

**FACT SHEET  
OCTOBER 2021  
HOLLINGSWORTH LOGISTICS GROUP, LLC dba  
HOLLINGSWORTH, LLC and HOLLINGSWORTH MANAGEMENT SERVICES, LLC**

**I. STATEMENT OF PURPOSE – JOB CREATION**

The Department of Development recommends a dual-rate Jobs Growth Incentive for a term of up to five (5) consecutive years in consideration of an investment of approximately \$850,000, the creation of 95 net new full-time permanent positions and the retention of 16 full-time employees.

**II. PROJECT HISTORY**

Headquartered in Dearborn, Michigan, Hollingsworth Logistics Group, LLC dba Hollingsworth, LLC (“Hollingsworth”) is a Native American owned and operated third party logistics supply chain innovator. Hollingsworth history dates back to 1925, when the company E. L. Hollingsworth was first founded in Flint, Michigan as one of the world’s first expeditors of automotive parts. Through a series of mergers beginning in 1991, the company broadened its service capabilities and became nationally recognized as a carried minority business under the name Hollingsworth. Hollingsworth is proud to be a minority owned business and even more proud that over 75% of their work force are minorities. Hollingsworth Management Services, LLC is a subsidiary of Hollingsworth and is the company’s third party employer. This particular entity is responsible to manage its human resources services relating to employee management, including administration of payroll and the filing of the company’s municipal income tax withholdings. The proposed project will allow Hollingsworth to significantly expand their current, small presence in Columbus. Columbus is competing with Tracy, CA, Dallas, TX and Charlotte, NC for this expansion project.

Hollingsworth is proposing to invest a total project cost of approximately \$850,000 in machinery and equipment to expand its operations at 2450 Spiegel Drive, Columbus, Ohio 43125, parcel number 495-249651 (the “Project Site”), to support its increased sales growth and consumer demands. Additionally, Hollingsworth will retain 16 full-time permanent positions with an estimated annual payroll of \$700,000 and create 95 net new full-time permanent positions with a cumulative estimated annual payroll of approximately \$3,302,140 at the proposed Project Site.

Hollingsworth and Hollingsworth Management Services, LLC are requesting a dual-rate Jobs Growth Incentive from the City of Columbus to assist with this expansion project.

**III. PROJECT INVESTMENT**

<b>INVESTMENT TYPE</b>	<b>PROPOSED VALUE</b>
Machinery and Equipment	\$850,000
<b>TOTAL INVESTMENT</b>	<b>\$850,000</b>

**IV. DECISION & TIMING**

The project is expected to begin as soon as October 2021 with an anticipated completion date of February 2022, pending Columbus City Council approval of the recommended incentive.

**V. EMPLOYMENT**

The project is expected to create 95 net new full-time permanent positions with a new estimated annual payroll of approximately \$3,302,140 and retain 16 full-time jobs with an associated annual payroll of approximately \$700,000.

<b>Position Title</b>	<b># of New Jobs</b>	<b>Hourly Rate</b>	<b>Annual Salary</b>	<b>Total Estimated Payroll for New Jobs</b>
Customer Service Representative	3	\$21.63	\$44,990	\$134,970
Forklift Operator	14	\$16.50	\$34,320	\$480,480
Inventory Clerk	4	\$15.50	\$32,240	\$128,960
Office Clerk	15	\$15.50	\$32,240	\$483,600
Operations Manager	1	\$28.09	\$58,434	\$58,434
Packager	40	\$15.00	\$31,200	\$1,248,000
Plant Manager	1	\$38.58	\$80,240	\$80,240
Quality Assurance Manager	1	\$33.15	\$68,948	\$68,948
Quality Inspector	12	\$16.25	\$33,800	\$405,600
Warehouse Supervisor	4	\$25.59	\$53,227	\$212,908
<b>Total</b>	<b>95</b>			<b>\$3,302,140</b>

Total cumulative new payroll over the term of the Jobs Growth Incentive to Columbus will be approximately \$3,302,140.

Benefits provided to new employees begin within the first year of employment and includes the following:

- Paid Holidays
- Medical/Dental Insurance
- Paid Vacation/Personal Days
- Disability Pay
- Vacation Pay
- 401K Retirement Plan
- Training and Education Benefits
- Bonuses

The proposed project site will be located at 2450 Spiegel Drive, Columbus, Ohio 43125, parcel number 495-249651, which is accessible by public transportation.

**REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a dual-rate Jobs Growth Incentive in an amount equal to (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees and (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, both for a term up to five (5) consecutive years.

Should Hollingsworth, LLC not be able to sufficiently document residency for an employee associated with this project during a calendar year of the term of the agreement, the default rate of the Jobs Growth Incentive to be applied that calendar year for that new employee shall be twenty-five percent (25%).

**VI. NEW TAX IMPACT**

<b>NEW REVENUE SUMMARY</b>		
<b>Revenue</b>	<b>Average Annual</b>	<b>5-year Summary</b>
A. New City Income Tax Revenue	\$82,554	\$412,770
<b>Incentive</b>	<b>Average Annual</b>	<b>5-year Summary</b>
B. Proposed Incentive is equal to:  (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees for a term up to five (5) consecutive years; and  (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, for a term up to five (5) consecutive years.	\$20,639 (at 25%) to \$24,766 (at 30%)	\$103,195 (at 25%) to \$123,830 (at 30%)
<b>Total</b>	<b>Average Annual</b>	<b>5-year Summary</b>
C. Net Value to City (i.e., A. - B.)	\$61,915 (at 25%) to \$57,788 (at 30%)	\$309,575 (at 25%) to \$288,940 (at 30%)

**VII. TAX BENEFIT**

The recommended dual-rate Jobs Growth Incentive could yield cash payments totaling between approximately \$103,195 (at 25%) – \$123,830 (at 30%) for Hollingsworth over the incentive term of five (5) consecutive years.

**VIII. AREA IMPACT/GREEN INITIATIVES**

Hollingsworth strives to have zero landfill deposits from operations, which they have had some success in achieving. To that end, they have recycling programs throughout their facilities. They also have contracted for 12 of their facilities to utilize only alternative energy sources. This program is being implemented in the next 12 months. They are actively looking for more opportunities to utilize alternative energy sources throughout their facilities.