

March 30, 2012

sngellman@columbus.gov

Re: Renewal of SAS Software License; License Agreement No. 03739 Site No. 527246

Dear Ms. Gellman:

Pursuant to your request, this letter will confirm that SAS Institute Inc. (“SAS”) is the sole manufacturer and publisher of SAS® software (the “Software”) in the United States. SAS is the sole source for the renewal of the license of the Software currently licensed by the CITY OF COLUMBUS OH DEPT OF TECHNOLOGY under the above-referenced License Agreement and Site Number.

SAS is also the sole source for the new licensing of SAS Software in the United States (excluding JMP® software) except in the limited circumstances described below. Newly licensed Software may also be obtained as follows:

- Eligible government entities may license the Software from an authorized reseller of the Software. Currently, Executive Information Systems, LLC (“EIS”) with offices at 6901 Rockledge Drive, Suite 600, Bethesda, Maryland 20817, is SAS’ sole authorized reseller for Version 8 and later of the Software to such government entities. EIS may license the Software and sell subsequent maintenance under the United States General Services Administrative (“GSA”) schedule, other approved federal schedule contracts, or terms approved by SAS. Under certain circumstances and upon SAS’ prior approval, EIS may allow certain third parties to resell Software to government entities on GSA terms.
- Notwithstanding the foregoing, upon approval from SAS, local government entities with populations below a certain threshold (100,000 people for cities and towns or 250,000 people for counties and parishes) may obtain first year license rights for an annual license of the Software through select third party resellers. However, the renewals for such licenses are available solely through SAS.

Sincerely yours,



Lindia Harbaugh
State and Local Government

100.10.KP0012