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Customer: City of Columbus
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 Customer#:
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Date of Issue: 11/10/2014
 Quote Expires: 01/31/2015

State Contract#: 0A1108

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Year 1 Annual Payment due upon signing- Enrollment# TBD	Mfg#	Quantity	Unit Price	Ext. Price
Enterprise				
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	6000	\$81.58	\$ 489,480.00
WinEntforSAwMDOP ALNG SA MVL Pltfrm	CX2-00093	6000	\$36.01	\$ 216,060.00
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	7200	\$35.21	\$ 253,512.00
Total - Enterprise				\$ 959,052.00
Additional Products				
Prjct ALNG SA MVL	076-01912	15	\$102.20	\$ 1,533.00
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00238	130	\$170.34	\$ 22,144.20
VisioPro ALNG SA MVL	D87-01159	191	\$87.44	\$ 16,701.04
VSProwMSDN ALNG SA MVL	77D-00111	45	\$293.82	\$ 13,221.90
VSUltwMSDN ALNG SA MVL	9JD-00053	2	\$1,790.34	\$ 3,580.68
ExchgSvrEnt ALNG SA MVL	395-02504	2	\$633.79	\$ 1,267.58
ExchgSvrStd ALNG SA MVL	312-02257	8	\$110.69	\$ 885.52
LyncSvr ALNG SA MVL	5HU-00216	3	\$570.43	\$ 1,711.29
PrjctSvr ALNG SA MVL	H22-00475	1	\$886.45	\$ 886.45
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	16	\$30.35	\$ 485.60
SharePointSvr ALNG SA MVL	H04-00268	16	\$1,063.77	\$ 17,020.32
SQLCAL ALNG SA MVL UsrCAL	359-00961	18	\$32.67	\$ 588.06
SQLSvrEnt ALNG SA MVL	810-04760	11	\$1,344.33	\$ 14,787.63
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	4	\$2,151.25	\$ 8,605.00
SQLSvrStd ALNG SA MVL	228-04433	39	\$140.34	\$ 5,473.26

SysCtrDatactr ALNG SA MVL 2Proc	T6L-00238	2	\$376.25	\$ 752.50
SysCtrStd ALNG SA MVL 2Proc	T9L-00223	2	\$138.01	\$ 276.02
WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	4	\$15.81	\$ 63.24
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	893	\$18.25	\$ 16,297.25
WinSvrDataCtr ALNG SA MVL 2Proc	P71-07282	34	\$963.31	\$ 32,752.54
WinSvrStd ALNG SA MVL 2Proc	P73-05898	64	\$138.01	\$ 8,832.64
Total - Additional Products				\$ 167,865.72
Year 1 Total for Enterprise and Additional Products				\$ 1,126,917.72

Year 2 Payment Detail	Mfg#	Quantity	Unit Price	Ext. Price
Enterprise				
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	6000	\$81.58	\$ 489,480.00
WinEntforSawMDOP ALNG SA MVL Pltfrm	CX2-00093	6000	\$36.01	\$ 216,060.00
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	7200	\$35.21	\$ 253,512.00
Total - Enterprise				\$ 959,052.00
Additional Products				
Prjct ALNG SA MVL	076-01912	15	\$102.20	\$ 1,533.00
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00238	130	\$170.34	\$ 22,144.20
VisioPro ALNG SA MVL	D87-01159	191	\$87.44	\$ 16,701.04
VSProwMSDN ALNG SA MVL	77D-00111	45	\$293.82	\$ 13,221.90
VSUltwMSDN ALNG SA MVL	9JD-00053	2	\$1,790.34	\$ 3,580.68
ExchgSvrEnt ALNG SA MVL	395-02504	2	\$633.79	\$ 1,267.58
ExchgSvrStd ALNG SA MVL	312-02257	8	\$110.69	\$ 885.52
LyncSvr ALNG SA MVL	5HU-00216	3	\$570.43	\$ 1,711.29
PrjctSvr ALNG SA MVL	H22-00475	1	\$886.45	\$ 886.45
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	16	\$30.35	\$ 485.60
SharePointSvr ALNG SA MVL	H04-00268	16	\$1,063.77	\$ 17,020.32
SQLCAL ALNG SA MVL UsrCAL	359-00961	18	\$32.67	\$ 588.06
SQLSvrEnt ALNG SA MVL	810-04760	11	\$1,344.33	\$ 14,787.63
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	4	\$2,151.25	\$ 8,605.00
SQLSvrStd ALNG SA MVL	228-04433	39	\$140.34	\$ 5,473.26
SysCtrDatactr ALNG SA MVL 2Proc	T6L-00238	2	\$376.25	\$ 752.50
SysCtrStd ALNG SA MVL 2Proc	T9L-00223	2	\$138.01	\$ 276.02
WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	4	\$15.81	\$ 63.24

WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	893	\$18.25	\$ 16,297.25
WinSvrDataCtr ALNG SA MVL 2Proc	P71-07282	34	\$963.31	\$ 32,752.54
WinSvrStd ALNG SA MVL 2Proc	P73-05898	64	\$138.01	\$ 8,832.64
Total - Additional Products				\$ 167,865.72
Yr 2 Total for Enterprise and Additional Products - Paid at 1st anniversary date				\$ 1,126,917.72
Year 3 Payment Detail	Mfg#	Quantity	Unit Price	Ext. Price
Enterprise				
OfficeProPlus ALNG SA MVL Pltfrm	269-12442	6000	\$81.58	\$ 489,480.00
WinEntforSAwMDOP ALNG SA MVL Pltfrm	CX2-00093	6000	\$36.01	\$ 216,060.00
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	7200	\$35.21	\$ 253,512.00
Total - Enterprise				\$ 959,052.00
Additional Products				
Prjct ALNG SA MVL	076-01912	15	\$102.20	\$ 1,533.00
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00238	130	\$170.34	\$ 22,144.20
VisioPro ALNG SA MVL	D87-01159	191	\$87.44	\$ 16,701.04
VSProwMSDN ALNG SA MVL	77D-00111	45	\$293.82	\$ 13,221.90
VSUltwMSDN ALNG SA MVL	9JD-00053	2	\$1,790.34	\$ 3,580.68
ExchgSvrEnt ALNG SA MVL	395-02504	2	\$633.79	\$ 1,267.58
ExchgSvrStd ALNG SA MVL	312-02257	8	\$110.69	\$ 885.52
LyncSvr ALNG SA MVL	5HU-00216	3	\$570.43	\$ 1,711.29
PrjctSvr ALNG SA MVL	H22-00475	1	\$886.45	\$ 886.45
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	16	\$30.35	\$ 485.60
SharePointSvr ALNG SA MVL	H04-00268	16	\$1,063.77	\$ 17,020.32
SQLCAL ALNG SA MVL UsrCAL	359-00961	18	\$32.67	\$ 588.06
SQLSvrEnt ALNG SA MVL	810-04760	11	\$1,344.33	\$ 14,787.63
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	4	\$2,151.25	\$ 8,605.00
SQLSvrStd ALNG SA MVL	228-04433	39	\$140.34	\$ 5,473.26
SysCtrDatactr ALNG SA MVL 2Proc	T6L-00238	2	\$376.25	\$ 752.50
SysCtrStd ALNG SA MVL 2Proc	T9L-00223	2	\$138.01	\$ 276.02
WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	6VC-01253	4	\$15.81	\$ 63.24
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	893	\$18.25	\$ 16,297.25
WinSvrDataCtr ALNG SA MVL 2Proc	P71-07282	34	\$963.31	\$ 32,752.54
WinSvrStd ALNG SA MVL 2Proc	P73-05898	64	\$138.01	\$ 8,832.64

Total - Additional Products				\$ 167,865.72
Yr 3 Total for Enterprise and Additional Products - Paid at 2nd anniversary date				\$ 1,126,917.72
Total Payment over 3 years				\$ 3,380,753.16

Notes: Enrollment# TBD - Agreement Start Date: - Agreement End Date:

***This quote and subsequent Purchase Orders are subject to the terms and conditions of the State of Ohio contract 0A1108, Dell Contract Code 17AGG**

Customer must complete all required Microsoft enrollment documentation. The EA cannot be executed (processed at Microsoft) until both the complete documents and PO are received for the first annual payment.

Quote prepared by: John L Bacon

- 1) Customer's purchase is subject to the terms and conditions of the above referenced contract.
- 2) Sale/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file, including non-federal government customers. If you have a questions re: your tax status, please contact your inside sales representative listed above.
- 3) Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee. This applies unless this provision is specifically excluded in the above referenced contract.
- 4) All product descriptions and prices are based on latest information available and are subject to change within the terms of the above referenced contract.
- 5) Unless specified otherwise in the above referenced contract, all prices are based on Net 30 terms. If not shown, shipping, handling, taxes and other fees will be added at the time of the order where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.