

Cynthia L. Hunt Executive Consultant

CLH and Associates, LLC.

672 City Park Avenue
Columbus, OH 43206
cynthia@clhandassociates.com
614.975.7700

A deeply experienced senior executive, specializing in management and IT consulting to the public and non-profit sector. Formerly a Senior Vice President for American Management Systems, serving as the Deputy General Manager for the \$300M State and Local practice; as well as the State Executive for Ohio, one of AMS's most successful, long-term accounts. Strengths based on twenty-five years of experience include:

- Working with evolving or challenged organizations, helping them to identify and address issues with business strategy, supporting structures, processes, operations and associated resources;
- Business development, strategy and capture management for large and small-scale engagements in the state and local market;
- Practice and delivery management, as well as delivery of large-scale IT initiatives (\$100M+).

Role Summary

- Principal, CLH and Associates, LLC., 2005-present.
- Executive Consultant, Optimum Technology, 2005-present.
- SVP, General Manager, Public Sector Service Group, AMS, 2003-2004.
- SVP, Deputy General Manager, State and Local Practice, AMS, 2002-2003.
- VP, Regional Manager, Great Lakes Region for State and Local Practice, AMS, 1999-2002.
- VP, State Executive for Ohio, Human Services Practice, AMS, 1997-1999.
- Engagement Manager/Project Manager for large-scale projects, AMS, mid-1980's-1997.

Selected Experience

Principal, *clh and associates, llc*, 2005 – present.

- **Solutions, Mental Health and Recovery Centers of Warren and Clinton County, Ohio, (2009-present)**
Supported the very successful merger design and implementation of two mid-sized mental health non-profits. Change management program included cultural, finance, governance, HR, program/clinical, technology and communications dimensions. Coach CEO and COO on executive-level roles and ongoing management of the merged organization; provide executive and senior staff professional development services and training. Engagement through The JRS Group, Ltd., reports to the CEO.
- **groundWork, October 2011 – present**
Facilitating the strategic planning project for this statewide early-childhood advocacy organization. Reports to the Executive Director.
- **Regional Technology Consulting Organization – July 2011 – present**
Assessing, designing, training, and coaching the internal sales organization on government strategy and account penetration for a \$65M regional consulting firm. Engagement reports to the President and the Sales Director.

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- **Cuyahoga County, Invest in Children and Tapestry Initiatives (through the JRS Group, Ltd.) (2006 – 2010)**
Assessed, designed and supported the implementation of major organizational, process, and planning action steps to make the Invest in Children (IIC) and Tapestry Initiatives more effective. IIC and Tapestry are both nationally recognized programs in human services. IIC is public/private partnership bringing together multiple enterprises on behalf of children in Cuyahoga County from pre-natal to Kindergarten. The Tapestry program pilots the concept of neighborhood wrap-around care for severely emotionally disturbed youth. Engagement through The JRS Group, Ltd., reports to the Deputy County Administrator.
- **Various smaller-scale engagements including strategy consulting for \$50M regional IT services firm, strategy and facilitation for several small-scale non-profits, proposal writing and orals coaching for two major consulting organizations.**

Executive Consultant, Optimum Technology, January 2005 – present.

- **Integrated Child Care Assessment Project, Ohio Department of Job and Family Services (2007 – present)**
Managed requirements development project for the automation of the statewide subsidized child care program, a \$500M human services program. Serve as the project management coach for the business and program effort; designing and implementing professional development program for client's fledgling business analysts. Manage various components of the \$30M project, including major components of design, user acceptance testing.
- **State of Ohio, Office of Information Technology (OIT), State CIO (2005 – June 2011)**
 - Managed the Multi-Agency CIO Advisory Council (MAC), a cross-agency CIO program, on behalf of the State CIO. The MAC, a key initiative in OIT's work with the 37 executive agencies, made key recommendations on:
 - Consolidation of statewide IT infrastructure and applications;
 - Enterprise technical architecture components and standards such as Wireless LAN Guidelines, Printer TCO Standards, Server Virtualization, Laptop/Desktop Hardware and data protection.
 - Reengineering of the State's IT Procurement processes, including multi-agency procurement opportunities and staff augmentation through a managed services provider (MSP);
 - Data protection and associated security, including mobile device and storage device protection, data classification, HR policies, and data sharing policies;
 - Enterprise data collaboration; and
 - Led or contributed to special projects for the State CIO, including:
 - Led writing team and key contributor for the CIO's Enterprise IT Statement of Direction;
 - Key contributor to the first Statewide IT Strategic Plan;
 - Key contributor to the Organizational and Customer Assessment for the Information Systems Division (SOCC);
 - Key contributor to the enterprise-level consolidated email initiative;

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- Led analysis and created recommendations for the State's steady-state ERP organization and multi-year transition plan; and
- Staff support for the CIO in Medicaid Administrative Study Council.

American Management Systems, Incorporated, 1982-2004

SVP, General Manager, Public Sector Service Group, July 2003-June 2004

SVP, Deputy General Manager, State and Local Practice, October 2002-July 2003 (\$400M annual portfolio)

VP, Regional Manager, Great Lakes Region, S&L Practice, 2001-2002 (\$150M)

VP, Regional Manager, Midwest Region for Human Services Practice, 1999-2001 (\$75M)

VP, State Executive for Ohio, Human Services Practice, 1997-1999 (\$50M)

Senior Principal, Principal, Project Manager for various Human Services projects, 1994-1997.

Representative projects included;

- State of Ohio, Department of Job and Family Services
 - Child Support Enforcement System, from AMS Project Manager thru Responsible Executive, 1995-2004.
 - Welfare Reform Implementation, Project Manager, 1997-1998.
 - Integrated Client Management System, from Project Manager to Responsible Executive, 1997-2002.
 - Bureau of Network Support Infrastructure Project, from Project Manager to Responsible Executive, 1998-present.
 - Ohio Health Plans Management Assessment, Project Manager, 2001.
- Commonwealth of Kentucky
 - Kentucky MARS, Statewide ERP Implementation, Responsible Executive.
 - Kentucky CARES, Guide to Online Services, Responsible Executive, 1999-2000.
 - Kentucky MTI, Master Tax Index, Responsible Executive, 2001-2002.
- State of California, Department of Child Support
 - SACCS, Child Support Enforcement System, Interim AMS Project Manager, 1998-1999.
- State of Wisconsin, Department of Health and Family Services
 - WISACWIS, Child Welfare System, Responsible Executive, 1999-2004.
- State of Louisiana
 - LAKIDS, Child Welfare System, Responsible Executive, 1999-2002.
- State of Oklahoma, Department of Human Services
 - OSIS, the Oklahoma Child Support System, Project Supervisor, 1996-1997.
- Commonwealth of Pennsylvania, Department of Public Welfare
 - PACSES, the Pennsylvania Child Support System, AMS (Application) Project Manager, 1994-1995.

Board and Community Affiliations

- Vice President, Immediate Past-Chair, Board of Directors, Columbus Early Learning Centers
- Secretary, Board of Trustees, Columbus Landmarks Foundation

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- Member, United Way, Women's Leadership Council
 - Former Elder, Broad Street Presbyterian Church
 - Former Chair, Board of Directors, COMPASS Homelessness Prevention Program

Education

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- MBA, Economics and Finance, University of Chicago
 - BA, Art, *cum laude* with departmental honors, Smith College, Architectural History and Studio Art

References

Available upon request.