

October 25, 2022

TO: H. Samuel Orth, III, Director, Department of Technology

CC: Rick A. Wagner, Deputy Director, Department of Technology
Pamela H. OGrady, Deputy Director, Department of Technology

From: Rick A. Wagner, Deputy Director, Department of Technology

Through: Ihab Tadros, Assistant Director, Department of Technology

SUBJECT: Award Letter for Microsoft Enterprise Unified Support

The Department of Technology (DoT) received responses from two resellers and one OEM for the Microsoft Enterprise Unified Support Agreement through the State of Ohio’s Microsoft Agreements and Enrollments Large Solution Providers (LSPs) agreement, 0A1252. The responses were evaluated based only on lowest pricing. None of the responses came from MBE vendors. The Department of Technology is recommending that the award be made to the response from Dell Technologies. Dell Technologies had the lowest overall price. The prices are as follows:

| VENDOR | Price |
|-------------------|---------------------|
| Dell Technologies | \$98,159.05 |
| Microsoft | \$99,462.00 |
| SHI International | \$100,456.62 |
| Softchoice | No Response |
| Insight | No Response |

