

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: BODY ARMOR AND RELATED ACCESSORIES AND SUPPLIES

CONTRACT No.: RS901918

EFFECTIVE DATES: 01/15/18 to 01/31/21

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS901918 that opened on 12/01/17. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions (Revised 10/2013), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the State of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official State of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:

<http://www.ohio.gov/procure>

Signed: \_\_\_\_\_  
Robert Blair, Director Date

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\* Updated by Amendment #1, effective 1/29/18.

**AMENDMENTS TO CONTRACT TERMS AND CONDITIONS:** The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. If an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

**MULTIPLE AWARD CONTRACT:** This bid is issued to establish a Multiple Award Contract (MAC). A MAC is a contract made with more than one supplier of the same or similar types of supplies or services at varying prices for delivery within the same geographic area. The state's obligations under a MAC are subject to the Ohio Controlling Board's continuing authorization to use the MAC program authorizing the use of Multiple Award Contracts. By the signature affixed to Page 1, of this Bid, the Bidder certifies that it is currently in compliance and will continue to adhere to the requirements of the Ohio Ethics Law, Ohio Revised Code Section 102.04. The Bidder affirms that, as applicable to the Bidder, no party listed in Ohio Revised Code Section 3517.13 (I) or (J) or spouse of such party has made, as an individual, within the two previous calendar years, one or more contributions totaling more than \$1,000.00 to the Governor or to his campaign committees.

**MANUFACTURER CERTIFICATION REQUIREMENT:** To be considered for award of a contract, Bidders responding to this bid must be manufacturers of the products they are offering. Bidders should provide certification attesting they are a manufacturer of the item(s) they are offering. This certification must be on the manufacturer's letterhead, signed by a duly authorized representative. If not submitted with the bid, the Bidder will have seven (7) calendar days after request to provide the required certification. Failure to provide certification as requested may result in the Bidder being found not responsive and disqualified from consideration of award.

**AUTHORIZED DEALERS:** Bidders responding to this Invitation to Bid (ITB) may name dealers to represent the manufacturer for sales, service, warranty, sizing, fitting and other responsibilities on the manufacturer's behalf for State of Ohio agencies, DAS Cooperative Association members and other entities authorized to use this contract to make purchases. Named dealers must be designated by completion of the Manufacturer / Bidder Dealer Authorization Letter attachment to this ITB which must be submitted with the manufacturer's bid. If a manufacturer elects to designate authorized dealer/distributors, the authorized dealer/distributor must:

1. Complete, sign and submit a Dealer Acceptance Agreement Letter, available from DAS. The Dealer Acceptance Agreement Letter must be completed on dealer letterhead, signed by the dealer and submitted with the manufacturer's bid.
2. Be licensed by the Ohio Secretary of State to do business in the State of Ohio.
3. Be free of financial findings of recovery by the State of Ohio or the Federal Government and not be debarred by any state of Ohio government agency.
4. Provide a completed Federal IRS W9 form and, if not already held, obtain a supplier identity (Supplier ID number) in the State of Ohio's OAKS enterprise system.
5. Provide an affirmative action plan for review and approval via the Ohio Business Gateway (OBG) by the Ohio Department of Administrative Services Equal Opportunity Division. (may be submitted after the bid).

Subject to DAS approval, Awarded Contractor(s) may remove or add dealers during the term of this contract, by written request to DAS. Dealer/distributors may only offer the products or services of the manufacturer which has named them as a dealer.

**DELIVERY AND ACCEPTANCE:** Supplies will be delivered to the participating agency within forty-five (45) days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

**CUSTOMER SERVICE AND DELIVERY NOTIFICATION:** The awarded Contractor(s) and/or the Contractor's designated dealers under this Contract shall provide accurate and proactive delivery and customer service information to the ordering agencies. Upon receipt of any order pursuant to this Contract, the Contractor and/or dealer shall provide a shipment and delivery date promise to the ordering agency. Such notification shall be in writing via email, FAX or other written method. If the anticipated delivery date exceeds forty-five (45) days as required by the DELIVERY AND ACCEPTANCE clause of the Contract, the contractor or dealer will work with the ordering agency to establish a mutually agreed delivery date. If, after the above notification is made, the shipment or delivery date must be changed, the Contractor shall notify the ordering agency of the change and obtain the ordering agency's agreement. This requirement applies equally where the Contractor makes the direct delivery or uses the services of a third party, subcontractor, fulfillment house or authorized dealer/distributor to provide delivery of the order. Failure to make or update the notification provided above within the prescribed time periods may be considered a default of the Contract.

**EVALUATION:** Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders".

**CONTRACT AWARD:** A contract will be awarded to not more than five (5) responsive and responsible bidders who offer the largest overall discount percentage from their published manufacturer's suggested retail price catalog. In order to calculate the lowest overall discount DAS will multiply the discount percentages offered by the evaluation factor for each item type in the Bidder Discounts Offered on page 10 of this bid then add the results for each item category to obtain the largest overall discount. DAS reserves the right to reject any price list which in the researched-based opinion of DAS appears to be inflated, excessive or outside the realm of what may be considered reasonable MSRP pricing.

**MINIMUM ORDER:** The minimum dollar value of any order placed against a contract awarded pursuant to this bid for delivery F.O.B. destination, transportation charges prepaid, at any one time to one destination, shall not be less than two hundred (\$200.00) dollars. Orders less than \$ 200.00 shall be subject to the provisions of paragraph S-10. Of the Supplemental Contract Terms and Conditions.

**REFERENCES TO ALTERNATE TERMS OR SPECIAL CHARGES:** Any reference, which may appear on any catalog, price list, electronic price list or literature, to any terms and conditions, such as F.O.B. Shipping Point or Prices Subject to Change, will not be part of any contract with the successful bidder(s) and will be disregarded by the state of Ohio. Likewise, there shall be no assessment, surcharge, small order charge, broken case charge, minimum order charge, single item charge nor any other unspecified additional charge allowed by the State that is not specifically mentioned in this bid or in any contract awarded pursuant to this bid. The contractor must provide merchandise in unit quantity(s) as indicated in the bid/bid response/contract.

**FIXED-PRICE WITH COST ADJUSTMENT:** Discount percentages offered by awarded Contractors will remain fixed during the life of the awarded Contract, including all renewals. During the life of the contract, there may be a new published price list or catalog. In this event, it will be necessary for the Contractor to supply the DAS Office of Procurement Services with one (1) copy of each as applicable in the electronic format prescribed in this bid. Pricing contained in the new catalog and/or price list if accepted by DAS will become effective thirty (30) days after receipt of notice and acceptance by the Office of Procurement Services. Thereafter, state agencies may obtain the new catalog and/or price list from the Contractor. DAS Office of Procurement Services may require the Contractor to provide suitable justification for any price increase prior to acceptance of a new price list or catalog.

**COOPERATIVE PURCHASING CONTRACT:** This Contract may be relied upon by State of Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

**CONTRACTOR REVENUE SHARE:** The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report.

The Contractor should make the check payable to: Treasurer, State of Ohio.

Use the following address for same day or overnight deliveries:

Huntington National Bank  
ATTN: L-3686  
7 Easton Oval  
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services  
L-3686  
Columbus, OH 43260-3686

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

**CONTRACTOR QUARTERLY SALES REPORT:** The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to one of the following addresses,

For same day or overnight deliveries:

Huntington National Bank  
ATTN: L-3686  
7 Easton Oval  
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services  
L-3686  
Columbus, OH 43260-3686

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

**USAGE REPORTS:** In addition to the Contractor Quarterly Sales Report above, every six (6) months for the periods January through June and July through December the Contractor must submit a report in Excel format via email or on disk or other electronic media indicating sales generated by this contract for the period. The report shall list usage by customer, by line item, showing the quantities and dollars generated by this contract. The report shall be due within one (1) month after the end of each period and shall be forwarded to the DAS Office of Procurement Services, 4200 Surface Road, Columbus, Ohio 43228-1395, Attn: Walt Schneider ([walter.schneider@das.ohio.gov](mailto:walter.schneider@das.ohio.gov)).

## SPECIFICATIONS

**BACKGROUND:** The purpose of this solicitation is to establish a contract between the State of Ohio Department of Administrative Services (DAS) and awarded Contractor(s) for concealable and tactical body armor, armor plate, ballistic shields and helmets, stab or spike protection and all related supplies and accessories offered by the Bidder for use by State of Ohio Agencies, State Institutions of Higher Education and members in good standing of the Department of Administrative Services Cooperative Purchasing Program throughout the State of Ohio.

The specifications and requirements below are for the items the State desires to purchase. These specifications are considered necessary to establish functional requirements for the materials desired. Proprietary design, exact dimensions, capacities or restrictive features will not preclude acceptance of recognized alternates which meet comparable functional or performance requirements as determined by the Director, Department of Administrative Services.

### SPECIFICATION REQUIREMENTS

1. If requested, awarded Contractor(s) must provide trained staff and personnel to perform fitting, measurement and consultative services on-site at the purchasing agency's facilities/locations.
  - a. All measurement and fitting performed by the Contractor must be in accordance with stated standards and clearances as prescribed in the NIJ Selection and Application Guide to Buying Body Armor, as amended.
  - b. Awarded Contractors must offer instructions or provide presentations when requested by purchasing agencies encompassing the care, usage and limitations armor products sold and the care and cleaning of carriers and accessory items. Instructions or presentations, if requested, shall be at a location determined by the purchaser.
2. Body armor items offered and sold under a Contract pursuant to this bid must meet or exceed the following National Institute of Justice (NIJ) standards and any future revisions and/or updates thereto.
  - a. Ballistic Resistance of Body Armor, NIJ Standard 0101.08.
  - b. Stab Resistance of Personal Body Armor, NIJ Standard 0115.00.
  - c. NIJ Standard for Ballistic Helmets, 0108.01.
  - d. NIJ Standard for Ballistic Resistant Protective Materials, 0108.01.
3. All items offered and sold under a Contract awarded pursuant to this bid must be new, unused and packaged in accordance with accepted industry standards.
4. Workmanship on all items offered and sold under a Contract pursuant to this bid must be "first quality" with no blemishes, defects or other imperfections which may affect performance, wear-ability, durability, aesthetics or other aspects of the performance of the item.
5. All items offered and sold under a Contract awarded pursuant to this bid must be identical to the original model(s) submitted, tested and certified by the NIJ as compliant with the NIJ standards listed above. Items may not be altered as to render them different than as originally tested under NIJ compliance testing.
6. Armor sizes offered and sold under a Contract awarded pursuant to this bid must be compliant with standards listed on the NIJ Complaint Products List.
7. All armor items offered and sold under a Contract awarded pursuant to this bid which offer additional trauma plates must have the plate pocket permanently secured to the carrier on both sides and the bottom.
8. All fasteners which are part of an armor package or offered as accessory items must match the color of the carrier.
9. All armor items offered and sold under a Contract awarded pursuant to this bid which offer additional trauma plates must have the plate pocket permanently secured to the carrier on both sides and the bottom.
10. All fasteners which are part of an armor package or offered as accessory items must match the color of the carrier.
11. All labels must withstand wear and cleaning under normal circumstances and in accordance with manufacturer prescribed guidelines and remain readable throughout the service or warranted life of the item labeled. All labeling must comply with the requirements of the NIJ Standards and Guidance for Ballistic Resistance, 0101.6 and Stab Resistance, 0115.00 as updated and/or amended.
12. All ballistic components offered and sold under a contract pursuant to this bid must have a minimum of a five (5) year manufacturer's warranty and all carriers must have a minimum of eighteen (18) months manufacturer's warranty. All warranty periods shall begin when body armor products are delivered and accepted by the ordering agency in accordance with the DELIVERY AND ACCEPTANCE clause of this bid and resulting Contract.
13. All Bidders/Contractors awarded a contract pursuant to this bid must maintain a record of item serial numbers sold under this contract. The record should include item number, item serial number, date sold, sold-to agency and sold-to agency location. Records must be readily accessible upon request.

SPECIFICATION REQUIREMENTS (Continued)

NIJ PROTECTION LEVELS REQUIRED BY ITEM TYPE

Below are specification requirements for the NIJ protection levels with which items offered must comply. Items offered which do not meet the protection levels below will not be considered for award of a contract.	
Item Type	NIJ Protection Level
Ballistic Concealable Vests	IIA, II, IIIA III and IV
Ballistic Tactical Vests	IIA, II, IIIA III and IV
Stab Resistant Concealable Vests	Spike or Edged Blade, Levels 1, 2 and 3
Stab Resistant Tactical Vests	Spike or Edged Blade, Levels 1, 2 and 3
Combination Concealable Vests	Ballistic and Spike and/or Edged Blade. All vests offered as combination vests must have passed NIJ testing under each product category type and be published on both appropriate compliant product lists.
Combination Tactical Vests	Ballistic and Spike and/or Edged Blade. All vests offered as combination vests must have passed NIJ testing under each product category type and be published on both appropriate compliant product lists.
K-9 Ballistic Vests	IIA, II, IIIA, 2 and 3
K-9 Stab resistant Vests	IIA, II, IIIA, 2 and 3
K-9 Combination Vests	IIA, II, IIIA, 2 and 3
Ballistic Helmets	IIA, II and IIIA
Ballistic Shields	Hard and Soft; I, IIA, II, IIIA, III and IV
Ballistic Accessory Items	
Ballistic Hard and Soft Trauma Plates	
Ballistic Groin, Yoke, Bicep, Collar and Throat Protection	
Ballistic Shield Windows	
Non-Ballistic Accessory items	
Carriers, Uniform Shirts; Concealable and Tactical	
Pouches	
Vest Straps and Replacement Vest Straps	
ID Patches	
Carry Bags; Concealed and Tactical Vests, Shield and Helmet	
Helmet Face Shields, Equipment Rails, Pads, Suspension Items	
Shield LED Lights, Shoulder Straps, Logos	
Other Related Accessory items	

CONTRACTOR INFORMATION

CENTRAL LAKE ARMOR EXPRESS, INC. DBA ARMOR EXPRESS

CENTRAL LAKE ARMOR EXPRESS, INC. dba ARMOR EXPRESS COST ALLOCATION CATEGORIES					
As a baseline for evaluation of price adjustment requests for this Contract, Bidders shall indicate the percentage of total costs for the following cost elements. The sum of all percentages must equal one hundred percent. Bidders may add additional cost categories if appropriate.					
Cost of Materials	Labor Cost	Utilities	Transportation	Other	Overhead
71.5 %	15 %	0.5 %	1 %	0 %	12 %

CENTRAL LAKE ARMOR EXPRESS DESIGNATION OF TRANSPORTATION MODE:

Contractor must indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions, Paragraph Q.): List names of subcontractors who will be performing work under the Contract (use additional sheets if necessary).

None \_\_\_\_\_

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed, or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

ARMOR EXPRESS DISCOUNTS – PRICE LIST PRICES INCLUDE DISCOUNTS

	Item Discount Category	Percentage Discount
1	Ballistic, Concealable and Tactical Vests and Packages; all protection levels	46% to 50%
2	Replacement Carriers	45%
3	Ballistic Helmets; all protection levels	45%
4	Ballistic Shields; all protection levels	45%
5	Stab Resistant Concealable Vests; all protection levels	46%
6	Combination Concealable and Tactical Vests; all protection levels	46%
7	K-9 Vests (ballistic, stab resistant and combination, all protection levels)	45%
8	Ballistic Accessory Items; Hard and Soft Trauma Plates, Groin, Yoke, Bicep, Collar, Throat Shield Windows, all protection levels	45% to 50%
9	Other Non-Ballistic Accessory Items	45%

Items above contain recycled material, Y/N   N  . If Y \_\_\_\_\_% of recycled material.



CONTRACTOR INFORMATION

GH ARMOR SYSTEMS, INC.

GH ARMOR SYSTEMS, INC. COST ALLOCATION CATEGORIES					
As a baseline for evaluation of price adjustment requests for this Contract, Bidders shall indicate the percentage of total costs for the following cost elements. The sum of all percentages must equal one hundred percent. Bidders may add additional cost categories if appropriate.					
Cost of Materials	Labor Cost	Utilities	Transportation	Other	Overhead
83 %	8 %	0 %	2 %	0 %	7 %

CENTRAL LAKE ARMOR EXPRESS DESIGNATION OF TRANSPORTATION MODE:

Contractor must indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions, Paragraph Q.): List names of subcontractors who will be performing work under the Contract (use additional sheets if necessary).

None \_\_\_\_\_

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed, or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

GH ARMOR SYSTEMS, INC. DISCOUNTS – PRICE LIST PRICES INCLUDE DISCOUNTS

	Item Discount Category	Percentage Discount
1	Ballistic, Concealable and Tactical Vests and Packages; all protection levels	42%
2	Replacement Carriers	42%
3	Ballistic Helmets; all protection levels	42%
4	Ballistic Shields; all protection levels	42%
5	Stab Resistant Concealable Vests; all protection levels	42%
6	Combination Concealable and Tactical Vests; all protection levels	42%
7	K-9 Vests (ballistic, stab resistant and combination, all protection levels)	42%
8	Ballistic Accessory Items; Hard and Soft Trauma Plates, Groin, Yoke, Bicep, Collar, Throat Shield Windows, all protection levels	42%
9	Other Non-Ballistic Accessory Items	42%

Items above contain recycled material, Y/N   N  . If Y \_\_\_\_\_% of recycled material.

CONTRACTOR INFORMATION

POINT BLANK ENTERPRISES, INC.

POINT BLANK ENTERPRISES, INC. COST ALLOCATION CATEGORIES					
As a baseline for evaluation of price adjustment requests for this Contract, Bidders shall indicate the percentage of total costs for the following cost elements. The sum of all percentages must equal one hundred percent. Bidders may add additional cost categories if appropriate.					
Cost of Materials	Labor Cost	Utilities	Transportation	Other	Overhead
65 %	18 %	1 %	2 %	0 %	14 %

CENTRAL LAKE ARMOR EXPRESS DESIGNATION OF TRANSPORTATION MODE:

Contractor must indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions, Paragraph Q.): List names of subcontractors who will be performing work under the Contract (use additional sheets if necessary).

JKYA, Miami, FL, Sunman, Hialeah, FL

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed, or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

POINT BLANK ENTERPRISES, INC. DISCOUNTS – PRICE LIST PRICES INCLUDE DISCOUNTS

	Item Discount Category	Percentage Discount
1	Ballistic, Concealable and Tactical Vests and Packages; all protection levels	50%
2	Replacement Carriers	50%
3	Ballistic Helmets; all protection levels	49%
4	Ballistic Shields; all protection levels	49%
5	Stab Resistant Concealable Vests; all protection levels	50%
6	Combination Concealable and Tactical Vests; all protection levels	50%
7	K-9 Vests (ballistic, stab resistant and combination, all protection levels)	49%
8	Ballistic Accessory Items; Hard and Soft Trauma Plates, Groin, Yoke, Bicep, Collar, Throat Shield Windows, all protection levels	49%
9	Other Non-Ballistic Accessory Items	50%

Items above contain recycled material, Y/N   N  . If Y            % of recycled material

CONTRACTOR INFORMATION

SAFARILAND, LLC.

SAFARILAND, LLC COST ALLOCATION CATEGORIES					
As a baseline for evaluation of price adjustment requests for this Contract, Bidders shall indicate the percentage of total costs for the following cost elements. The sum of all percentages must equal one hundred percent. Bidders may add additional cost categories if appropriate.					
Cost of Materials	Labor Cost	Utilities	Transportation	Other	Overhead
80 %	6 %	2 %	3 %	0 %	9 %

CENTRAL LAKE ARMOR EXPRESS DESIGNATION OF TRANSPORTATION MODE:

Contractor must indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions, Paragraph Q.): List names of subcontractors who will be performing work under the Contract (use additional sheets if necessary).

Armor Source, Paulson's Manufacturing, Luggage USA, Hardwire, HESCO

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed, or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

SAFARILAND, LLC DISCOUNTS – PRICE LIST PRICES INCLUDE DISCOUNTS

	Item Discount Category	Percentage Discount
1	Ballistic, Concealable and Tactical Vests and Packages; all protection levels	53%
2	Replacement Carriers	53%
3	Ballistic Helmets; all protection levels	45%
4	Ballistic Shields; all protection levels	45%
5	Stab Resistant Concealable Vests; all protection levels	53%
6	Combination Concealable and Tactical Vests; all protection levels	53%
7	K-9 Vests (ballistic, stab resistant and combination, all protection levels)	53%
8	Ballistic Accessory Items; Hard and Soft Trauma Plates, Groin, Yoke, Bicep, Collar, Throat Shield Windows, all protection levels	53%
9	Other Non-Ballistic Accessory Items	50%

Items above contain recycled material, Y/N   N  . If Y \_\_\_\_\_% of recycled material

CONTRACTOR INFORMATION

SURVIVAL ARMOR, INC.

SURVIVAL ARMOR, INC. COST ALLOCATION CATEGORIES					
As a baseline for evaluation of price adjustment requests for this Contract, Bidders shall indicate the percentage of total costs for the following cost elements. The sum of all percentages must equal one hundred percent. Bidders may add additional cost categories if appropriate.					
Cost of Materials	Labor Cost	Utilities	Transportation	Other	Overhead
40 %	20 %	10 %	5 %	10 %	15 %

CENTRAL LAKE ARMOR EXPRESS DESIGNATION OF TRANSPORTATION MODE:

Contractor must indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions, Paragraph Q.): List names of subcontractors who will be performing work under the Contract (use additional sheets if necessary).

N/A

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed, or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

SURVIVAL ARMOR, INC. DISCOUNTS – PRICE LIST PRICES INCLUDE DISCOUNTS

	Item Discount Category	Percentage Discount
1	Ballistic, Concealable and Tactical Vests and Packages; all protection levels	57%
2	Replacement Carriers	57%
3	Ballistic Helmets; all protection levels	57%
4	Ballistic Shields; all protection levels	57%
5	Stab Resistant Concealable Vests; all protection levels	57%
6	Combination Concealable and Tactical Vests; all protection levels	57%
7	K-9 Vests (ballistic, stab resistant and combination, all protection levels)	57%
8	Ballistic Accessory Items; Hard and Soft Trauma Plates, Groin, Yoke, Bicep, Collar, Throat Shield Windows, all protection levels	57%
9	Other Non-Ballistic Accessory Items	57%

Items above contain recycled material, Y/N  N . If Y  N/A  % of recycled material

CONTRACTOR PRICE LISTS

The following are links to the price lists for each awarded contractor.

Purchase orders for Central Lake Armor Express, Inc. dba Armor Express must be placed with Armor Express. Armor Express' dealers operate in a consultative capacity only and **ARE NOT AUTHORIZED** to accept purchase orders. All purchase orders for Armor Express items must be placed by E-Mail at: [orders@armorexpress.com](mailto:orders@armorexpress.com)

Purchase orders for GH Armor Systems, Inc., Point Blank Enterprises, Inc., Safariland, LLC and Survival Armor, Inc. must be placed through the Contractor's named/authorized dealers. See the Contractor Index on pages 14 through 20 for listing and contact information for these Contractor's named/authorized dealers.

[Armor Express Price List](#)

[GH Armor Systems Price List](#)

[Point Blank Enterprises Price List](#)

\* [Safariland Price List Effective February 12, 2018](#)

[Survival Armor Price List](#)

\* Price list updated, effective with all orders placed on or after 02/12/18

ARMOR EXPRESS CONTRACTOR'S INDEX AND AUTHORIZED DEALERS

CONTRACTOR AND TERMS

0000141006  
Central Lake Armor Express, Inc. dba Armor Express  
7915 Cameron Street  
Central Lake, MI 49622

REMITTANCE ADDRESS:

Armor Express  
P.O. Box 516  
Central Lake, MI 49622

CONTRACTOR'S CONTACT:

Primary Contact:

Ms. Tina Case  
7915 Cameron Street  
Central Lake, MI 49622

CONTRACT NO: RS901918-1

DELIVERY TERMS: 45 Days ARO  
PAYMENT TERMS: Net 30 Days

Telephone: (231) 544--6090  
Toll Free: (866) 357-3845  
FAX: (231) 544-6734

E-Mail: [tcase@armorexpress.com](mailto:tcase@armorexpress.com)

ARMOR EXPRESS ORDER SUBMISSION

All Purchase orders must be submitted by E-Mail to: [orders@armorexpress.com](mailto:orders@armorexpress.com)

ARMOR EXPRESS NAMED/AUTHORIZED DEALERS: Below is a listing of Central Lake Armor Express dba Armor Express Authorized/Named Dealers. Armor Express' dealers operate in a consultative capacity only and DO NOT accept purchase orders or remittance payments. All purchase orders are to be submitted directly to Armor Express in accordance with the order submission instructions above.

Blue Line, Ltd. – Does Not Accept POs

12712 South Ave, Unit 2  
North Lima, OH 44452  
Phone: (330) 360-8320  
FAX: ((330) 423-4379  
Contact: Daniel Ferinelli

E-Mail: [bluelineltd@att.net](mailto:bluelineltd@att.net)

Emergency Services Equipment Co. – Does not Accept POs

12633 Techniglas Road NE  
Newark, OH 43055  
Phone: (614) 580-3165  
FAX: (614) 748-0616  
Contact: Damien Murray

E-Mail: [dfmurray422@mindspring.com](mailto:dfmurray422@mindspring.com) \*

Garment Specialties, Inc. – Does Not Accept POs

1855 East Aurora Road  
Twinsburg, OH 44087  
Phone: (330) 425-2928  
FAX: (330) 425\_3938  
Contact: Lee A. Pilous  
E-Mail: [leePilous@garmentspecialties.com](mailto:leePilous@garmentspecialties.com)

Liberty Tactical Equipment – Does Not Accept POs

140 West North Street  
Wooster, OH 44691  
Phone: (234) 249-0290  
FAX: Dealer has no FAX  
Contact: Jason Crawford  
E-Mail: [Jason@libtac.com](mailto:Jason@libtac.com)

\* Corrected by amendment #5, effective 03/02/18.

ARMOR EXPRESS CONTRACTOR'S INDEX AND AUTHORIZED DEALERS (Continued)

Rakich and Rakich – Does Not Accept POs

506 Broadway  
Lorain, OH 44052  
Phone: (440) 244-5685  
FAX: (440) 244-1016  
Contact: Brandon DeMarco  
E-Mail: [MrRakich@centurytel.net](mailto:MrRakich@centurytel.net)

The Lawft – Does Not Accept POs

1016 Blanchard Street  
Findlay, OH 45840  
Phone: (419) 422-5293  
FAX: (419) 425-1765  
Contact: Verl D. Warnimont  
E-Mail: [mgr@shopthelawft.com](mailto:mgr@shopthelawft.com)

Red Diamond Uniform & Police Supply, Inc. – Does Not Accept POs

4437 Mahoning Ave.  
Youngstown, OH 44515  
Phone: (330) 270-9653, ext. 106  
FAX: (330) 270-9654  
Contact: Richard D. Baker  
[rbaker@reddiamondonline.com](mailto:rbaker@reddiamondonline.com)

Traffic Stop Uniform Supply – Does Not Accept POs

115 Railroad Street, St. B  
Bowling Green, OH 43402  
Phone: (419) 354-6572  
FAX: (419) 354-7053  
Contact: Lenny Vidra  
[trafficstop@earthlink.net](mailto:trafficstop@earthlink.net)

GH ARMOR SYSTEMS, INC. CONTRACTOR'S INDEX AND AUTHORIZED DEALERS

CONTRACTOR AND TERMS

0000245582  
GH Armor Systems, Inc.  
1 Sentry Drive, P.O. Box 280  
Dover, TN 42503

CONTRACTOR'S CONTACT:

Primary Contact:

Mr. Chris Grado  
1 Sentry Drive, P.O. Box 280  
Dover, TN 42503

CONTRACT NO.: RS901918-2 \*

DELIVERY TERMS: 45 Days ARO  
PAYMENT TERMS: Net 30 Days

Telephone: (931) 233-9084 (office)  
Telephone: (606) 219-5159 (mobile)  
Cust Service: (866) 920-5940  
FAX: (866) 920-5941

E-Mail: [cgrado@gharmorsystems.com](mailto:cgrado@gharmorsystems.com)

GH ARMOR SYSTEMS, INC. ORDER SUBMISSION

GH Armor Systems does not accept direct purchase orders or remittance payments. GH Armor Systems Customer Service E-Mail address is: [customerservice@gharmorsystems.com](mailto:customerservice@gharmorsystems.com)

GH ARMOR SYSTEMS, INC. NAMED/AUTHORIZED DEALERS: Below is a listing of GH Armor Systems, Inc.'s Authorized/Named Dealers. All purchase orders shall be placed and all remittances through GH Armor Systems, Inc.'s named/authorized dealers.

0000247285 – Contract # RS901918-3

Blue Line, Ltd.  
12712 South Ave, Unit 2  
North Lima, OH 44452  
Phone: (330) 360-8310  
FAX: (330) 423-4379  
Contact: Daniel Farinelli  
E-Mail: [bluelineltd@att.net](mailto:bluelineltd@att.net)

PURCHASE ORDERS TO:



Blue Line, Ltd.  
12712 South Ave. Unit 2  
North Lima, OH 44452

0000084162 – Contract # RS901918-11

W. W. Grainger, Inc.  
923 West 8<sup>th</sup> Street  
Cincinnati, OH 45203  
Phone: (800) 472-4643 (office)  
FAX: (513) 621-5130  
Contact: Jordan Nauman, Government Sales Manager  
Phone: (513) 910-4025 Mobile  
E-Mail: [Jordan.nauman@grainger.com](mailto:Jordan.nauman@grainger.com)

PURCHASE ORDERS TO:



Grainger  
3640 Interchange Road  
Columbus, OH 43204  
E-Mail: [customersupport@grainger.com](mailto:customersupport@grainger.com)  
Customer Service Phone: (800) 472-4643

\* Contractor does not accept purchase orders. Contract number assigned for revenue share reporting and payment only.



GH ARMOR SYSTEMS, INC. CONTRACTOR'S INDEX AND AUTHORIZED DEALERS (Continued)

0000134434 – Contract RS901918-5

Levinson's Uniforms  
2331 Front St.  
Cuyahoga Falls, OH 44221  
Phone: (330) 923-8888  
FAX: (330) 922-0911  
Contact: William L. Burch, Jr.  
E-Mail: [bburch@levinsonsuniforms.com](mailto:bburch@levinsonsuniforms.com)

PURCHASE ORDERS TO:



Levinson's Uniforms  
2231 Front Street  
Cuyahoga Falls, OH 44221

0000195016 – Contract RS901918-7

Less Lethal, LLC  
5463 Palisades Drive  
Cincinnati, OH 45238-5617  
Phone: (513) 550-7425  
FAX: (513) 451-6929  
Contact: Richard E. Juler  
E-Mail: [rjuler@lesslethalproducts.com](mailto:rjuler@lesslethalproducts.com)

PURCHASE ORDERS TO:



Less Lethal, LLC  
5463 Palisades Drive  
Cincinnati, OH 45238-5617  
[rjuler@lesslethalproducts.com](mailto:rjuler@lesslethalproducts.com)

0000075581 – Contract RS901918-9

Stonewall Uniform Corporation  
135 Ken Mar Drive  
Broadview Hts. OH 44147  
Phone: (440) 526-0001  
FAX: (440) 526-6866  
Contact: Diane K. Keller  
E-Mail: [stonewalluniform@aol.com](mailto:stonewalluniform@aol.com)

PURCHASE ORDERS TO:



Stonewall Uniform Corporation  
135 Ken Mar Drive  
Broadview Hts. OH 44147  
[stonewalluniforms@aol.com](mailto:stonewalluniforms@aol.com)

0000046505 – Contract RS901918-6

Leo Meyers, Inc.  
460-C Schrock Rd.  
Columbus, OH 43229  
Phone: (614) 792-5772, ext.1002  
FAX: None  
Contact: Greg Davis  
E-Mail: [sales@leomeyers.com](mailto:sales@leomeyers.com)  
E-Mail: [gdavis@leomeyers.com](mailto:gdavis@leomeyers.com)

PURCHASE ORDERS TO:



Leo Meyers, Inc.  
460 Schrock Road  
Columbus, OH 43239  
[sales@leomeyers.com](mailto:sales@leomeyers.com)

0000175604 – Contract RS901918-8

Phoenix Safety Outfitters, LLC  
1619 Commerce Road  
Springfield, OH 45504  
Phone: (614) 361-0544  
FAX: (614) 474-1472  
Contact: Dennis M. Grogan  
E-Mail: [dgrogan@phoenixoutfitters.com](mailto:dgrogan@phoenixoutfitters.com)

PURCHASE ORDERS TO:



Phoenix Safety Outfitters, LLC  
1619 Commerce Road  
Springfield, OH 45504  
[dgrogan@phoenixoutfitters.com](mailto:dgrogan@phoenixoutfitters.com)

0000166604 – Contract RS901918-10

Workingman's Store, Inc.  
113 Putnam Street  
Marietta, OH 45750  
Phone: (740) 373-5648  
FAX: (740) 373-1132  
Contact: David B. Schramm  
E-Mail: [dave@workingmanstore.com](mailto:dave@workingmanstore.com)

PURCHASE ORDERS TO:



Workingman's Store, Inc.  
113 Putnam Street  
Marietta, OH 45750  
[info@workingmanstore.com](mailto:info@workingmanstore.com)

POINT BLANK ENTERPRISES, INC. CONTRACTOR'S INDEX AND AUTHORIZED DEALERS

CONTRACTOR AND TERMS

0000199546  
Point Blank Enterprises, Inc.  
2102 SW 2<sup>nd</sup> Street  
Pompano Beach, FL 33609

CONTRACTOR'S CONTACT:

Primary Contact:

Ms. Kara Ross  
2102 SW 2<sup>nd</sup> Street  
Pompano Beach, FL 33609

CONTRACT NO.: RS901918-12 \*

DELIVERY TERMS: 45 Days ARO  
PAYMENT TERMS: Net 30 Days

Telephone: (954) 630-0900 (office)  
Toll Free: (800) 413-5155  
E-Mail: [kross@pbearmor.com](mailto:kross@pbearmor.com)

POINT BLANK ENTERPRISES, INC. ORDER SUBMISSION

Point Blank Enterprises does not accept direct purchase orders.

POINT BLANK ENTERPRISES, INC. NAMED/AUTHORIZED DEALERS: Below is a listing of Point Blank Enterprises, Inc.'s Authorized/Named Dealers. All purchase orders shall be placed and all remittances paid through Point Blank Enterprises Inc.'s named/authorized dealers.

0000007736 – Contract RS901918-13

Galls, LLC  
1340 Russell Cave Road  
Lexington, KY 40505  
Phone: (800) 876-4242  
FAX: (877) 914-2557  
Contact: Mr. Jason Pierce  
E-Mail: [pierce-jason@galls.com](mailto:pierce-jason@galls.com)

PURCHASE ORDERS TO:

Galls, LLC  
1340 Russell Cave Road  
Lexington, KY 40505  
[Pierce-jason@galls.com](mailto:Pierce-jason@galls.com)

0000070600 – Contract – RS901918-14

Pro-Tech Security Sales  
1313 West Bagley Rd.  
Berea, OH 44017  
Phone: (440) 973-0261  
FAX: (440) 239-9243  
Contact: Mr. Edward Drellishak  
E-Mail: [edrell@protechsales.com](mailto:edrell@protechsales.com)

PURCHASE ORDERS TO:



Pro-Tech Security Sales  
Attn: Eric Drellishak  
1313 West Bagley Road  
Berea, OH 44017  
[ericd@protechsales.com](mailto:ericd@protechsales.com)

\* Contractor does not accept purchase orders. Contract number assigned for revenue share reporting and payment only.

SAFARILAND, LLC CONTRACTOR'S INDEX AND AUTHORIZED DEALERS

CONTRACTOR AND TERMS

0000178712  
Safariland, LLC.  
13386 International Parkway  
Jacksonville, FL 32286

CONTRACTOR'S CONTACT:

Primary Contact:

Ms. Wendy Fuchs  
13386 International Parkway  
Jacksonville, FL 32286

CONTRACT NO.: RS901918-15 \*

DELIVERY TERMS: 45 Days ARO  
PAYMENT TERMS: Net 30 Days

Telephone: (904) 741-5400 (office)  
Toll Free: (800) 347-1200  
FAX: (904) 807-5394  
E-Mail: [wendy.fuchs@safariland.com](mailto:wendy.fuchs@safariland.com)

SAFARILAND, LLC ORDER SUBMISSION

Safariland, LLC does not accept direct purchase orders.

SAFARILAND, LLC's NAMED/AUTHORIZED DEALERS: Below is a listing of Safariland, LLC's Authorized/Named Dealers. All purchase orders shall be placed and all remittances paid through Safariland, LLC's named/authorized dealers.

0000075281 – Contract RS901918-16

Atwell's Police and Fire Equipment, Co.  
207 Chestnut Street  
Painesville, OH 44077  
Phone: (800) 362-1361  
FAX: (440) 354-0812  
Contact: Daniel R. Atwell  
E-Mail: [dan@atwellequipment.com](mailto:dan@atwellequipment.com)

0000091252- Contract RS901918-17

Vance Outdoors, Inc.  
3723 Cleveland Avenue  
Columbus, OH 43224  
Phone: (614) 471-7000 ext. 115  
FAX: (614) 471-2134  
Contact: Doug Vance  
[dvance@vanceoutdoors.com](mailto:dvance@vanceoutdoors.com)

PURCHASE ORDERS TO:



Atwell's Police & Fire Equipment, CO.  
207 Chestnut Street  
Painesville, OH 44077  
[dan@atwellequipment.com](mailto:dan@atwellequipment.com)

PURCHASE ORDERS TO:



Vance Outdoors, Inc.  
Attn: Law Enforcement Division  
3723 Cleveland Avenue  
Columbus, OH 43224  
[dvance@vanceoutdoors.com](mailto:dvance@vanceoutdoors.com)

\* Contractor does not accept purchase orders. Contract number assigned for revenue share reporting and payment only.

SURVIVAL ARMOR, INC. CONTRACTOR'S INDEX AND AUTHORIZED DEALERS

CONTRACTOR AND TERMS

0000219063  
Survival Armor, Inc.  
12621 Corporate Lakes Dr. Unit #8  
Fort Myers, FL 33913

CONTRACTOR'S CONTACTS:

Ms. Cathy Lowe  
Ms. Jeanine Mason \*  
12621 Corporate Lakes Dr. Unit #8  
Fort Myers, FL 33913

CONTRACT NO.: RS901918-18

DELIVERY TERMS: 45 Days ARO  
PAYMENT TERMS: Net 30 Days

Telephone: (239) 210-0891 (office)  
Toll Free: (866) 868-5001  
FAX: (239) 210-0898  
E-Mail: [cathylope@survivalarmor.co](mailto:cathylope@survivalarmor.co)  
[jeaninemason@survivalarmor.com](mailto:jeaninemason@survivalarmor.com) \*

SURVIVAL ARMOR, INC. ORDER SUBMISSION

Survival Armor, Inc. does not accept direct purchase orders.

SURVIVAL ARMOR, INC.'s NAMED/AUTHORIZED DEALERS: Below is a listing of Survival Armor, Inc.'s Authorized/Named Dealers. All purchase orders shall be placed, and remittances paid through Survival Armor, Inc.'s named/authorized dealers.

0000007736 – Contract RS901918-13

Galls, LLC  
1340 Russell Cave Road  
Lexington, KY 40505  
Phone: (800) 876-4242  
FAX: (877) 914-2557  
Contact: Mr. Jason Pierce  
E-Mail: [pierce-jason@galls.com](mailto:pierce-jason@galls.com)

PURCHASE ORDERS TO:

Galls, LLC  
1340 Russell Cave Road  
Lexington, KY 40505  
[Pierce-jason@galls.com](mailto:Pierce-jason@galls.com)

000070600 – Contract RS901918-14

Pro-Tech Security Sales  
1313 West Bagley Road  
Berea, OH 44017  
Phone: (440) 973-0261  
FAX: (440) 239-9243  
Contact: Mr. Edward Drellishak  
[edrell@protechsales.com](mailto:edrell@protechsales.com)

PURCHASE ORDERS TO:



Pro-Tech Security Sales  
Attn: Eric Drellishak  
1313 West Bagley Road  
Berea, OH 44017  
[Ericd@protechsales.com](mailto:Ericd@protechsales.com)

0000082188 – Contract RS901918-19

Kiesler Police Supply, Inc.  
2802 Sable Mill Rd  
Jeffersonville, In 47130  
Phone: (800) 444-2950, ext. 171  
FAX: (812) 28807560  
Contact: Ms. Kelsie McMahel  
E-Mail: [kmcmahel@kiesler.com](mailto:kmcmahel@kiesler.com)

PURCHASE ORDERS TO:

Kiesler Police Supply, Inc.  
2802 Sable Mill Road  
Jeffersonville, IN 47130  
[kmcmahel@kiesler.com](mailto:kmcmahel@kiesler.com)

\* Contact added by Amendment #4, effective 02/09/18.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
5	03/02/18	This amendment is issued to correct the email address for Mr. Damian Murray, the sales contact for Emergency Services Equipment Co., an authorized dealer for Central Lake Armor Express, Inc. dba Armor Express on page # 14 of the contract. .
4	02/13/18	This amendment is issued to add Ms. Jeanine Mason as a Co-Contractor Contact for Survival Armor, Inc. effective 02/13/18.
3	02/12/18	This amendment is issued to publish an updated price list for Contractor Safariland, LLC effective 02/12/18. The updated price list contains items left off the original price list in error. All prices remain unchanged.
2	02/02/18	This amendment is issued to establish contract numbers for Contractors GH Armor Systems, Inc. Point Blank Enterprises, Inc., Safariland, LLC and Survival Armor, Inc. These Contractors do not accept purchase orders and contract number have been assigned for the sole purpose of sales reporting and revenue share payment.
1	01/29/18	This amendment is issued to correct the email address for Mr. Damian Murray, the sales contact for Emergency Services Equipment Co., an authorized dealer for Central Lake Armor Express, Inc. dba Armor Express on page # 14 and to add a Summary of Amendments, Page 21 to the Contract.