the manufacturers of such products which are by their terms available to REMOTEC's customers.

The installation or use of any third party accessory, assembly, radio and or tool not tested and approved by Remotec, Inc. for use on REMOTEC products will cause the warranty on the said unit to be voided.

THE FOREGOING COVENANTS ARE EXCLUSIVE AND ARE IN LIEU OF ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR PURPOSE OR OTHER WARRANTY OF QUALITY, WHETHER EXPRESS, STATUTORY OR IMPLIED. IN NO EVENT SHALL SELLER BE LIABLE FOR SPECIAL, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES.

C. CANCELLATION/TERMINATION

The Buyer may terminate this order in whole or in part for its convenience upon written notice to REMOTEC, Inc. in which event REMOTEC, Inc. shall be entitled to termination charges consisting of a percentage of the order price reflecting the percentage of the work performed prior to termination plus actual direct costs resulting from termination.

D. CONFIDENTIAL INFORMATION

All drawings, diagrams, specifications, and other materials furnished by REMOTEC, Inc. and identified as PROPRIETARY, relating to the use and service of articles furnished hereunder and the information therein, are proprietary to REMOTEC, Inc. Buyer may not reproduce or distribute such materials except to Buyer's employees who may use the articles as part of their duties. REMOTEC, Inc. will treat drawings, specifications, or data furnished by Buyer as CONFIDENTIAL, when identified as such, in connection with this purchase.

E. DELIVERY/ACCEPTANCE

The promised delivery date is the best estimate possible based upon current and anticipated manufacturing capabilities of when the product will be shipped. REMOTEC, Inc. assumes no liability for loss, damage, or consequential damages due to delay.

Acceptance shall take place, and title shall pass to Buyer, at Seller's plant. Shipment shall be F.O.B. Origin, Seller's loading dock.

F. CLAIMS/NOTICE OF DEFECTS

Failure of the Buyer to object in writing to any merchandise shipped to it by REMOTEC, Inc. within 30 days after receipt thereof will constitute complete acceptance by Buyer of such merchandise. Rejected material must be returned to REMOTEC, Inc., F.O.B. Origin, within 45 days after receipt and prior authorization from REMOTEC, Inc. REMOTEC, Inc. may (at its option) recondition or replace the rejected material to meet Buyer's specifications within a reasonable time period after receipt. Claims for shipping damage must be made with the carrier.

G. FORCE MAJEURE

Fulfillment of this order is contingent upon the availability of materials. REMOTEC, Inc. shall not be liable for any delay in delivery or for non-delivery in whole or in part caused by the occurrence of any contingency beyond the control of either REMOTEC, Inc. or suppliers to REMOTEC, Inc. including but not limited to war, sabotage, acts of civil disobedience, failure or delay in transportation, act of any Government or agency or subdivision thereof, judicial action, labor dispute, fire accident, explosion, epidemic, quarantine, restrictions, storm, flood, earthquake or acts of God, shortage of labor, fuel, raw material or machinery, or technical failure where REMOTEC, Inc. has exercised ordinary care in the prevention thereof.

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SALES TERMS AND CONDITIONS

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H. PAYMENT TERMS

Domestic. REMOTEC, Inc.'s payment terms are Net 30 days based on credit approval.

REMOTEC, Inc. may, at any time, suspend performance of any order or require payment in cash, security, or other adequate assurance satisfactory to REMOTEC, Inc. when, in REMOTEC, Inc.'s opinion, such action warrants. REMOTEC, Inc. reserves the right to assess late charges on US accounts due past 30 days at the rate of 18% per annum. All goods delivered by REMOTEC, Inc. shall remain the property of REMOTEC, Inc. until the Buyer has paid in full for these goods.

Any cause of action arising from this agreement, or breach of it, must be commenced after the cause of action occurs within the statute of limitations period allowed under applicable law. REMOTEC, Inc. reserves the right to correct any stenographical or clerical errors in any of the writings issued by it. The terms and conditions of sale and any description on the face of REMOTEC, Inc.'s writings constitute a complete and exclusive statement of the terms and conditions of the sale of the goods by REMOTEC, Inc. to Buyer. Buyer may not assign any rights to, or delegate any performance owed under the agreement without the written consent of REMOTEC, Inc.

K. LIMITATION OF LIABILITY

On certain vehicle orders, and if mutually agreed between REMOTEC, Inc. and the Customer, REMOTEC, Inc. may hold completed vehicle(s) in our facility pending Customer training. If REMOTEC, Inc. holds completed vehicle(s) to facilitate user training, the vehicle(s) will be deemed to have been shipped in place, and REMOTEC will issue an invoice to Customer for said vehicle(s). If at Customer's request or to meet Customer requirements, training is scheduled to occur more than 30 days after vehicle completion, REMOTEC, Inc. may, at its discretion, charge Customer a storage fee of \$50.00 per month per vehicle, and assess late charges in accordance with Domestic terms as stipulated herein.

International: All payments to REMOTEC, Inc. are required to be fully paid in advance at the time of contract acceptance by Remotec, or secured by a Confirmed Letter of Credit for the full amount of the contract negotiable at REMOTEC, Inc. Bank's counter. If a Letter of Credit is used, payment terms are 60% of contract value due upon contract acceptance by REMOTEC, Inc., and the remaining 40% due within 30 days of successful inspection of completed product at REMOTEC, Inc. for all international orders with a value greater than \$1,000 US. All draws against the Letter of Credit by Remotec, Inc., shall be made upon written certification by Remotec, Inc., that the contract has been accepted, or that the product has been successfully inspected and is ready for shipment, and no other conditions on the draw shall be required. Late charges will be assessed on international accounts due past 30 days at the rate of 20% per annum.

Re-Sellers: All Terms and Conditions contained within the Re-Seller's Agreement will govern.

I. REMEDIES IN THE EVENT OF CANCELLATION OR DEFAULT

In the event the Buyer cancels this order, or becomes overdue on its account payable to REMOTEC, Inc. by failing to pay for this order when due in accordance with the terms hereof, in addition to the charges assessed to the Buyer pursuant to Paragraphs C and I of this Agreement, the Buyer shall be required to pay all costs of collection, including, whether suit be brought or not, attorney fees, court costs, collection expenses, and other expenses which REMOTEC, Inc. may incur or pay in the prosecution of defense of its rights hereunder, whether in judicial proceedings at law or in equity, including bankruptcy court and appellate proceedings, or whether out of court.

J. GENERAL PROVISIONS

Notwithstanding any contrary provision contained in this Agreement, Seller shall not be responsible to Buyer in contract or tort (including negligence) or otherwise for any indirect, incidental, special or consequential damages of whatsoever nature, or for attorney's fees, loss of use, loss of market share, or lost profits however these are characterized. Seller shall not be liable to Buyer for an amount which in combination with all claims by Buyer against Seller under this Agreement exceeds the value of this sales agreement. In any event, the liability of Seller to Buyer, whether in contract, tort (including negligence) or under any warranty, or otherwise, is exclusively limited to the remedies expressly provided under the terms of this Agreement, in lieu of any and all other remedies at law or in equity.

L. COMPLIANCE WITH LAW

Buyer agrees to comply with all applicable U.S. Government, state, and local statutes, laws, and regulations, including without limitation the Arms Export Control Act, Foreign Corrupt Practices Act, and all applicable export regulations, and hereby agrees to indemnify and hold harmless REMOTEC® from any and all liability, loss, or damage caused by Buyers' violation of any such statutes, laws, or regulations.

Any export approvals required under U.S. statute or regulation shall be the responsibility of the Buyer. Buyer shall furnish Seller documentation of receipt of such export approval upon Seller's written request.

M. INDEPENDENT CONTRACTOR

Under the provisions of this Agreement, the parties shall act solely as independent contractors, and nothing contained herein, express or implied, shall at any time be construed to create any other relationship.

N. APPLICABLE LAW

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Tennessee, except with regard to its rules concerning choice of law.

O. SHIPPING POINT

All goods are shipped FOB Clinton, TN 37716, USA.