

June 7, 2005

Mr. Joel S. Taylor
Director
Department of Finance
50 W. Gay Street
Columbus, Ohio 43215

Dear Mr. Taylor,

RE: Bid No. SA001589, 65' Bucket Truck
Opened: April 14, 2005

There were four (4) bids received at the above noted bid opening.

There was one (1) responsive bidder: Lift-All, Division of Hydra-Tech Inc. that bid all of the items, there was one (1) bid for cab and chassis only: Center City International (CCI) and there were two (2) non-responsive bidders: Byers Chevrolet and Dueco Inc. Their bids have been received and evaluated.

Based on these bids and the intention of the Division of Electricity to purchase a complete 65' bucket truck, the Division of Electricity would like to award this bid to Lift-All, Division of Hydra-Tech, Incorporated, FID #35-1511024, in the amount of \$148,909.00, as they showed to be the most responsive responsible bidder. This price *does* include the following options: rhino lining sprayed in the cargo area, a laptop computer and the extended warranty on the laptop computer.

Byers Chevrolet's bid was deemed non-responsive as they did not meet the requirements as specified in the following sections: 3.2.7, 3.4.3, 3.6.4, 3.7.1, 3.9.4, 3.9.8, 3.9.12, 3.12.2, 3.12.5, 3.15.5, 3.16.3, 3.21.12, 3.22.3 and they did not bid on the laptop computer.

Center City International's (CCI) bid of the cab and chassis was lower than Lift-All's bid. It is the intention of the Division of Electricity to purchase a complete 65' bucket truck.

Dueco Incorporated's bid was deemed non-responsive, as they did not meet the requirements as specified in the following sections: 3.12.6, 3.13.7, 3.13.8, 3.14.4 and 3.16.10.

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A bidder tabulation sheet has been attached for your review.

Sincerely,

Doug Lehner
Inventory Control and Property Manager
Division of Electricity

APPROVED: _____
Jeffrey A. Hubbard, P.E., Administrator
Division of Electricity

APPROVED: _____
Cheryl Roberto, Director
Department of Public Utilities

Cc: Jeff Robertson, Distribution Manager

BID TABULATION
SA001589, 65' Bucket Truck

	Lift-All	Byers	Center City	Dueco
Cab & Chassis	\$54,365.00	\$60,543.00	\$51,686.25	\$46,404.00
Aerial Tower	\$53,247.00	No Bid	No Bid	\$73,587.00
Utility Body	\$36,387.00	No Bid	No Bid	\$16,943.00
Complete Unit	\$143,999.00	\$142,206.00	No Bid	\$136,934.00
Rhino Lining	\$1,825.00	\$667.00	No Bid	\$2,250.00
Extended Warranty-Unit	No Bid	No Bid	No Bid	\$1,350.00
Laptop Computer	\$2,965.00	No Bid	\$8,040.00	\$7,935.00
Extended Warranty- Laptop	\$120.00	No Bid	Standard 3 Year	\$179.00
Total	\$148,909.00	\$142,873.00	Incomplete	\$148,648.00