

FACT SHEET
SEPTEMBER 2010
INTERNATIONAL TECHNICAL COATINGS, INC.

I. STATEMENT OF PURPOSE – Job Creation

The Department of Development recommends a Jobs Creation Tax Credit of sixty five percent (65%) for a period of six (6) years and a Jobs Growth Incentive of twenty five percent (25%) for a period of five (5) years to International Technical Coatings, Inc. for the purpose of creating 120 new full-time jobs within the City of Columbus.

II. PROJECT HISTORY

International Technical Coating, Inc. (ITC) founded over 17 years ago, is one of the largest producers of wire mesh shelving in the United States. Currently headquartered in Phoenix Arizona, ITC is a supplier to stores such as Home Depot, Wal-Mart, Lowes, Sam's Club, Ikea and Costco. ITC also has a distribution facility in Dayton, Ohio.

ITC has annual sales of \$50 million and supplies 25% of the \$250 million wire mesh shelving market. In an effort to remain competitive and provide quality service, the company will expand its product line to include heavy duty wire mesh fencing. This product will replace the chain-link fencing. Some of the other products and services offered by ITC include the following: customer wire & steel products, dividers & flue spacers, fencing, gridwall/slatwall, heavy & light duty wire mesh decking, industrial and specialty drawn wire, laser cutting, mine mesh, patented performance panel, pop displays, re-inforcing mesh and roll formed products.

To ensure market coverage from coast to coast, ITC plans to expand its manufacturing operations. The company has maximized production capacity in Phoenix, Arizona and is considering a second location in Versailles, Kentucky or Columbus, Ohio. The selection of Versailles or Columbus will cut transportation cost and gain market share in the eastern part of the United States. The selection of Columbus as a site for expansion will include an investment of over \$17 million and the creation of 120 permanent full time jobs.

The company was granted a 50% 7 year Jobs Creation Tax Credit by the State of Ohio on August 30, 2010.

ITC is requesting, from the City of Columbus, a Jobs Creation Tax Credit and a Jobs Growth Incentive to assist in the development of this project.

III. PROJECT INVESTMENT

Acquisition of Building:	\$1,000,000.00
Additions/New Construction	2,100,000.00
Improvements to Existing Buildings	1,900,000.00
Machinery & Equipment	12,000,000.00
Furniture & Fixtures	300,000.00
TOTAL INVESTMENT	\$17,300,000.00

IV. DECISION & TIMING

The project is scheduled to begin October 1, 2010 with a scheduled time of completion of January 1, 2011, contingent upon Columbus City Council approval of the recommended tax incentive.

V. EMPLOYMENT

ITC plans to create 120 new full-time positions with an annual payroll of approximately \$3.6 million.

Position	Number of New Jobs	Hourly Rate	Annual Salary	Total Estimated Payroll for New Jobs
Production	96	\$12.50	\$26,000	\$2,496,000
Clerical	5	\$15.20	\$31,616	\$158,000
Technical	10	\$23.37	\$48,610	\$486,096
Executive	1	\$44.49	\$92,540	\$92,540
Supervisory	8	\$25.79	\$53,643	\$429,146
TOTAL	120			\$3,661,782

Benefits provided to employees of ITC include:

- Paid Holidays
- Paid Vacation/Personal Days
- Pension Profit Sharing Plan
- Employee Discounts
- Training & Education Benefits
- Employee Uniforms
- Vacation Pay
- 401K Retirement Plan
- Medical and Dental Benefits

The proposed production will be located at TechSouth, the former Techneglas complex and is accessible by public transportation (COTA).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a 65%/6-year Jobs Creation Tax Credit and a 25%/5 year Jobs Growth Incentive to ITC if Columbus City Council approves the proposed tax incentive.

VII. NEW TAX IMPACT/ANNUAL AND 6-YEAR SUMMARY

Unabated Revenue	Average Annual	6-Year Summary
A. Corporate Franchise Tax	\$59,503	\$357,018
B. Income Tax Revenue	\$91,544	\$549,264
C. Total Unabated Tax Impact (A+B)	\$151,047	\$906,282

Abatement Impact	Average Annual	6-Year Summary
D. Proposed 65%/6 year JCTC Credit	\$59,503	\$357,018
E. Proposed 25%/5 year Jobs Growth Incentive * Based on 5 years	*\$22,886	*\$114,430
F. Total Unabated Revenue to City C-(D & E)	\$68,658	\$434,834

VIII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

IX. TAX BENEFIT

The recommended 65%/6-year Jobs Creation Tax Credit and the 25%/5 year Jobs Growth Incentive could yield a tax savings of \$471,448 for ITC over the incentive period.

X. AREA IMPACT/GREEN INITIATIVES

No residential or commercial displacement will occur as a result of this project. As a green initiative, the company is considering various green initiatives. Presently, the company's fuel is 100% electric and there is no smoke in the plants operations.