

CONTRACT: FIRM OFFER FOR SALE

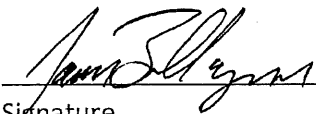
In consideration of one (1) dollar received by LRG Technologies LLC, dba Mobile Pro Systems, "Contractor," Contractor hereby offers to sell to City of Columbus, "Buyer", who shall have until February 28, 2027 to exercise this option to purchase, at the price and on the terms set forth in the bid proposal which includes: Advertisement for Bids, Information to Bidders, Contract: Firm Offer for Sale and specifications set forth in RFQ026042, all of which are incorporated and agreed to by both parties as if fully rewritten herein. Buyer may exercise this option without limitation to the number of times or quantity purchase(s) provided that the total purchase(s) do not exceed twice the estimated quantity or dollar amount set forth in the proposal.

Should the City exercise its' option, the contractor agrees with the City of Columbus to furnish and deliver, at their own cost and expense, all the equipment, machinery and supplies set forth in **Item(s) No. Alternate bid # 1, 5, 6 & 7** in the proposal filed by the Contractor with the Buyer's Purchasing Office on November 16, 2023 in response to advertisement of bids for Mobile Security Cameras UTC, RFQ026042, accordance to specifications and plan therefore, thereto attachment and for the prices set forth in said proposal.

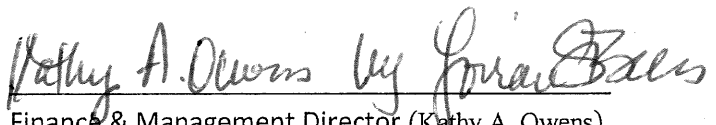
IN WITNESS WHEREOF, the contractor and the City of Columbus have hereunto set their hands on this 26th day of January, 2024.

LRG Technologies LLC
Dba Mobile Pro Systems

City of Columbus, Ohio
Purchasing Office



Signature



Finance & Management Director (Kathy A. Owens)



Title

Ordinance No. 0181-2024

Passed: 2-5-2024

RFQ026042 BIDDER GUIDE

The following information is provided by the City of Columbus to assist you in navigating the formal bid procedures. This information is not to supersede or replace any of the actual bid specifications or requirements; its sole purpose is to provide information on the process. If you have any questions regarding the process, please contact the appropriate City of Columbus representative listed on the bid solicitation (for specification questions see instructions below).

Any addenda issued by the City of Columbus will be posted on this site. The City of Columbus will send notification of addenda to Bidders that have an active login id and password with Columbus Vendor Services and are registered for the commodity code(s) associated with this solicitation.

Though the notification methods above will be utilized to notify bidders of addenda it is ultimately the Bidder's responsibility to check this site for verification of any issued addenda.

IN ORDER FOR YOUR BID TO BE CONSIDERED:

_____ **Pricing** is to be entered into the attachment of the RFQ. Please print, complete and attach your price listing to your bid response

The following documents must be completed and attached to your response. Complete this checklist to confirm the items required in your bid. Failure to submit the listed documents may be cause for rejection of your bid. :

- _____ Reference Pages
- _____ Subcontractor Information
- _____ Experience Documentation
- _____ Literature
- _____ Warranty

Please refer to the Vendor Services User Guide for guidance using the Attachment feature to attach references, literature, warranty information and any other documentation as needed.

PLEASE NOTE – ALL ATTACHMENTS MUST BE IN PDF FORMAT TO ATTACH.

EQUAL OPPORTUNITY CLAUSE

- (1) The contractor/vendor/bidder will not discriminate against any employee or applicant for employment because of race, sex, sexual orientation, gender identity or expression, color, religion, ancestry, national origin, age, disability, familial status or military status. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, sex, sexual orientation, gender identity or expression, color, religion, ancestry, national origin, age, disability, familial status or military status. Such action shall include, but not be limited to, the following: employment up-grading, demotion, or termination; rates of pay or other forms of compensation; and selection for training. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices summarizing the provisions of this Equal Opportunity Clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that the contractor is an equal opportunity employer.
- (3) It is the policy of the City of Columbus that business concerns owned and operated by M/WBEs shall have the maximum practicable opportunity to participate in the performance of contracts awarded by the city.
- (4) The contractor shall permit access to any relevant and pertinent reports and documents by the ODI director for the sole purpose of verifying compliance with this Title and ODI regulations. All such materials provided to the ODI director by the contractor shall be considered confidential.
- (5) The contractor will not obstruct or hinder the ODI director or his/her deputies, staff and assistants in the fulfillment of the duties and responsibilities imposed by Title 39 of the Columbus City Codes.
- (6) The contractor and each subcontractor will include a summary of this Equal Opportunity Clause in every subcontract. The contractor will take such action with respect to any subcontractor as is necessary as a means of enforcing the provisions of the Equal Opportunity Clause.
- (7) The contractor agrees to refrain from subcontracting any part of this contract or contract modification thereto to a contractor not holding a valid certification number as provided for in Title 39.
- (8) Failure or refusal of a contractor or subcontractor to comply with the provisions of Title 39 may result in cancellation of this contract.

**ALL CONTRACTORS MUST HOLD A VALID CONTRACT COMPLIANCE CERTIFICATION
NUMBER ISSUED BY THE OFFICE OF DIVERSITY AND INCLUSION.**

***To obtain a Contract Compliance number register at the City of Columbus Vendor
Services website: <http://vendors.columbus.gov/sites/public>***

1. Login to the City of Columbus Vendor Services Site and register with the city of Columbus. Once that is completed and approved by the purchasing office, log back in and do the following:
2. Select **Questionnaires** from the Common menu located on the left navigation bar.
3. Next select EBO Quest. (this is the contract compliance application)
4. Question 1 will be displayed; Answer question 1 and select **Forward**.
5. Proceed through the questionnaire answering each question and selecting **Forward** to continue. Once you have reached and answered the last question select **End** to submit.
6. Then the questionnaire will be received by the ODI Office, reviewed and process within 2 business days or less. For additional questions regarding this process, contact the Office of Diversity Inclusion at 614-645-4764.

City of Columbus Home Page: www.columbus.gov

INFORMATION FOR BIDDERS

SPECIAL CONDITIONS

Special conditions included in the specifications, if inconsistent with provisions included in "Information for Bidders", shall take precedence over any provisions in "Information for Bidders" to the extent inconsistent.

SUBMISSION OF PROPOSAL

Responses must be entered and submitted electronically in the body of the RFQ. Some RFQs require pricing lists or additional documents to be attached to the RFQ response electronically. In rare instances documents require submission via regular mail delivery. Refer to the "Proposal Information" section of the specifications for instructions for submission. Any unauthorized conditions, limitations or provisions attached to the proposal may render the bid nonresponsive and result in its rejection.

ACCEPTANCE AND REJECTION

This proposal submitted by the bidder to the City of Columbus will be accepted or rejected within a period of 180 days from bid opening date. The City reserves the right to waive technicalities, and to request a rebid on the required material. If more than one item, prices shall be quoted on the units requested. However, each item shall be considered a separate bid and the City reserves the right to award a contract on each item separately or on all items as a whole or any combination thereof. Bidders whose proposal is made on an "All or None" basis must clearly state such fact in the proposals.

Each RFQ issued by the City shall state that the RFQ may be cancelled and that any RFQ response may be rejected in whole or in part when it is for good cause and in the best interests of the City.

WITHDRAWAL OF PROPOSALS

Bidders may withdraw their RFQ response at any time prior to the time specified in the advertisement as the closing time for the receipt of bids. However, no bidder shall withdraw or cancel his response for a period of 180 calendar days after said advertised closing time for the receipt of proposals.

DEFAULT PROVISION

In case of default by the bidder or the contractor, the City of Columbus may terminate and may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess costs occasioned or incurred thereby.

SIGNATURE REQUIRED

By submitting this response electronically, bidder/proposer is affixing an electronic signature as defined by the Ohio Uniform Transactions Act. Said signature represents that he/she has the authority to bind the entity to the terms and conditions contained herein.

APPLICABLE LAWS

The Revised Code of the State of Ohio, the Charter of the City of Columbus, and all City ordinances insofar as they apply to the laws of competitive bidding, contracts, and purchases, and wage theft prevention, are made a part hereof.

PRICING

Bidders are to quote firm or fixed prices for the duration of any contract which may be a result of this proposal unless otherwise noted in the specifications. In case of discrepancy in computing the amount of the bid, the **UNIT PRICE** quoted will govern.

Quotations are requested F.O.B. destination. If quoted F.O.B. Shipping Point include freight estimate and full value insurance cost.

CONTRACT AND BOND

The bidder to whom an award is made will be required to execute a written contract with the City of Columbus, Ohio within ten days after receiving such contract for execution, and if specified in the legal notice, furnish a good and approved bond conditioned upon the faithful performance of the same. The proposal, contract, proposal bond, (if applicable), and performance bond (if applicable) shall be in the form herein specified.

If, at any time during the continuance of the Contract, any surety shall, in the opinion of the Finance & Management Director, become irresponsible, then said Director shall have the right to require additional and sufficient surety or sureties. The Contractor shall furnish the surety

or sureties to the satisfaction of the said Director, within ten (10) days after notice. In default thereof the default provision herein shall apply.

LIABILITY, INSURANCE, LICENSES AND PERMITS

Where bidders are required to enter or go onto City of Columbus property to deliver materials or perform work or services as a result of bid award, the bidder will assume full duty, obligation and expense of obtaining all necessary licenses, permits, and insurance when required. The bidder shall be liable for any damages or loss to the City occasioned by negligence of the bidder (or his agent) or any person the bidder has designated in the completion of his contract as a result of his bid.

Particular attention is directed to the statutory requirements of the State of Ohio relative to the licensing of corporation organized under the Laws of any other State.

TAXES

Federal and/or State Taxes are not to be included in prices quoted. The successful bidder will be furnished an exemption certificate if needed.

SAMPLES

Samples, when requested, must be furnished free of expense to the City and if not destroyed, will upon request be returned at the bidder's expense.

DELIVERY

Time will be of the essence for any orders placed as a result of this bid. Purchaser reserves the right to cancel such orders or any part thereof, without obligations if delivery is not made within the time(s) specified. Delivery shall be made during normal working hours and to the destination shown on the proposal.

QUALITY

Unless otherwise stated by the bidder, the RFQ response will be considered as being in strict accordance with the specifications outlined in the Bid Document.

References to a particular trade, manufacturer's catalog or model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City. They should not be construed as excluding proposals on other types of materials, equipment and supplies. However, the bidder, if awarded the contract, will be required to furnish the particular item referred to in the specifications or description unless a departure or substitution is clearly noted and described in the proposal.

CHANGES AND ADDENDA TO BID DOCUMENTS

Each change or addenda issued in relation to this bid document will be published on the City's Vendor Services website no less than five (5) working days prior to the scheduled bid opening date. In addition, to the extent possible, notice will be e-mailed to each person registered as having interest in the commodities selected for this bid. Total bid inquiry or specific item cancellations may be issued later than that time specified above.

WITHHOLDING OF INCOME TAX

All bidders are advised that in order for a contract to bind the City, each contract must contain the provisions found in Chapter 362 C.C.C. with regard to income taxes due or payable to the City of Columbus for wages, salaries and commissions paid to the contractor's employees as well as requiring those contractors to ensure that subcontractors withhold in a like manner.

CAMPAIGN CONTRIBUTIONS

Contractor hereby certifies the following: that it is familiar with Ohio Revised Code ("O.R.C.") Section 3517.13; that all applicable parties listed in Subsection (I) or (J) of O.R.C. Section 3517.13 are in full compliance with Subsection (I) and (J) of that Section; that it is eligible for this contract under the law and will remain in compliance with O.R.C. Section 3517.13 for the duration of this contract and for one year thereafter.

PUBLIC RECORDS REQUESTS

The City of Columbus, as a political subdivision of the State of Ohio, is subject to Ohio Revised Code Chapter 149, known as the Ohio Public Records Law. Consequently, the Offeror understands that ALL documents submitted in response to this solicitation are considered public records and WILL be released when a public records request is

(INFORMATION FOR BIDDERS continued)

INFORMATION FOR BIDDERS

made by news media, competitors, or other interested parties, in accordance with the law. If you contend that certain CLEARLY MARKED portions of your response constitute an exception to Ohio's public records law, you MUST submit your legal basis in support of that assertion with your response.

If a public records request is made for any portion of the documents that you have submitted and you have NOT clearly marked such documents as information constituting an exception to Ohio's public records law, your information will be released immediately.

If a public records request is made for such information and you HAVE clearly marked portions of your response as information constituting an exception to Ohio's public records law, AND you have submitted the legal basis supporting such claim, the City will release a redacted version of your information to the requestor and notify you that a request was made and that a redacted version of your response was released. Should the requestor indicate that the redacted version is not sufficient for their purposes, you then will be IMMEDIATELY responsible for obtaining an order from a Court of competent jurisdiction in Franklin County, Ohio enjoining release of your clearly marked information constituting an exception to Ohio's public records law.

If a public records request is made for such information and you HAVE clearly marked portions of your response as information constituting an exception to Ohio's public records law, but you have NOT submitted the legal basis supporting such claim, the City WILL RELEASE your information to the requestor and notify you that a request was made and that your response was released.

DO NOT mark your entire response/submittal as information constituting an exception to Ohio's public records law. If your entire response/submittal is so marked, the City of Columbus will not consider your offer.

INFORMATION FOR BIDDERS (Continued)

IN THE EVENT OF A CONTRACT

1. Where applicable according to the specifications successful seller shall transfer and deliver to City goods which conform to the specifications.
2. The City shall accept from seller goods that conform to the specifications, and shall pay for the goods in accordance with the terms of an agreement, which may result from this proposal.
3. The risk of loss from any causality to the goods regardless of the cause of the casualty shall be on seller until the goods have been delivered at the address designated in the order and are approved after inspection by the City.
4. Seller warrants and represents that seller has absolute and good title to and full right to dispose of the goods, and that there are no liens, claims, or encumbrances of any kind against the goods, and at the time of delivery shall be free from any security interests or other lien or encumbrance.
5. If there is a breach by seller of the warranty against encumbrances granted by seller in an agreement, which may result from this proposal, the City shall have the option to cancel an agreement, which may result from this proposal.
6. Seller shall defend any action brought against the City so far as the action is based on a claim that the goods, or any part of the goods, furnished under an agreement which may result from this proposal constitutes an infringement of any patent of the United States or a trademark. Seller shall be notified promptly in writing of the action and be given authority, information, and assistance, at the expense of seller, for the defense of the action. Seller shall pay all damages and costs awarded in the action. In case the goods or a part thereof are held to constitute infringement and the use of the goods or part thereof is enjoined, seller shall, at the expense of the seller, either procure for the City the rights to continue using the goods, replace the goods or a part hereof with non-infringing goods of equal or better quality, modify the goods so that the goods become non-infringing while continuing to meet or exceed the original specifications, or retake the goods and refund the purchase prices and the transportation and installation costs of the goods at the option of the City.
7. Seller warrants that (1) the goods to be supplied pursuant to an agreement which result from this proposal are fit and sufficient for the purpose intended, (2) the goods are merchantable, of a good quality, and free from defects, whether patent or latent, in material or workmanship and (3) the goods sold to the City pursuant to an agreement which may result from this proposal conform to the specifications. The particular purpose of which the goods are required may be set forth in the specifications.
8. The benefit of any warranty made in an agreement which may result from this proposal by seller shall extend to the City and to the employees of the City, any employee of the City may bring an action directly against seller for damages or injuries sustained by the employee resulting from any breach of warranty by seller.
9. All goods ordered shall be subject to final inspection and approval at the facility of the City designated for delivery. Any goods, which do not conform to the order of the City, may be rejected by the City. The City may hold any goods rejected pending instructions from the seller or the City may return goods to seller at seller's expense.
10. If any tender or delivery by seller is rejected by the City for nonconformity, no notice of intention to cure can be effective unless it is received by the City agency within five (5) days after notice of rejection is sent to seller.
11. The liability of the City for either non-acceptance of conforming goods or repudiation of the agreement which might result from this proposal shall be limited to the difference between the market price at the time and place for tender of the goods and the unpaid sales price together with any incidental damages, but less expenses paid in consequence of the breach by the City.
12. An agreement which may result from this proposal shall not be modified or altered by any subsequent course of performance between parties or by additional terms contained in any subsequent documents unless said additional or differing terms are incorporated by contract modification authorized to be entered into by ordinance.
13. Contractor shall protect, indemnify and save the City harmless from and against any damage, cost, or liability, including reasonable attorneys' fees, resulting from claims for any or all injuries to persons or damage to property arising from intentional,

willful or negligent acts or omissions of Contractor, its officers, employees, agents, or Subcontractors.

14. The City will not indemnify the contractor and is prohibited from doing so.
15. This Contract may not be assigned or otherwise transferred to others by the Contractor without the prior written consent of the City. If this Contract is so assigned, it shall inure to the benefit of and be binding upon any respective successors and assigns (including successive, as well as immediate, successors and assignees) of the Contractor.
16. The signatories to this Contract represent that they have the authority to bind themselves and their respective organizations to this Contract.
17. In the event either party is unable to perform its obligations under the terms of this Agreement because of acts of God, strikes, equipment or transmission failure or damage reasonably beyond its control, epidemics, pandemics, or other causes reasonably beyond its control, such party shall not be liable for damages to the other for any damages resulting from such failure to perform or otherwise from such causes.

LOCAL CREDIT

Pursuant to City of Columbus Ordinance # 2607-2012, in determining the lowest bid for a contract the local bidder credit will not be applied.

WAGE THEFT PREVENTION

Chapter 377 of the Columbus City Codes is hereby incorporated into the contract and seller is required to comply with said chapter. This includes, but is not limited to reporting requirements and the obligation to review the commission list of contractors and subcontractors that received an adverse determination. Penalties for failure to comply with the wage theft prevention code include suspension for three years, up to permanent disbarment.

CERTIFICATE OF TITLE ON EQUIPMENT

If applicable to this purchase, all documents required to obtain a State of Ohio Certificate of Title **must** be delivered to:

**Fleet Management Administrator
City of Columbus/Fleet Management Div.
4211 Groves Road
Columbus, Ohio 43232**

After signature by the Fleet Management Administrator, an original title is to be delivered to the above address within three (3) days. No payment for vehicles requiring a title will be authorized by the Fleet Management Administrator until a valid title is received.

REMEDIES

All claims, counterclaims, disputes and other matters in question between the City, its agents and employees, and the Contractor arising out of or relating to this agreement or its breach will be decided in a court of competent jurisdiction within the County of Franklin, State of Ohio.

OFFERORS TERMS AND CONDITIONS

Terms and conditions, submitted with this proposal, which are contrary to City Code or Charter shall be disregarded for the purpose of any subsequent contract. The successful bidder shall be notified as to which terms and conditions, if any, have been deleted.

PUBLICATIONS

The Contractor agrees to submit to the City's Contract Administrator all advertising, sales promotion, and other publicity matters relating to this Contract wherein the City's name is mentioned or language used from which the connection of the City's name therewith may, in the City's judgment, be inferred or implied. The Contractor further agrees not to publish, or use such advertising, sales promotion, or publicity matter without the prior written consent of the City except that may be required under law.

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

1.0 SCOPE AND CLASSIFICATION

- 1.1 **Scope:** This proposal is to provide the City of Columbus, Division of Police, with a Universal Term Contract (blanket type) to purchase a Mobile Surveillance Trailer. Optional award items will be to lease, lease to purchase, rent, and a maintenance package of these units. The Mobile Surveillance Trailers are to be used throughout the City for crime prevention. The proposed contract will be in effect through February 28, 2027.
- 1.2 **Classification:** The successful bidder will provide and deliver Mobile Surveillance Trailers. Bidders are required to show experience in providing this type of material and/or services as detailed in these specifications.
- 1.2.1 **Bidder Experience:** The offeror must submit an outline of its experience and work history in these types of materials and/or warranty service for the past five years.
- 1.2.2 **Bidder References:** The offeror shall have documented proven successful contracts from at least four customers that the offeror supports that are similar in scope, complexity, and cost to the requirements of this specification.
- 1.3 **Specification Questions:** Questions regarding this bid must be submitted on the Vendor Services portal by 11:00 am Monday, October 16, 2023. Responses will be posted on the RFQ on Vendor Services no later than Thursday, October 19, 2023 at 11:00 am.
- 1.4 For additional information concerning this bid, including procedures on how to submit a proposal, you must go to the City of Columbus Vendor Services web site at <http://vendors.columbus.gov/sites/public> and view this bid number.

2.0 APPLICABLE PUBLICATIONS AND STANDARDS

- 2.1 Must meet or exceed all City, State, Federal safety guidelines and standards.
- 2.2 All OSHA applicable guidelines and standards.
- 2.3 References to a particular trade or manufacturer's model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City. They should not be construed as excluding proposals on other types of materials, equipment and supplies.

3.0 REQUIREMENTS

- 3.1 **General Information:**

City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications

- 3.1.1 **Term:** The proposed contract shall be in effect from March 1, 2024 up to and including February 28, 2027.
- 3.1.1.1 **Annual Extension:** Subject to mutual agreement, the period covered by the ensuing contract, under the same terms and conditions stated therein can be extended for one additional year, or portion thereof, at the same pricing and the same escalator clause.
- 3.1.2 **Pricing:** Bidders are to bid firm or fixed prices, FOB Destination, Freight Prepaid and Allowed. All pricing must include manufacturer warranty. All manufacturer warranties will be passed on to the City of Columbus. Unless otherwise stated all bids will be considered to contain the following escalator/de-escalator clause:
- 3.1.2.1 Escalator Clause: No price adjustment shall be granted during the first six (6) months duration of an awarded contract. Thereafter no more than two such increases may occur within any year of the contract. In the event the supplier receives a general price increase in the cost of the finished product contracted for, due to increase in the cost of raw materials, labor, freight, etc., upon giving thirty (30) days prior notice and proper documentation as proof, said increase in addition to the unit price quoted herein, may be permitted, subject to the sole discretion of the City of Columbus Finance and Management Director. In the event any such increase is granted, no price adjustment shall be permitted on orders received by supplier which are in process or filled but awaiting shipment prior to the increase. All price decreases inure to the benefit of the City of Columbus. The written notice and following documentation shall be sent to: City of Columbus Purchasing Office, 5th Floor, 77 N. Front St., Columbus, Ohio 43215.
- 3.1.2.2 **Price Documentation:** The supplier shall submit the following documentation with each request for a price increase:
- 1) Copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the supplier and the corresponding increase; and
 - 2) Copies of correspondence sent by the supplier's supplier explaining the source of the increase in such areas of raw materials, freight, fuel or labor, etc.; and
 - 3) Copies of excerpts from business publications, market quotations or trade journals recognized as being representative of their particular trade or industry, that indicate a trend toward an increase in the current market for the commodities under the awarded contract.
- 3.1.2.3 **Right of Cancellation:** If at any time during the term of the contract the supplier's total request(s) for a price increase(s) are greater than fifteen percent (15%), the City of Columbus may cancel this agreement with thirty (30) days written notification.
- 3.1.3 **Quantity Estimate:** The City of Columbus estimates purchasing 10 to 20 units in accordance with this contract. This is an estimate of the total needs of

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

the City under this contract and are for bidding purposes only. This estimate is not to be construed as representing an actual order for that amount, or a guarantee that any minimum amount will actually be purchased. The City reserves the right to purchase up to twice the estimated quantity.

- 3.1.4 **Quality Standards:** The City intends to purchase new, unused and the most current model. The specifications describe a minimum acceptable requirement which a bidder has to meet. However, the bidder is allowed to exceed a minimum requirement where the excess enhances the function of the unit and which the City can accept. It is not acceptable for a bidder to exceed a maximum desired limit.
- 3.2 **Bidder Requirements:** The City will use the requirements of this section to determine if each bidder meets the minimum standards to be considered a responsible bidder. **Please print, complete and attach** Reference pages and attach any supplemental pages as may be necessary to meet these requirements. **For instructions on how to attach a document to your bid, refer to the Vendor Services User Guide.**
- 3.2.1 **Experience Required:** Documentation shall include (at a minimum) information meeting the following criteria.
- 3.2.1.1 **Equipment and Warranty Capabilities:** Offerors must document, and submit in a letter attached to the bid, their capability of providing the equipment and warranty service specified herein.
- 3.2.1.2 **Manufacturer Relationship:** The offeror shall provide the history of their relationship with manufacturer(s) that will potentially be providing these types of equipment/parts and warranty service for the past five years, including but not limited to the following:
a) Length of the relationship
b) Level of the relationship
c) A brief history of the relationship
- 3.2.2 **References:** The offeror shall have documented proven successful contracts from at least four customers that the offeror supports that are similar in scope, complexity, and cost to the requirements of this specification.
- 3.2.2.1 **Contact Information Required:** The reference contact information shall include the customer name, customer e-mail address, street address, telephone number, fax number, contact name and equipment purchase date.
- 3.2.2.2 **Equipment / Warranty Service Information:** A description of the equipment/parts provided and type of warranty service that was provided.
- 3.2.3 **Subcontractor Information Required:** If subcontractor(s) are to be used, please list names, addresses, telephone numbers and a contact person for each subcontractor. All subcontractors must have valid contract compliance certification.

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

3.2.3.1 **Subcontractor Contact:** Should the offeror use subcontractors, the City shall use the offeror as the primary contact point.

3.2.4 **Specification Questions:** Questions regarding this bid including any exceptions and/or suggested changes to the requirements must be submitted on the vendor services portal by 11:00 am (local time) on Monday, October 16, 2023. Responses and any necessary addenda will be posted as an amendment to this RFQ on the City's Vendor Services portal no later than 11:00 a.m. (local time) on Thursday October 19, 2023. The City strongly encourages bidders to submit exceptions and/or changes during this stage of the process. Bidders submitting exceptions and/or changes before this date will greatly reduce the likelihood of their bid being rejected as non- responsive to the specifications. Bidders whom have not registered and created a new user on the City's portal <http://vendors.columbus.gov/sites/public> are strongly encouraged to do so. Notice of any pre-bid notes and addenda will only be sent to Bidders whom have registered at the site.

3.2.4.1 For further instructions on how to submit "Vendor Questions" through the Vendor Portal, please see Section "Add Vendor Questions" provided in the City of Columbus Vendor Services User Guide.

3.2.4.2 The City has instructional videos to assist bidders at the portal. Tutorial videos are available to be viewed through You Tube or by clicking the following link:

https://www.youtube.com/channel/UCTlkkGNM7GHlITzoqQVNJIA/videos?shelf_id=0&view=0&sort=dd

3.3 Product Requirement Specifications:

3.3.1 **Item# 1: Mobile Surveillance Trailer, complete turnkey solution for purchase to include:**

3.3.1.1 Trailer Base

3.3.1.1.1 All-welded structural steel frame

3.3.1.1.2 A/T Single Axle

3.3.1.1.3 US DOT approved lighting package

3.3.1.1.4 Power system with a 400Ah battery pack and 760 watts of solar power minimum

3.3.1.1.5 2 x 380 watt solar panels for 760 watts total with 13 position angle adjustment

3.3.1.1.6 MPPT solar charge controller with LCD control panel for easy monitoring

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

- 3.3.1.1.7 Anti-theft measures - locking compartments, wheel lock immobilizes trailer
- 3.3.1.1.8 Waterproof mast box for mounting equipment internally and externally
- 3.3.1.1.9 Locking Extension mast minimum of 18 feet height
- 3.3.1.1.10 Locking 2" Ball Hitch Tongue Lock
- 3.3.1.1.11 Four integrated support jacks; one on each corner of trailer
- 3.3.1.2 360° Multidirectional Network Camera
 - 3.3.1.2.1 AXIS or equivalent P3727-PLE Panoramic Camera with mount (4x2 MP multidirectional camera with IR for 360 degree coverage)
 - 3.3.1.2.2 Network camera needs to be compatible with Genetec Stratocast
- 3.3.1.3 Cradlepoint or equivalent COR IBR900 Series router
 - 3.3.1.3.1 Multi-carrier 4G LTE support with dual-SIM capability
 - 3.3.1.3.2 Supports Ethernet (TI, DSL, Cable, MetraE), WiFi as WAN, and Metro WiFi
 - 3.3.1.3.3 Dual-modem capability for failover or load balancing
 - 3.3.1.3.4 Ruggedized to ensure always-on connectivity
 - 3.3.1.3.5 Monitor uptime with real-time alerts
- 3.3.1.4 360° High Power LED Flood Lighting
- 3.3.2 **Item# 2: Leasing option per Trailer based on 36 month lease (optional awarded item)**
- 3.3.3 **Item# 3: Lease to purchase option per Trailer based on 36 month lease (optional awarded item)**
- 3.3.4 **Item# 4: Rental of Trailers option: Trailers to be delivered/picked up at 4211 Groves Road (optional awarded item)**
 - 3.3.4.1 Item 4A: Daily Rental cost per 24 hours
 - 3.3.4.2 Item 4B: Weekly Rental cost per 7 days
 - 3.3.4.3 Item 4C: Monthly Rental cost per 30 days
- 3.3.5 **Item# 5: One Year Service & Maintenance Agreement, Per Trailer**

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

- 3.3.6 **Item# 6: Optional Three Year Extended Warranty Service & Maintenance Agreement (optional awarded item)**
- 3.3.7 **Item# 7: Operational Training of Mobile Trailer to safely operate the set up and break down of the unit.**
- 3.3.8 **Alternates:** Bids will be considered on units complying with the specifications. **All alternates must be detailed in an attached letter to bid and the Manufacturer and Model clearly identified.** Explanations must fully state what is to be furnished. All alternates must meet or exceed specifications. The City of Columbus reserves the right to determine whether any proposed alternates are within the specifications.

4.0 SAMPLING, INSPECTION AND TEST PROCEDURES

- 4.1 **Demonstration:** The City reserves the right to require a demonstration of any equipment prior to award of the bid. Such demonstration shall be conducted, at the sole discretion of the City, either on roads in the City of Columbus, or in another municipal setting in Franklin County, Ohio where such equipment is in daily operation. All costs associated with such demonstration are to be the responsibility of the supplier. All demonstrations shall be concluded within five (5) working days after notification of demo request. Failure to comply may be used as a basis for rejection of the bid.
- 4.2 **Inspection:** All parts shall be thoroughly, physically inspected upon delivery by an authorized representative of the Division of Police for verification of conformance to the specifications. Any damaged, defective, or substandard item shall be promptly removed by the supplier, and replaced at no cost to the City of Columbus. The supplier will be responsible for all shipping costs.
- 4.3 **Testing:** The City reserves the right to conduct testing on supplies provided by the ensuing contract before acceptance for specification compliance at any time during the duration of the contract. Any product not meeting the above described specifications shall be rejected and returned to the supplier.

5.0 ORDERING, DELIVERY and INVOICING

- 5.1 **Ordering Procedure:** A written purchase order will be established by the Director of Finance and Management. The Purchase Order will have the delivery information and invoice information.
- 5.2 **Delivery days after Order:** Vendors shall state actual delivery time in calendar days in the space provided on the Proposal Page. Delivery time may be a factor in determining award of bid. Failure to deliver in the days proposed may lead the City to consider the contract holder in partial or full breach of the contract. In the case of such breach, the City reserves the right to pursue all remedies and actions available under this contract and relevant law.

City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications

- 5.2.1 **Delivery Instructions:** Each delivery location may have specific requirements for delivery specified on the purchase order. If no instructions are listed please contact the City agency listed on the purchase order to determine specific delivery instructions.
- 5.3 **Packaging:** All items must be packaged in the minimum standard packing material designed to protect against damage during shipment. Note the use of Environmentally Friendly materials is encouraged.
- 5.4 **Invoicing:** Each invoice shall show the City Purchase Order number, a brief description identifying the item, the unit price, and the total amount. The invoice amount must exactly match the purchase order amount in accordance with the bid proposal. All Invoices should be mailed to the address shown on the purchase order ensure proper payment.
- 5.5 **Will Call Requirements:** The bidder may offer the City an opportunity to pick up the goods from a designated "Will Call" location(s) located in the City of Columbus or central Ohio area. The bidder must include, in a separate attachment to the bid, a letter outlining the address of will call location(s), the normal business hours for pickup of goods and any necessary lead time requirements for order preparation prior to pickup.
- 5.6 **Expedited Shipment:** In cases when parts are needed immediately and not available for pick up, the agency may request that it be shipped the quickest way possible. The exact price must be determined and agreed upon by an appointed designee and a notation included on the order before authorization is granted for an expedited order. The additional charge shall cover freight charges for shipping the part from the supplier. Such charges should be shown separately on the invoice and a copy of the freight invoice will be attached to the invoice upon submittal.

6.0 **NOTES**

- 6.1 **Universal Term Contract:** This proposal is bidder's offer to sell the item(s) set forth in the bidders' response to the RFQ at the price(s) quoted by bidder therein, under the terms and conditions of these bid documents. An estimated quantity or estimated annual expenditure is set forth in the proposal. Bidder is to take notice that the City makes no warranties or representations that the estimated quantity, or any quantity at all, will be ordered by the City even though bidder's proposal is accepted by the City and a firm offer for sale executed.

If bidder's proposal is accepted by the City and the firm offer for sale is executed the bidder is to take further notice that no act, failure to act, or order placed by the City shall constitute an order or contractually bind the City without the proper certificate by the City Auditor that funds sufficient for full payment due on any order are available. Each order placed under the firm offer for sale shall require execution of a purchase order. Therefore in consideration of one (1) dollar received by the awarded bidder, said bidder shall offer to sell buyer, City of Columbus, who shall have the Contract Term to exercise this option to purchase, at the price and on the terms set forth in this proposal.

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

The City shall not be precluded from buying the same or similar items from other suppliers.

- 6.1.1 **Written Purchase Order:** Written Purchase orders may be established for various City Agencies referencing the terms of this contract and specifying delivery locations. Written Purchase Order(s) will represent a maximum obligation for the City of Columbus over a particular time period. The City may spend all, part or none of the funding noted on the Purchase Order. This Purchase Order shall not be construed as an actual order to manufacture, ship or provide any items or services. Rather, written Purchase Order(s) enable properly authorized City agency personnel to make purchases on an "as needed" basis per this contract. Any number of written purchase orders may be used at the discretion of the City to increase or decrease available funds during the term of the agreement. At no time shall the maximum obligation of the City agency exceed the cumulative dollar amount of associated purchase orders. Any available funds balance not obligated by the City for accounts payable on items/work ordered on or prior to that date shall be cancelled after that date.
- 6.2 **Online Bidding Instructions:** Bidders are requested to complete the proposal document contained within the bid packet and attach it with their response. It is understood that all parts may not be specifically mentioned but must be included to make the unit operational and complete.
- 6.2.1 **Alternates:** Bids will be considered on units complying with the specifications. All alternates must be detailed in an attached letter to bid. Explanations must fully state what is to be furnished. All alternates must meet or exceed specifications. The City of Columbus reserves the right to determine whether any proposed alternates are within the specifications.
- 6.2.2 **Minimum Order:** The bidder shall state under Delivery on the proposal document any minimum quantity required for delivery. If no quantity is specifically stated, it will be presumed that no minimum quantity is required for delivery. Any minimum quantity stated by the Bidder may be used by the City in evaluation of the bid.
- 6.2.3 **Attachments:** For instruction on attaching documents to online quotes, please see the "City of Columbus Vendor Services User Guide", made available through the Vendor Portal.
- 6.3 **Warranty:** The equipment specified herein shall be covered by the manufacturer's warranty at no additional charge. Bidders shall submit warranty on a separate sheet attached to the bid proposal.
- 6.3.1 **Warranty Period:** The warranty period shall be a minimum of 12 months at no additional charge. Bidders shall submit copies of the warranty as an attachment with the bid proposal.
- 6.3.2 **Delayed Warranty:** Bidder shall submit on a separate sheet attached to the bid a procedure for delayed warranty for starting dates to cover the interval between

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

time of delivery of the complete vehicle and the actual date that the equipment is placed in service by the City. This delayed time period will cover inspection, operator and mechanic training, etc.

6.3.3 **Fully Franchised:** The bidder shall contract with a warranty service provider whose primary business is the sale and/or repair of the equipment proposed in this bid proposal. Warranty service must be performed by a franchised OEM dealer that is authorized by the manufacturer(s) to perform warranty service. The warranty work shall be the responsibility of the successful bidder and the successful bidder shall coordinate all warranty work. Any defects shall be corrected and the equipment returned to the City within ten (10) days of written (mail, email or fax) notification of the service need. Any defects shall be corrected without cost to the City of Columbus. Under no circumstances shall the "out of operation" time of the equipment exceed ninety (90) days. Warranty work is not deemed complete until Fleet Management has accepted work as satisfactory.

6.3.4 **Warranty Service Logistics:** Cost of transport of equipment for warranty purposes shall be the responsibility of the successful bidder. The successful bidder will be required to pick-up the equipment and transport it to the warranty service location. At the successful bidder's discretion, the equipment may be transported (not towed) to a location within Franklin or contiguous counties. For a warranty service location outside of a contiguous county, the equipment must be transported (not towed).

6.4 **Literature:**

6.4.1 To aid in the evaluation of bids, all bidders are to furnish with this bid current published literature and Dealer's specifications that best explains the unit offered, model and identification of the options that meet or exceed the specifications. Published literature shall include pictures and complete descriptive matter.

6.5 **Insurance Requirements and Workers Compensation:** Successful Bidder is required to provide the following before final execution of the contract:

6.5.1 **Liability Insurance:** The contractor shall take out and maintain during the life of the contract, such Public Liability (bodily injury and property damage) Insurance as shall protect him from claims from damages for personal injury, including accidental death, as well as from claims for property damage which may arise from operations under the contract, whether such operation be by himself or any subcontractor or by anyone directly or indirectly employed by either of them. Such insurance policy shall include the city as named insured. The Contractor shall maintain coverage of the types and in the amounts specified below. Submitting a certificate of insurance shall evidence proof of such insurance coverage. A contractor's "umbrella" type policy with limits specified below may be submitted for this requirement, with the City as named insured.

The amount of such insurance shall be as follows:

Bodily Injury Liability
Each Person \$ 1,000,000.00

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

Each Accident \$ 1,000,000.00

Property Damage Liability

Each Person \$ 1,000,000.00

Each Accident \$ 1,000,000.00

Such insurance shall remain in full force and effect during the life of the contract. Insurance may not be changed or cancelled unless the insured and the City are notified in writing not less than thirty days prior to such change or cancellation. If any part of the contract is sublet, the Contractor is responsible for the part sublet being adequately covered by insurance herein above described.

Contractor assumes all risk of loss and damage to the equipment provided unless loss or damage occurs at the time the operator and equipment are being operated for the purpose designated by the city and such loss or damages is caused by an act of the city or its employee which constitutes gross negligence or wanton misconduct.

6.5.2 **Workers Compensation:** The successful contractor obtain and maintain during the life of this contract, adequate worker's compensation insurance for all his employees employed at the site of the project and, in case any work is sublet, the contractor shall require the subcontractor similarly to provide worker's compensation insurance for the latter's employees, unless such employees are covered by the protection afforded by the contractor. The successful contractor shall furnish one (1) copy of the worker's compensation certificate showing that the contractor has paid his industrial insurance premium.

6.6 **Cooperative Purchasing:** The successful bidder shall also supply all items under the terms and conditions of the proposed contract to agencies officially sanctioned by the City in its cooperative purchasing effort, the Central Ohio Organization of Public Purchasers (COOPP). Any agency that is not subject to a City of Columbus purchase order must be invoiced directly by the supplier. Those agencies participation is subject to a credit approval by the supplier, as the City of Columbus is in no way obligated to those agencies' financial commitments. The supplier shall be notified of any additional agencies sanctioned by the City of Columbus via letter signed by the Finance and Management Director.

6.7 **Correspondences:** During the bidding and evaluation process Offerors are strictly prohibited from communicating with any City employees or officers regarding the solicitation. Any communication from the vendor to the City should be limited to only the contact(s) listed in the RFQ and/or below. A violation of this section on the part of the Offeror may lead to disqualification.

All correspondences regarding this bid should be sent via email to
nmison@columbus.gov

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

REFERENCES

The bidder must briefly document its capabilities and submit an outline of its experience and work history in Mobile Security Cameras with warranty service for the past five years by submitting the contact information of References from four (4) separate product sales. References should consist of projects of a similar scope, complexity, and cost.

Business Name: Toledo Ohio Police Department Tel # 419 - 245-3200
Address: 525 Erie St Toledo OH, 43604
E-mail Address: Jeffrey.Thieman@toledo.oh.gov Fax # 419 - 936-9659
Contact: Jeffrey Thieman Equipment purchase date: 09/20/2018
Equipment Provided/ Warranty Service Performed:

10 Commander 3400 Surveillance Trailers

Business Name: Washinton DC Metro PD Tel # 202 - 727-8724
Address: 441 4th St Northwest Suite 700 South Washington DC, 20001
E-mail Address: Bruce.Healey@dc.gov Fax # -
Contact: Bruce Healey Equipment purchase date: 03/15/2016
Equipment Provided/ Warranty Service Performed:

18 Commander 3400 Surveillance Trailers

200 Power Sentry Units

**City of Columbus, Department of Public Safety
Division of Police
Mobile Security Cameras UTC
Detailed Specifications**

Business Name: Minneapolis Police Department Tel #. 612 - 475-6479
Address: 350 South 5th St Minneapolis MN, 55415
E-mail Address: Adam.Thorsten@minneapolismn.gov Fax #. -
Contact: Adam Thorsten Equipment purchase date: 07/10/2013
Equipment Provided/ Warranty Service Performed:

10 Falcon 3100 Surveillance Trailers

31 Commander 3400 Surveillance Trailers

Business Name: Las Vegas Metro PD Tel #. 702 - 828-4455
Address: 400 Martin Luther King Blvd Las Vegas NV, 89106
E-mail Address: B8429m@lvmpd.com Fax #. -
Contact: Blaine Martell Equipment purchase date: 09/10/2014
Equipment Provided/ Warranty Service Performed:

17 Commander 3400 Surveillance Trailer's

PROPOSAL



To the Finance & Management Director of
the City of Columbus, Ohio:

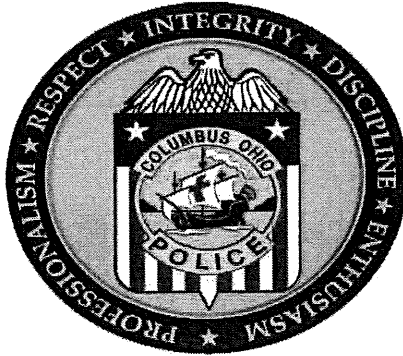
RFQ026042 Mobile Security Cameras UTC

We (I) propose to furnish the following
article(s) and/or service(s) at the price(s)
and terms stated subject to all
instructions, conditions, specifications
and all attachments hereto. We (I) have
read all attachments including the
specifications and fully understand what
is required.

Alternate #1

Prices are to be quoted F.O.B Destination, Freight Prepaid and Allowed

ITEM	EST. QTY	UNIT	DESCRIPTION	MANUFACTURER NAME AND MODEL	DELIVERY (DAYS)	UNIT PRICES (IN FIGURES)	UNIT PRICES (IN WORDS)
1	20	Each	ITEM# 1: MOBILE SURVEILLANCE TRAILER, COMPLETE TURNKEY PER SPEC 3.3.1	Mobile Pro Systems Falcon 3100 Gasoline Generator	30-40	47,970.90	forty-seven thousand nine hundred-seventy and 90 cents
2	1	Each	ITEM# 2: LEASING OPTION PER TRAILER BASED ON A 36 MONTH LEASE (OPTIONAL ITEM, MAY NOT BE AWARDED)				
3	1	Each	ITEM# 3: LEASE TO PURCHASE OPTION PER TRAILER BASED ON 36 MONTH LEASE (OPTIONAL ITEM, MAY NOT BE AWARDED)				
4A	1	Each	ITEM# 4A: RENTAL OF TRAILERS OPTION, TRAILERS TO BE DELIVERED/PICKED UP AT 4211 GROVES ROAD DAILY RENTAL COST PER 24 HOURS (OPTIONAL ITEM, MAY NOT BE AWARDED)				
4B	1	Each	ITEM# 4B: RENTAL OF TRAILERS OPTION, TRAILERS TO BE DELIVERED/PICKED UP AT 4211 GROVES ROAD WEEKLY RENTAL COST FOR 7 DAYS (OPTIONAL ITEM MAY NOT BE AWARDED)				
4C	1	Each	ITEM# 4C: RENTAL OF TRAILERS OPTION, TRAILERS TO BE DELIVERED/PICKED UP AT 4211 GROVES ROAD MONTHLY RENTAL COST PER 30 DAYS (OPTIONAL ITEM MAY NOT BE AWARDED)				
5	1	Each	ITEM# 5: ONE YEAR SERVICE AND MAINTENANCE AGREEMENT, PER TRAILER	Support Agreement		359.40	Three-hundred fifty nine and forty cents
6	1	Each	ITEM# 6: OPTIONAL THREE YEAR EXTENDED WARRANTY AND SERVICE MAINTENANCE AGREEMENT, PER TRAILER (OPTIONAL ITEM MAY NOT BE AWARDED)	Extended Warranty Agreement		1,919.40	One-thousand nine-hundred nineteen and forty cents
7	1	Each	ITEM# 7: OPERATIONAL TRAINING OF MOBILE TRAILER	MPS Falcon 3100 Gasoline Generator		2,000	two-thousand



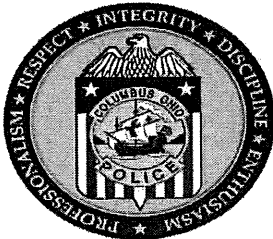
Solicitation #
RFQ026042
Mobile Security Cameras UTC

ALTERNATE OFFER #1

Offer Provided by:

LRG Technologies, LLC.
DBA: Mobile Pro Systems
250 Lothenbach Ave
West St Paul, MN 55118

Karl Olson
651-206-9946 (m)
952-600-2938 (o)
Karl.olson@mobileprosystems.com



Solicitation #
RFQ026042
Mobile Security Cameras UTC

Alternate Bids

Alternate #1

Mobile Pro Systems has provided a very effective and complete solution in its original offer. The original offer exceeds the specification with double the battery capacity and a one-of-a-kind interactive dashboard. Additionally, we are pleased to offer the following suggested configurations and platforms that will provide a more advanced solution. Because of the modular nature of the platform, you could add any of these suggested components at any time. The following proposals are provided to show optional configurations with additional advanced features and technology integrations. Each of the following configurations will greatly increase the effectiveness of the platform and lengthen the deployment duration, bringing increased value.



I am including three alternate bids. All of them meet the minimum requirements in the bid request. These are options that would greatly increase the effectiveness and lengthen the operational deployment period exponentially.

Alternate 1 – Mobile Pro Systems Falcon 3100 Series Mobile Surveillance Platform Exceeding specifications but with additional:

- Fully Autonomous Honda 3000W gasoline generator
- Axis 6135-LE PTZ Camera
- Top Mast Strobe Light
- Axis 1310 IP Audio System
- Genetec SV 100 (Customer Supplied)

Falcon 3100 with an **800Ah** battery pack with a backup **3000-Watt** Honda **gasoline** generator capable of supporting the platform. The embedded generator will operate autonomously and monitor the batteries to provide a charge when needed and automatically shut down when charged. The Falcon has approximately three gallons of fuel capacity. Solar radiance for Columbus is great in the summer months but in the fall and winter, utilizing a generator will ensure no down time for your system. All our trailers operate with a hybrid charge system which runs on battery and accepts solar or shore power charge at any time. The 960-watt solar array is a three-panel array which can be easily deployed by one person in less than one minute.

This quote has an Axis 6135- LE 2 MP 1080P 32x zoom cameras with IR. This will allow for panning, tilting, and zooming in on potential suspects or incidents that require a close-up view.

The quote price does not include a Genetec SV 100 server appliance with 2 TB which will allow for edge storage, which would be supplied by Columbus.

Along with the required flood light, I included a top mast strobe light and an Axis 1310 IP based two-way audio horn to allow two-way communication at the trailer.



QUOTE

27205

DATE: 11/15/2023
 QUOTE #: 27205
 QUOTE EXP: 12/17/2023
 PROJECT NAME: City of Columbus /Mobile Surveillance

TO: City of Columbus
 Kathy Owens
 90 West Broad Street
 Columbus, OH 43215
 614-645-8200
 yjsantana@columbus.gov

SOLUTION PROVIDER		PROJECT CODE		CITY/STATE/ZIP	
Karl Olson		20 3100 - Solar - Gas Gen 1 360 - 1 PTZ			
QTY		DESCRIPTION		UNIT PRICE	
20		MPS 3100 TRAILER SYSTEM		\$47,970.90	
				\$959,418.00	

QTY	MODEL NUMBER	DESCRIPTION
1	MPS-3100-BASE	FALCON 3100 BASE TRAILER SYSTEM w/ 20 ft. stabilized MAST
1	GEN-3100-GAS	MPS 3100 GAS GENERATOR SYSTEM
1	BATT-KIT-9-100	800 AH AGM BATT 3100
1	FC-P3727PLE-A	FIXED CAMERA, MULTI-SENSOR, 8MP 360° IR - AXIS P3727-PLE W/MOUNT
1	PTZ-Q6135LE-A	PTZ CAMERA 2MP 1080p 32X IR - AXIS Q6135-LE W/MOUNT
1	POE-70W-24V	24VDC DUAL CHANNEL HI POE 70W
1	POE-35W-24V	24VDC HI POE 35W
1	POE-RACK-PLATE	RACK PLATE WITH MOUNTING HARWARE
1	GENETEC-SV100-SERVE	GENETEC SV100 SERVER APPLIANCE SV-100E-2T-I3- SUPPLIED BY OTHERS
2	GENETEC-CAM LIC	GENETEC CAMERA LICENSE WITH CONFIG- SUPPLIED BY OTHERS
1	COM-TR-CP-IBR900	CRADLEPOINT CELLULAR ROUTER IBR900 KIT
1	3100-TR-AUDIO-AX-131	IP BASED 2 WAY AUDIO HORN KIT 3100 - AXIS C1310-E ABOVE T-BAR
1	SW-16-P-1GIG	16 PORT NETWORK SWITCH
1	TM-STROBE POD KIT	TOP MAST LED STROBE LIGHT POD KIT
1	TM-LIGHT-BAR-KIT-42-R	TOP MAST 2-42" LED FLOOD LIGHT KIT
1	SUPPORT AGREEMENT	SUPPORT AGREEMENT / YEAR- 1st YEAR INCLUDED
1	SOLAR-900W-3100	900W SOLAR SYSTEM 3100 KIT
1	GENETEC STRATOCAST	GENETEC STRATOCAST CLOUD BASED VMS- PROVIDED BY OTHERS

PROPOSAL CREATED BY:

Karl Olson
 Solutions Consultant
 Mobile Pro Systems
 250 Lothenbach Ave.
 West St. Paul MN 55128
 Cell: 651-206-9946
 Direct: 651-434-2333
 eMail: Karl.Olson@mobileprosystems.com

Total Less Options:	\$959,418.00
Estimated Sales Tax:	\$0.00
Estimated Shipping:	\$9,000.00
Estimate TOTAL:	\$968,418.00

Shipping TERMS: TBD

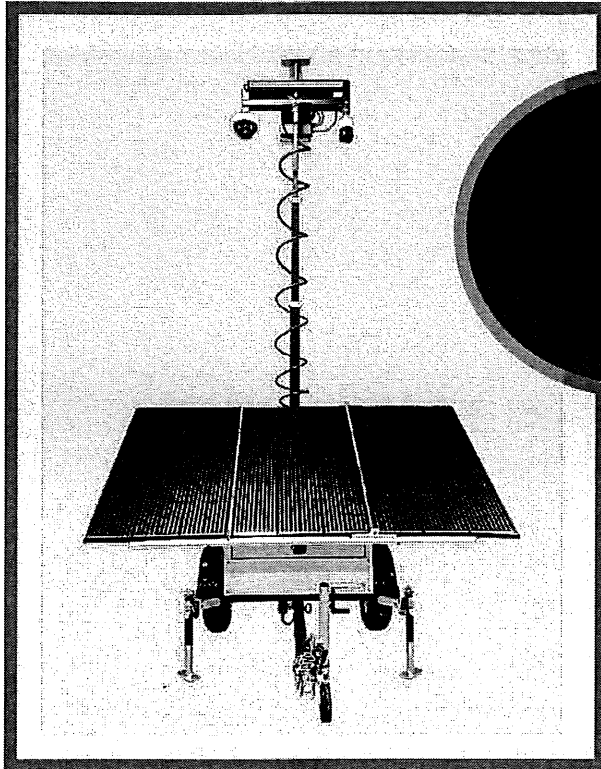
Freight Charges To Be Determined (TBD) and are based upon quantity ordered and final shipping destination.....

I accept this estimate DATE

System Includes a (1) One Year Limited Warranty
 This QUOTE is valid for 30 days.

Mobile PRO Systems

Smarter Solutions for Remote Applications



FALCON 3100

**ADDED VERSATILITY
WITH A SMALLER PROFILE
POWERFUL PLATFORM**



The Falcon 3100 is a compact high performance mobile surveillance platform with the industries most exceptional engineering.

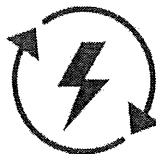


STABILIZED MAST

- Plug and play stabilized mast allows clear video at a 20 ft vantage point

LIMITLESS INTEGRATION

- Full integration with any world-class cameras, sensors, and video management software



FAST & SIMPLE DEPLOYMENT SYSTEM

- Simple tool-free deployment, powered mast, and single-switch operation

SELF-SUSTAINING HYBRID POWER SUPPLY

- Smart hybrid power system with battery, solar, and optional autonomous back-up Honda generator



ADVANCED INTERACTIVE DASHBOARD

- The most advanced interactive dashboard for mobile surveillance solutions on the market



651-434-2333

250 Lothenbach Ave, West
St Paul, MN 55118
mobileprosystems.com

Mobile PRO Systems

Smarter Solutions for Remote Applications

SPECIFICATIONS

TRAILER

- Travel: 122" x 67" x 101" (LxWxH)
- Deployed: 94" x 116" x 19'6"
- Gross weight rating: 2200lbs
- 4 adjustable outriggers
- Removable Tongue
- Heavy duty tube steel frame
- Industrial powder coat finish
- 3500# Torsion Axle w/ 15" wheels
- DOT Compliant

MAST

- Exclusive Mast Stabilization System
- 3-section telescoping mast: 20'
- 10 flexible Tool Free mounting locations
- Top Mast – 6 Ethernet | 3 Power | 2 Control
- Mid Mast – 3 Ethernet | 2 Power | 3 Control

POWER

- 900AH AGM Battery System
- Honda Gasoline Generator Option
- 110 VAC Shore Power Input
- 960W Solar Array
- Dashboard Monitored and Controlled Circuits
- Flexible 12V and 24V Adaptable Outputs
- 150W 110VAC Pure Sine Wave Output

AUTOMATION

- Interactive Scheduling
- Audio Enabling
- Event Triggering
- Remote arm and Disarm
- Autonomous Generator
- Thermal Controlled Enclosure

SECURITY

- Dual-Locking Door Handles
- Removable Tongue
- Removable Outrigger Handles
- Door Open Sensor
- Impact Sensor
- GPS w/ Geo Fencing

MPSTATUS DASHBOARD

- Advanced MPStatus dashboard application provides Interactive SMS and email notifications, health stats, and full control of your system's integrated technologies.

CAMERAS

- PTZ | 360° | Fixed | Thermal | ALPR

RECORDING

- On-board Video Storage
- Integration with most VMS
- Full Remote Access

COMMUNICATIONS

- Cellular | Mesh/PTP Network | WiFi
- Satellite | Copper | Fiber

DETECTION DEVICES

- Camera Analytics | PIR | long range | Microwave | Dual Motion | Radar | Lidar | Wireless | Gunshot Detection

DETERRENTS

- Top Mast Strobe | Body Strobe | Sirens | Horns | Two-way Audio | Physical Presence

LIGHTING

- IR | LED Flood | LED Strobes

OPTIONS



651-434-2333

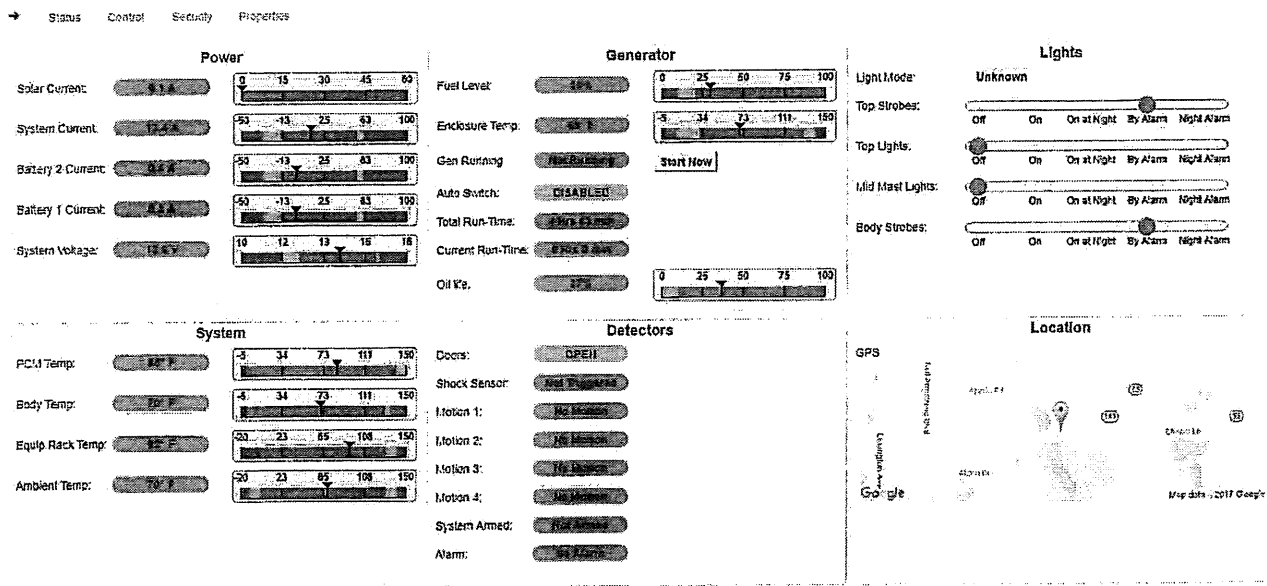
250 Lothenbach Ave, West
St Paul, MN 55118
mobileprosolutions.com

MPStatus and Control

Mobile Pro Systems engineers and manufactures security, surveillance, and communications equipment for remote applications. Featuring rugged construction, smart energy management, and modular design, our products help protect private and public spaces across the country.

Mobile Pro Status and Control is the operating system for Mobile Pro Systems trailers, camera pods, and portables. The MPStatus Dashboard shows real-time data about Mobile Pro Systems equipment. The dashboard is accessible by computer, tablet, or smartphone.

- A **Basic version**, included free with all Mobile Pro Systems products, shows current unit status and provides account management functions.
- A **Premium interactive version**, available by paid subscription, includes all Basic version features, and adds valuable control and configuration abilities.



651-434-2333

250 Colleenbach Avenue, West St Paul, MN 55118

www.mobileprosystems.com

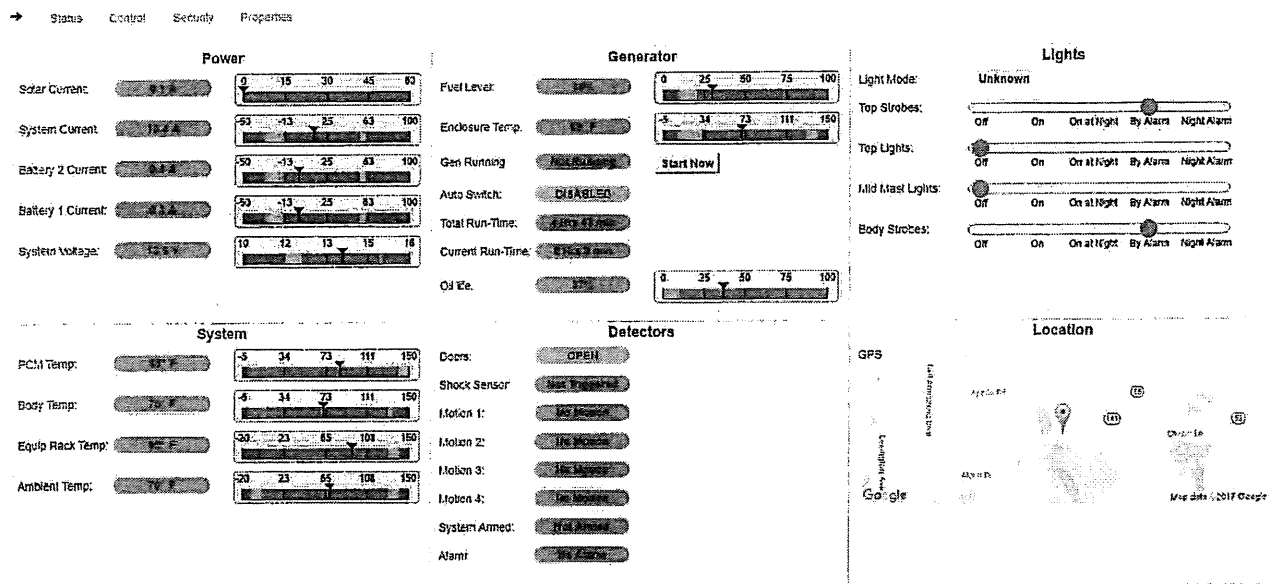


MPStatus and Control

Mobile Pro Systems engineers and manufactures security, surveillance, and communications equipment for remote applications. Featuring rugged construction, smart energy management, and modular design, our products help protect private and public spaces across the country.

Mobile Pro Status and Control is the operating system for Mobile Pro Systems trailers, camera pods, and portables. The MPStatus Dashboard shows real-time data about Mobile Pro Systems equipment. The dashboard is accessible by computer, tablet, or smartphone.

- A **Basic version**, included free with all Mobile Pro Systems products, shows current unit status and provides account management functions.
- A **Premium interactive version**, available by paid subscription, includes all Basic version features, and adds valuable control and configuration abilities.

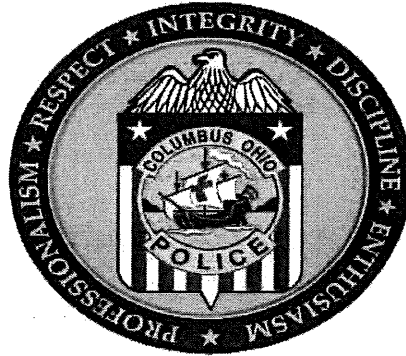


651-434-2333

250 Leinenbach Avenue, West St. Paul, MN 55118

www.mobileprosystems.com





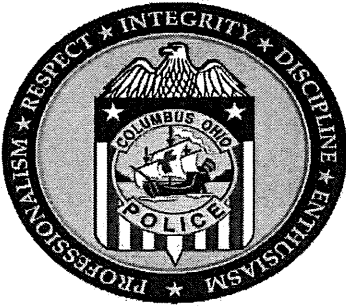
Solicitation #
RFQ026042
Mobile Security Cameras UTC

WARRANTY INFORMATION

Offer Provided by:

LRG Technologies, LLC.
DBA: Mobile Pro Systems
250 Lothenbach Ave
West St Paul, MN 55118

Karl Olson
651-206-9946 (m)
952-600-2938 (o)
Karl.olson@mobileprosystems.com



WARRANTY & SUPPORT AGREEMENTS

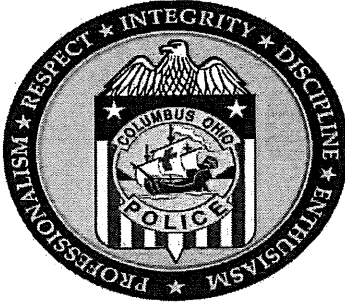
Mobile Pro Systems ("MPS") is dedicated to supporting our customers and maintaining our products for full functionality and safety. Each newly purchased MPS 3100/3400 Trailer system is protected by a complimentary one-year warranty, which includes technical support and full MPStatus access.

There are 3 levels of Extended Support and Service Agreements that will assist in protecting your investment in MPS mobile system hardware and software. Each level of support and service builds on the previous level, providing you with options to best fit your needs.

- **Interactive MPStatus** – Features include Remote control of system, multiple users, access to system performance and environmental data, notifications from system.
- **Support Agreement** – Features include Interactive MPStatus, system support assistance, technical support.
- **Extended Warranty Agreement** – Features include Interactive MPStatus, system support assistance, technical support, limited component replacement.

With today's highly technical and complex surveillance products, it makes good sense to ensure your investment is protected beyond the complementary one-year warranty period.

- Extending your protection with MPS support and service agreements adds cost-effective value with the convenience and functionality of the exclusive in-house developed MPStatus automation website.
- MPStatus offers remote management control and notification features that are unrivaled in the industry.
- For most customers, it is not possible or practical to retain internal resources capable of supporting all aspects of MPS product technologies.



- MPS service and support agreements provide the option for technological support from our highly trained and specialized staff to resolve issues with your equipment when you need it.

The yearly cost associated with the MPStatus and customer support agreements per trailer will offer significant discounts when volume reaches ten units and again at twenty units.

Please see the attached document for covered features at each level. MPS Support and Service Agreements are offered directly from MPS through the MPStatus.com website. Feel free to reach out to MPS at (651) 434-2333 with any questions. We are ready and eager to serve you.

DELAYED WARRANTY

Mobile Pro Systems will allow for a delayed warranty period of 21 days from delivery of the order to allow for inspection, operator, and mechanic training, etc. Please advise Mobile Pro Systems on the day the unit becomes operational. This will ensure a full 12 months of the warranty period.

Mobile Pro will allow for extension to the delayed warranty on a case-by-case basis.

250 Lothenbach Avenue, West St. Paul, MN 55118 Main Phone: 651-434-2333 www.MobileProSystems.com

Mobile Pro Systems Extended Support and Service Agreements For 3100 and 3400 Series Trailers

Mobile Pro Systems ("MPS") is dedicated to supporting our customers and maintaining our products for full functionality and safety. Each newly purchased MPS 3100/3400 Trailer system is protected by a complimentary one-year warranty, which includes technical support and full MPStatus access.

There are 3 levels of Extended Support and Service Agreements that will assist in protecting your investment of MPS mobile system hardware and software. Each level of support and service builds on the previous level, providing you with options to best fit your needs.

- **Interactive MPStatus** – Features include: Remote control of system, multiple users, access to system performance and environmental data, notifications from system.
- **Support Agreement** – Features include: Interactive MPStatus, system support assistance, technical support.
- **Extended Warranty Agreement** – Features include: Interactive MPStatus, system support assistance, technical support, limited component replacement. This Agreement offer is a **one-time offering valid through October 31, 2021** without incurring charges for Coverage Term Lapse **AND** is only available to units manufactured **within the past 5 years**.

With today's highly technical and complex surveillance products, it makes good sense to ensure your investment is protected beyond the complementary one-year warranty period.

- Extending your protection with MPS support and service agreements adds cost-effective value with the convenience and functionality of the exclusive in-house developed MPStatus automation website.
- MPStatus offers remote management control and notification features that are unrivaled in the industry.
- For most customers, it is not possible or practical to retain internal resources capable of supporting all aspects of MPS product technologies.
- MPS service and support agreements provide the option for technology support from our highly trained and specialized staff to resolve issues with your equipment when you need it.

Please see the attached document for covered features at each level. MPS Support and Service Agreements are offered directly from MPS through the MPStatus.com website. Feel free to reach out to MPS at (651) 434-2333 with any questions. We are ready and eager to serve you.



Compare and choose the level of support that best fits your needs

MPS 3100/3400 Trailer Agreements effective September 1, 2021

Monthly cost (per unit)* billed annually in advance

Features Included:

MPStatus Level I:

- Remote control of lighting and generator

Interactive MPStatus Level II:

- Level I features and remote control of system features
- Ability to assign multiple users and access levels
- Access to system performance and environmental data
- Ability to receive automated notifications from system
- Assistance with configurations and remote deployment
- Assistance with troubleshooting and repairing problems
- Limited Component Replacement coverage
- Technical Support

Technical support options:
Live phone support - (651) 434-2333 Option 2 - Available 8:00 a.m. - 6:00 p.m. CST, Monday - Friday (excluding U.S. Holidays**) with a 0-2 hour* response window during business hours.
Email support - support@mobileprosystems.com or www.MobileProSystems.com/support - Available weekdays, with a 24 hour* response window.

* Response times are approximate, subject to demand and availability.
 ** U.S. Holidays are defined as the following: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Eve and Christmas Day.

* Contact your MPS solutions consultant for volume pricing of 10+ units.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
01/26/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Ross Nesbit Agencies, Inc. 5900 Rowland Road Minnetonka MN 55343		CONTACT NAME: Jenna Ehrhart PHONE (A/C, No, Ext): (952) 941-9418 FAX (A/C, No): (952) 941-9615 E-MAIL ADDRESS: jehrhart@nesbitagencies.com	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A: Travelers Indemnity Co	
		INSURER B: Fidelity & Guaranty Ins Co	
		INSURER C: Travelers Property Casualty Company of America	
		INSURER D: Employers Preferred Ins Co	
		INSURER E: Underwriters at Lloyd's London	
		INSURER F:	

COVERAGES

CERTIFICATE NUMBER: CL2362893570

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY	Y		Y6309T788979IND23	06/27/2023	06/27/2024	EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000
							MED EXP (Any one person) \$ 5,000
							PERSONAL & ADV INJURY \$ 1,000,000
							GENERAL AGGREGATE \$ 2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:						\$
B	AUTOMOBILE LIABILITY			BA9T7904902314G	06/27/2023	06/27/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY						BODILY INJURY (Per person) \$
	<input type="checkbox"/> HIRED AUTOS ONLY						BODILY INJURY (Per accident) \$
	<input type="checkbox"/> AUTOS ONLY						PROPERTY DAMAGE (Per accident) \$
							\$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB			CUP9T7911362314	06/27/2023	06/27/2024	EACH OCCURRENCE \$ 10,000,000
	<input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE						AGGREGATE \$ 10,000,000
	DED <input checked="" type="checkbox"/> RETENTION \$ 10,000						\$
							\$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N <input checked="" type="checkbox"/> N	N/A	EIG472262802	03/20/2023	03/20/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.I. EACH ACCIDENT \$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.I. DISEASE - EA EMPLOYEE \$ 500,000
							E.I. DISEASE - POLICY LIMIT \$ 500,000
E	Cyber/Privacy Liability			W326A7230201	05/23/2023	05/23/2024	Limit 1,000,000 Deductible 2,500

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

It is understood and agreed The City of Columbus Ohio is included as additional insured as respects General Liability when required by written contract or agreement.

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BLANKET ADDITIONAL INSURED

(Includes Products-Completed Operations If Required By Contract)

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

PROVISIONS

The following is added to **SECTION II – WHO IS AN INSURED**:

Any person or organization that you agree in a written contract or agreement to include as an additional insured on this Coverage Part is an insured, but only:

- a. With respect to liability for "bodily injury" or "property damage" that occurs, or for "personal injury" caused by an offense that is committed, subsequent to the signing of that contract or agreement and while that part of the contract or agreement is in effect; and
- b. If, and only to the extent that, such injury or damage is caused by acts or omissions of you or your subcontractor in the performance of "your work" to which the written contract or agreement applies. Such person or organization does not qualify as an additional insured with respect to the independent acts or omissions of such person or organization.

The insurance provided to such additional insured is subject to the following provisions:

- a. If the Limits of Insurance of this Coverage Part shown in the Declarations exceed the minimum limits required by the written contract or agreement, the insurance provided to the additional insured will be limited to such minimum required limits. For the purposes of determining whether this limitation applies, the minimum limits required by the written contract or agreement will be considered to include the minimum limits of any Umbrella or Excess liability coverage required for the additional insured by that written contract or agreement. This provision will not increase the limits of insurance described in Section III – Limits of Insurance.
- b. The insurance provided to such additional insured does not apply to:

- (1) Any "bodily injury", "property damage" or "personal injury" arising out of the providing, or failure to provide, any professional architectural, engineering or surveying services, including:

- (a) The preparing, approving, or failing to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders or change orders, or the preparing, approving, or failing to prepare or approve, drawings and specifications; and
- (b) Supervisory, inspection, architectural or engineering activities.

- (2) Any "bodily injury" or "property damage" caused by "your work" and included in the "products-completed operations hazard" unless the written contract or agreement specifically requires you to provide such coverage for that additional insured during the policy period.

- c. The additional insured must comply with the following duties:

- (1) Give us written notice as soon as practicable of an "occurrence" or an offense which may result in a claim. To the extent possible, such notice should include:
 - (a) How, when and where the "occurrence" or offense took place;
 - (b) The names and addresses of any injured persons and witnesses; and
 - (c) The nature and location of any injury or damage arising out of the "occurrence" or offense.
- (2) If a claim is made or "suit" is brought against the additional insured:

COMMERCIAL GENERAL LIABILITY

- (a) Immediately record the specifics of the claim or "suit" and the date received; and
 - (b) Notify us as soon as practicable and see to it that we receive written notice of the claim or "suit" as soon as practicable.
- (3) Immediately send us copies of all legal papers received in connection with the claim or "suit", cooperate with us in the investigation or settlement of the claim or defense against the "suit", and otherwise comply with all policy conditions.
- (4) Tender the defense and indemnity of any claim or "suit" to any provider of other insurance which would cover such additional insured for a loss we cover. However, this condition does not affect whether the insurance provided to such additional insured is primary to other insurance available to such additional insured which covers that person or organization as a named insured as described in Paragraph 4., Other Insurance, of Section IV – Commercial General Liability Conditions.