

# ANDREW E. BOY

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## PROFESSIONAL EXPERIENCE

### Founder & Chief Executive Officer United Schools Network

07/13 – Present  
Columbus, Ohio

- Oversee, continually evaluate, and assume accountability for all network programs, finances, facilities, and operations to uphold the mission of the network.
- Oversee strategic fundraising plans and their implementation thru the development of marketing materials, website content, grant writing, and community/private donor engagement.
- Represent the network in all external affairs, including advocacy on behalf of education reform agendas.
- Lead and facilitate all governance functions at the network and school level, including recruitment and stewardship.
- Conduct staff recruitment, selection, evaluation, supervision, retention, and dismissal of all senior level positions in the network.
- Manage the budget projections, daily finances, relationships with vendors, and development of programs related to the network vision.
- Negotiate and execute all staff, business, construction, vendor, and real estate contracts.
- Manage facilities acquisition and operations, serving as liaison to the owner in legal transactions.

#### Major Accomplishments

- Increased network capacity from 20 employees and 350 students to 75 employees and 620 students.
- Raised \$3.88M in CY 2016: \$3.4M in capital campaign funds, 12 months ahead of schedule to advance into second phase of the campaign.
- Developed long-term, donor-centered relationships with annual and major donors, foundations and sponsors with strategic, personalized solicitation and stewardship.
- Leveraged BES Inflexion fund grant of \$800,000 for an additional \$1.5M grant for capacity building and network growth.
- Leveraged \$1.7M grant opportunity to secure \$1.4M in private donations to capital campaign.

### Founder & Executive Director Columbus Collegiate Academy – Main Street Campus & West Campus

07/07 – 06/13  
Columbus, Ohio

- Oversee, continually evaluate, and assume accountability for all school programs, finances, facilities, and operations to uphold the mission of the school.
- Conduct staff recruitment, selection, evaluation, supervision, retention, and dismissal.
- Manage the budget projections, daily finances, relationships with vendors, and development of programs related to the school vision.
- Built founding board, served as an ex officio school board member, serving on all committees.
- Authored the *Student and Family Handbook*, the *Staff Handbook*, and school policies adopted by the school's governing authority.
- Manage student recruitment and enrollment including home visits, conducting information sessions, orientations, and lotteries.
- Manage school culture, student code of conduct, and family relations.

### Building Excellent Schools, Fellow Building Excellent Schools

08/06 – 07/08  
Boston, Massachusetts

- Studied the highest performing urban charter schools across the country.
- Received extensive training in governance, finance, operations, school organization, curriculum development, and school culture.
- Completed school and leadership residency at Excel Academy, a high performing urban middle school, by supporting staff hiring process and developing the crisis management manual.
- Recruited and formed school board and school advisory council.
- Awarded the Walton Family Foundation Public Charter School Startup Grant: \$250,000.

- Awarded the Federal Public Charter School Program Grant: \$450,000.

#### **Science Lab Director**

08/01 – 5/06

#### **W.E.B. DuBois Academy/Unified School District**

Cincinnati, Ohio

- Developed and executed science curriculum to meet state and federal standards.
- Dramatically improved standardized test scores in 4<sup>th</sup> and 6<sup>th</sup> grades:
  - ✓ Increased 4<sup>th</sup> grade from 0 percent in 2001 to 80 percent in 2004
  - ✓ Increased 6<sup>th</sup> grade from 0 percent in 2001 to 60 percent in 2004

#### **Activity Center Lead Teacher**

7/04 – 5/06

#### **W.E.B. DuBois Academy/Unified School District**

Cincinnati, Ohio

- Acted as building supervisor.
- Maintained schedule and flow of students between buildings on campus.

## **E D U C A T I O N**

#### **Master of Arts in Educational Administration**

8/04 – 8/06

#### **Xavier University**

Cincinnati, Ohio

- Concentration in supervision of staff
- 4.0 GPA

#### **Bachelor of Science in Education**

9/96 – 6/01

#### **University of Cincinnati**

Cincinnati, Ohio

- Graduated June, 2001
- Completed 17 hours of graduate credit for **Master's Degree – Education**
- Financed Master's courses by earning Praxis score-based scholarship

#### **Bachelor of Arts in Communications**

9/96 – 6/00

#### **University of Cincinnati**

Cincinnati, Ohio

- Graduated June, 2000
- Concentration in Interpersonal Communications

## **A W A R D S   A N D   R E C O G N I T I O N**

- 2017: *Columbus CEO* Top Workplaces Award
- 2016: *Columbus CEO* Top Workplaces Award
- 2015: *Columbus CEO* Top Workplaces Award
- 2014: *Columbus Business First's* Best Places to Work Award
- 2013: *Columbus Business First's* 20 People to Know in Education
- 2011: New Leaders for New Schools' EPIC award for dramatic gains in student achievement.
- 2010: New Leaders for New Schools' EPIC award for dramatic gains in student achievement.
- 2010: *Columbus Business First's* prestigious "40 under 40" award.
- 2010: Featured in *Columbus Monthly* article, "Building a Better Middle School."
- 2004: W.E.B. DuBois Academy Academic Teacher of the Year.
- 2003: Ohio Charter Schools Association Charter School Teacher of the Year.

## **P R O F E S S I O N A L   A F F I L I A T I O N S   A N D   C I V I C   S E R V I C E**

- Young American Leaders Program at Harvard Business School
- CEOs for Cities, Columbus Cluster Member
- Franklinton Leadership Council Member
- High Quality Coalition of Charter Schools
- Ohio Senate Education Testing Committee
- TedX Columbus Speaker