



STATE OF OHIO VIRTUALIZATION PROGRAM ORDER FORM

This Virtualization Program Order Form (Order Form) shall evidence the licenses granted and services provided to the End User identified below subject to the terms and conditions contained in the VMware Master End User License Agreement ("EULA"). A copy of the EULA is located at the OARnet website (www.oar.net/services/vmware/docs/Ohio_EULA.pdf). The terms of the EULA on the OARnet website supersedes any click to accept EULA embedded in the Software downloaded from VMware. The terms of the EULA located at the OARnet website are incorporated by reference as if fully rewritten herein. Where applicable, the defined terms in the EULA shall have the same meaning in this Order Form. This Order Form shall not be amended in any manner (e.g., act, custom, e-mail, etc.) and no other agreement between the parties shall be effected except pursuant to a writing signed by OARnet and End User.

The parties agree as follows:

Upon payment of the applicable fees or internal funds transfer by End User to OARnet, and subject to the terms of the Virtualization Program Order Form and the EULA, End User shall have the right to deploy the Software selected in Attachment 1, solely within the United States. Under this program the State has the option to purchase new software, which includes the license and support and service for the products shown in Attachment 1. For all new software on this order, all related support and service will be delivered at the platinum level.

All billing under this agreement will be on an annual basis. This agreement offers two options with regard to maintenance (SnS) service in Attachment 1. The first option is to select the term for maintenance and if more than one year term is selected you have the option to be billed in advance for all the years in the term or be billed each year for the maintenance. We understand that your budget and funding will determine your choice.

Purchase Orders should be submitted with this Order Form. All checks should be made payable to Ohio State University.

Terms and Conditions

1. Payment Terms

A. Product Rates:

End User shall pay to OARnet the amounts set forth in Attachment 1 for the Products and Services therein.

B. Payment and Fees:

Payment is due upon 30 days of receipt of invoice. Payments beyond 30 days past due will be subject to a \$50.00 late charge. Accounts that are not collectable by OARnet may be turned over to an outside collection agency for collection. If your account is turned over for collection, End User agrees to pay the company a "Processing and Collection" Fee of not less than \$50 or more than \$150.

C. Failure to Pay:

Pursuant to Section 2 below, OARnet may terminate this Agreement or EULA and demand End User to no longer use the Product, upon the failure of End User to pay charges when due. Such termination or denial will not relieve End User of responsibility of the payment of all accrued charges, plus reasonable interest and any collection fees.

2. Term and Termination

The initial term of this Agreement shall commence on the date this Agreement is executed by both parties and shall continue for the term set forth in Attachment 1 or is otherwise terminated pursuant to the Agreement or the terms of the EULA.

OARnet may terminate this agreement upon 30 days' notice for End User's failure to pay invoices when due or immediately for material breach of any other term of this agreement and demand End User no longer uses the Product.

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3. Limitation of Liability

OARnet shall not be liable to End User for any damage arising out of any event that is beyond the control of OARnet. OARnet shall not be liable to End User for any indirect, special, incidental, exemplary, consequential or other form of money damages, including but not limited to lost profits or damages of any kind, however caused, arising out of or in connection with the use or provision of the Product, whether based in contract, tort or any other legal theory, and whether or not OARnet has been made aware of the possibility of those damages.

4. Compliance with Applicable Law and Other Obligations

End User must comply with all laws, regulations, and policies applicable to their use of the Product, including, without limitation, U.S. export laws concerning use of the Product.

5. Governing Law and Jurisdiction

This agreement shall be subject to and construed in accordance with Ohio law. Any action based in whole or in part on this agreement must be brought in an Ohio court of competent jurisdiction.

6. Entire Agreement; Amendments

This agreement constitutes the entire agreement between the parties and supersedes all prior agreements and understandings with respect to the same subject matter. This agreement may not be modified by, and shall supersede any additional or contradictory term or condition of, any current or future purchase order from End User unless OARnet expressly agrees otherwise in writing. No amendment or modification of this agreement shall be effective unless in writing and signed by both parties.

IN WITNESS WHEREOF, each party hereto warrants and represents that this Virtualization Program Order Form has been executed by a duly authorized representative of such party, and it constitutes the legal, valid and binding obligation of such party.

End User Contact Information:

Entity Name: City of Columbus

Technical Contact Primary:

Name: Wayne Gaiter

Address: 1601 Arlingate Ln.

City, State, Zip: Columbus, OH 43228

Phone: 614-645-5755

Email: WGaiter@Columbus.gov

Billing Contact:

Name:

Address:

City, State, Zip:

Phone:

Email:

Technical Contact Secondary:

Name: Mike O'Donnell

Address: 1601 Arlingate Ln.

City, State, Zip: Columbus, OH 43228

Phone: 614-645-6353

Email: MSODonnell@columbus.gov

Administrative Contact:

Name:

Address:

City, State, Zip:

Phone:

Email:

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Please provide your e-mail domain name extension (e.g., @das.state.oh.us or @oit.ohio.gov). VMware will create a customer account to be used to access the VMware Portal for information on: VMware implementation, product downloads and keys as well as for product support updates.

Note: The VMware customer account will identify your contract as platinum level support.

Domain Name : columbus.gov

Vendor Partner (If appropriate):

Company Name: _____
Representative Name: _____
Address: _____
City, State, Zip: _____
Phone: _____
Email: _____
Fax: _____

IN WITNESS WHEREOF, each party hereto warrants and represents that this Order Form has been executed by a duly authorized representative of such party, and it constitutes the legal, valid and binding obligation of such party.

OHIO ACADEMIC RESOURCES NETWORK - OARNET

End User: _____

By: _____

Signature: _____

Name: Pankaj Shah

Name: _____

Title: Executive Director, OARnet

Title: _____

Date: _____

Date: _____

Effective Date: _____ (if blank, then the Effective Date is the last indicated date of execution)

This order can be mailed to: OARnet Attention: Letha Butcher, 1224 Kinnear Rd, Columbus, OH 43212 or Faxed to 614-292-9390 or it can be signed and scanned as a PDF file and sent to vmware-stateofohio@oar.net.

Attachment 1

VMware New Product Pricing

License Fees				
Product	Product Code	License Fee	Quantity	Total Cost
View Enterprise**	VDI-W-STR-C	\$45.00	100	\$4,500.00
View Premier Upgrade**	VDI-PRE-UG-10-C	\$29.80	100	\$2,980.00
Lifecycle Manager	VLCM-STD-C	\$268.50	0	\$0.00
Site Recovery Manager	VI-SRM-C	\$525.00	24	\$12,600.00
Mgmt. & Auto. Bundle	VMAB-C	\$1,198.80	0	\$0.00
Lab Manager	VLM3-C	\$388.50	6	\$2,331.00
Stage Manager	VSM-C	\$388.50	0	\$0.00
Virtual Center Standard	VSC-STD-C	\$1,498.50	1	\$1,498.50
ThinApp Suite	THIN4-STE-C	\$1,500.00	0	\$0.00
ThinApp Client *	THIN4-CL-C	\$11.70	0	\$0.00
Fusion*	FUS-ENG-M-CP	\$32.34	0	\$0.00
Fusion Support Pack	FUS-SUP-1PAK	\$27.49	0	\$0.00
vSphere 4, Enterprise Plus (Per Processor)	VS4-ENT-PL-C	\$1,048.50	24	\$25,164.00
vSphere 4, Ent/ ESX Ent 3.5 (Per Processor)	VS4-ENT-C	\$862.50	0	\$0.00
vSphere 4, Enterprise to Enterprise Plus	VS4-ENT-ENT-PL-UG-C	\$276.91	0	\$0.00
vSphere 4, Ent to Ent Plus -2 Month	VS4-ENT-ENT-PL-UG-C	\$276.91	0	\$0.00
Cisco Nexus 1000V	CISCO-N1K-C	\$208.50	0	\$0.00
vCenter Server Heartbeat	VCHB-VCMS-C	\$2,978.24	0	\$0.00
vCenter AppSpeed	VC-APSPD-C	\$385.95	0	\$0.00
vCenter Chargeback	VC-CHBK-C	\$231.89	0	\$0.00
vCenter CapacityIQ	VC-CIQ-C	\$152.43	0	\$0.00
Workstation (Win)*	WS6-W-CE	\$76.40	0	\$0.00
Workstation (Linux)*	WS6-L-CE	\$76.40	0	\$0.00
Total Cost				\$49,073.50

Maintenance Fees					
Product	SnS Code	SnS Fee	SnS Quantity	SnS Term	Total Cost
View Enterprise**	VDI-W-STR-P-SSS-3YR-C	\$24.38	100	3	\$7,314.00
View Premier Upgrade**	VDI-PRE-UG-10-3P-SSS-C	\$16.14	100	3	\$4,842.00
Lifecycle Manager		\$145.44	0	0	\$0.00
Site Recovery Manager	VI-SRM-P-SSS-3YR-C	\$284.38	24	3	\$20,475.36
Mgmt. & Auto. Bundle		\$649.35	0	0	\$0.00
Lab Manager	VSM-P-SSS-3YR-C	\$210.44	6	3	\$3,787.92
Stage Manager		\$210.44	0	0	\$0.00
Virtual Center Standard	VSC-STD-P-SSS-3YR-C	\$811.85	1	3	\$2,435.55
ThinApp Suite		\$812.50	0	0	\$0.00
ThinApp Client *		\$6.34	0	0	\$0.00
vSphere 4, Enterprise Plus (Per Processor)	VS4-ENT-PL-3P-SSS-C	\$568.10	24	3	\$40,903.20
vSphere 4, Ent/ ESX Ent 3.5 (Per Processor)		\$467.35	0	0	\$0.00
vSphere 4, Ent --> Ent Plus		\$568.10	0	0	\$0.00
vSphere 4, Ent --> Ent Plus - 2 Month		\$58.87	0	0	\$0.00
Cisco Nexus 1000V		\$112.94	0	0	\$0.00
vCenter Server Heartbeat		\$1,613.21	0	0	\$0.00
vCenter AppSpeed		\$209.05	0	0	\$0.00
vCenter Chargeback		\$126.49	0	0	\$0.00
vCenter CapacityIQ		\$82.57	0	0	\$0.00
Workstation (Win)*		\$53.90	0	0	\$0.00
Workstation (Linux)*		\$53.90	0	0	\$0.00
Total Cost					\$79,758.03

* Note Minimum order size 10

** Note: Must be purchased in multiples of 10

Note: Select Product Code for SnS based on customer selected term. If term selected is over three years please contact your OARnet representative to discuss.

Note: All product support under this contract is at the VMware Platinum Level

Note: All products require the license and maintenance to be purchased from OARnet

Professional Services for training and support under this agreement.

Product	Product Code	Cost per credit	Quantity	Total Cost
Professional Services	SVC-20-CR80	\$84.00	500	\$42,000.00

Note: See Attachment 3 for Professional Service Options

GRAND TOTAL	\$170,831.53
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Attachment 2

VMware Product and Service Codes

Please select maintenance term for your product based on the number of years for which you wish to purchase maintenance.

This code should then be entered in SnS code in Attachment 1. If you desire maintenance beyond three years please contact

your OARnet representative to discuss.

Product	Product Code
ESX Enterprise (1)	VI-ENT-C
SNS 1 year	VI-ENT-P-SSS-C
SNS 2 year	VI-ENT-P-SSS-2YR-C
SNS 3 year	VI-ENT-P-SSS-3YR-C
VMware View 3.0 Enterprise (minimum order 10)	VDI-W-STR-C
SNS 1 year	VDI-W-STR-P-SSS-C
SNS 2 year	VDI-W-STR-P-SSS-2YR-C
SNS 3 year	VDI-W-STR-P-SSS-3YR-C
VMware View 3.0 Premiere Upgrade (minimum order 10) (2)	VDI-PRE-UG-10-C
SNS 1 year	VDI-PRE-UG-10-P-SSS-C
SNS 2 year	VDI-PRE-UG-10-2P-SSS-C
SNS 3 year	VDI-PRE-UG-10-3P-SSS-C
Lifecycle Manager	VLCM-STD-C
SNS 1 year	VLCM-STD-P-SSS-C
SNS 2 year	VLCM-STD-P-SSS-2YR-C
SNS 3 year	VLCM-STD-P-SSS-3YR-C
Site Recovery Manager	VI-SRM-C
SNS 1 year	VI-SRM-P-SSS-C
SNS 2 year	VI-SRM-P-SSS-2YR-C
SNS 3 year	VI-SRM-P-SSS-3YR-C
Management and Automation Bundle (3)	VMAB-C
SNS 1 year	VMAB-P-SSS-C
SNS 2 year	VMAB-P-SSS-2YR-C
SNS 3 year	VMAB-P-SSS-3YR-C
Lab Manager	VLM3-C
SNS 1 year	VLM-P-SSS-C
SNS 2 year	VLM-P-SSS-2YR-C
SNS 3 year	VSM-P-SSS-3YR-C
Virtual Center Standard	VSC-STD-C
SNS 1 year	VSC-STD-P-SSS-C
SNS 2 year	VSC-STD-P-SSS-2YR-C
SNS 3 year	VSC-STD-P-SSS-3YR-C
ThinApp Suite (4)	THIN4-STE-C
SNS 1 year	THIN4-STE-P-SSS-C
SNS 2 year	THIN4-STE-2P-SSS-C
SNS 3 year	THIN4-STE-3P-SSS-C
ThinApp Client	THIN4-CL-C
SNS 1 year	THIN4-CL-P-SSS-C
SNS 2 year	THIN4-CL-2P-SSS-C
SNS 3 year	THIN4-CL-3P-SSS-C
vSphere 4 Enterprise Plus	VS4-ENT-PL-C
SNS 1 year	VS4-ENT-PL-P-SSS-C
SNS 2 year	VS4-ENT-PL-2P-SSS-C
SNS 3 year	VS4-ENT-PL-3P-SSS-C
vSphere 4 Enterprise	VS4-ENT-C
SNS 1 year	VS4-ENT-P-SSS-C
SNS 2 year	VS4-ENT-2P-SSS-C
SNS 3 year	VS4-ENT-3P-SSS-C
vSphere Virtual Center Standard	VCS-STD-C
SNS 1 year	VCS-STD-P-SSS-C
SNS 2 year	VCS-STD-2P-SSS-C
SNS 3 year	VCS-STD-3P-SSS-C
vSphere 4 Enterprise > Enterprise Plus Upgrade	VS4-ENT-ENT-PL-UG-C
SNS 1 year	VS4-ENT-PL-P-SSS-C
SNS 2 year	VS4-ENT-PL-2P-SSS-C
SNS 3 year	VS4-ENT-PL-3P-SSS-C
vSphere 4 Enterprise > Enterprise Plus Upgrade - 2 Month	
2 MONTH PRODUCTION Support [24x7] - do not offer multiple terms	VS4-ENT-PL-2M-PSSS-C
Cisco Nexus 1000V for VMware vSphere 4 Enterprise Plus	CISCO-N1K-C
SNS 1 year	CISCO-N1K-P-SSS-C
SNS 2 year	CISCO-N1K-2P-SSS-C
SNS 3 year	CISCO-N1K-3P-SSS-C
vCenter Server Heartbeat for 1 vCenter Server	VCHB-VCMS-C
SNS 1 year	VCHB-VCMS-P-SSS-C
SNS 2 year	VCHB-VCMS-2P-SSS-C
SNS 3 year	VCHB-VCMS-3P-SSS-C

Product	Product Code
Workstation (Windows/Linux)	WS7-LW-C
Support Pack	WS-SUP-1PAK
Fusion	FUS-ENG-M-CP
Incident Support (1 Pak)	FUS-SUP-1PAK
Professional Services (cost per credit)	SVC-20-CR80
vCenter CapacityIQ	VC-CIQ-C
SNS 1 year	VC-CIQ-P-SSS-C
SNS 2 year	VC-CIQ-2P-SSS-C
SNS 3 year	VC-CIQ-3P-SSS-C
vCenter Charge Back	VC-CHBK-C
SNS 1 year	VC-CHBK-P-SSS-C
SNS 2 year	VC-CHBK-2P-SSS-C
SNS 3 year	VC-CHBK-3P-SSS-C
vCenter AppSpeed	VC-APSPD-C
SNS 1 year	VC-APSPD-P-SSS-C
SNS 2 year	VC-APSPD-2P-SSS-C
SNS 3 year	VC-APSPD-3P-SSS-C

Attachment 3

Education Classes for PSO Purchase

SKU Name	Service Name	Description	Duration (Days)	PSO Credits
EDU-DESIGN-OE	VMware Infrastructure: Design - Open Enrollment	Open Enrollment	4	30
EDU-DESIGN-OS	VMware Infrastructure: Design - Onsite	On Site (Max 12)	4	250
EDU-DESIGN-XP	VMware Infrastructure: Design - Extra Student	On Site Extra Student	4	25
EDU-SRM10-OE	Site Recovery Manager 1.0 - Open Enrollment	Open Enrollment	2	17
EDU-SRM10-OS	Site Recovery Manager 1.0 - Onsite	On Site (Max 12)	2	140
EDU-SRM10-XP	Site Recovery Manager 1.0 - Extra Student	On Site Extra Student	2	14
EDU-VVEW-OE	VMware View Essentials Workshop - Open Enrollment	Open Enrollment	1	3
EDU-VVEW-OS	VMware View Essentials Workshop - Onsite	On Site (Max 12)	1	150
EDU-VS4WN-OE	VMware vSphere 4: What's New - Open Enrollment	Open Enrollment	2	15
EDU-VS4WN-OS	VMware vSphere 4: What's New - Onsite	On Site (Max 12)	2	130
EDU-VS4WN-XP	VMware vSphere 4: What's New - Extra Student	On Site Extra Student	2	13
EDU-VS4ICM-OE	VMware vSphere 4: Install, Configure, Manage - Open Enrollment	Open Enrollment	4	30
EDU-VS4ICM-OS	VMware vSphere 4: Install, Configure, Manage - Onsite	On Site (Max 12)	4	250
EDU-VS4ICM-XP	VMware vSphere 4: Install, Configure, Manage - Extra Student	On Site Extra Student	4	25
EDU-VS4OV-OE	VMware vSphere 4: Overview - Open Enrollment	Open Enrollment	1	1
EDU-VS4OV-OS	VMware vSphere 4: Overview - Onsite	On Site (Max 12)	1	70
EDU-VS4OV-XP	VMware vSphere 4: Overview - Extra Student	On Site Extra Student	1	7
EDU-VS4MA-OE	VMware vSphere 4: Manage Availability - Open Enrollment	Open Enrollment	1	8
EDU-VS4MA-OS	VMware vSphere 4: Manage Availability - Onsite	On Site (Max 12)	1	63
EDU-VS4MA-XP	VMware vSphere 4: Manage Availability - Extra Student	On Site Extra Student	1	7
EDU-VIEWDBP-OE	VMware View: Design Best Practices - Open Enrollment	Open Enrollment	1	8
EDU-VIEWDBP-OS	VMware View: Design Best Practices - Onsite	On Site (Max 12)	1	70
EDU-VIEWDBP-XP	VMware View: Design Best Practices - Extra Student	On Site Extra Student	1	7
EDU-VS4FT-OS	VMware vSphere 4: Fast Track - Onsite	On Site Extra Student	5	430

SKU Name	Service Name	Description	Duration (Days)	PSO Credits
EDU-VS4FT-XP	VMware vSphere 4: Fast Track - Extra Student	On Site (Max 12)	5	43
EDU-VS4FT-OE	VMware vSphere 4: Fast Track - Open Enrollment	Open Enrollment	5	47
EDU-VS4TR-OE	VMware vSphere 4: Troubleshooting - Open Enrollment	Open Enrollment	4	33
EDU-VS4TR-OS	VMware vSphere 4: Troubleshooting - Onsite	On Site (Max 12)	4	280
EDU-VS4TR-XP	VMware vSphere 4: Troubleshooting - Extra Student	On Site Extra Student	4	28
EDU-LM4-OE	Using VMware vCenter Lab Manager - Open Enrollment	Open Enrollment	1	8
EDU-LM4-OS	Using VMware vCenter Lab Manager - Onsite	On Site (Max 12)	1	70
EDU-LM4-XP	Using VMware vCenter Lab Manager - Extra Student	On Site Extra Student	1	7
EDU-VS4MS-OE	VMware vSphere 4: Manage Scalability - Open Enrollment	Open Enrollment	1	8
EDU-VS4MS-OS	VMware vSphere 4: Manage Scalability - Onsite	On Site (Max 12)	1	630
EDU-VS4MS-XP	VMware vSphere 4: Manage Scalability - Extra Student	On Site Extra Student	1	7
EDU-VMVICM-OE	VMware View 4: Install, Configure, Manage - Open Enrollment	Open Enrollment	3	23
EDU-VMVICM-OS	VMware View 4: Install, Configure, Manage - Onsite	On Site (Max 12)	3	190
EDU-VMVICM-XP	VMware View 4: Install, Configure, Manage - Extra Student	On Site Extra Student	3	19
EDU-VS4SO-OE	VMware vSphere 4: Skills for Operators - Open Enrollment	Open Enrollment	2	15
EDU-VS4SO-OS	VMware vSphere 4: Skills for Operators - Onsite	On Site (Max 12)	2	130
EDU-VS4SO-XP	VMware vSphere 4: Skills for Operators - Extra Student	On Site Extra Student	2	13
EDU-VS4DW-OE	VMware vSphere 4: Design Workshop - Open Enrollment	Open Enrollment	3	23
EDU-VS4DW-OS	VMware vSphere 4: Design Workshop - Onsite	On Site (Max 12)	3	190
EDU-VS4DW-XP	VMware vSphere 4: Design Workshop - Extra Student	On Site Extra Student	3	19
EDU-VS4MP-OE	VMware vSphere 4: Manage for Performance - Open Enrollment	Open Enrollment	3	25
EDU-VS4MP-OS	VMware vSphere 4: Manage for Performance - Onsite	On Site (Max 12)	3	190
EDU-VS4DMP-XP	VMware vSphere 4: Manage for Performance - Extra Student	On Site Extra Student	3	19
EDU-VMWTA-OE	Application Virtualization with VMware ThinApp - Open Enrollment	Open Enrollment	1	8
EDU-VMWTA-OS	Application Virtualization with VMware ThinApp - Onsite	On Site (Max 12)	1	63
EDU-VMWTA-XP	Application Virtualization with VMware ThinApp - Extra Student	On Site Extra Student	1	7

Attachment 3 (continued)**Consulting Services for PSO Purchase**

SKU Name	Service Name	Duration (Days)	PSO Credits
CON-TAM	Technical Account Manager (TAM)	n/a	631
CON-ESX-P2V	VMware Physical to Virtual Migration Jumpstart	2	71
CON-ESXVC-JS	VMware vSphere Jumpstart	3	111
CON-ESXVCP2V-JS	VMware vSphere with Physical to Virtual Migration Jumpstart	4	146
CON-ESX-HC-AW	VMware vSphere Health Check	3	101
CON-ACE-JS	VMware ACE Jumpstart		71
CON-ESX-SCON	VMware Virtualization Assessment	3	211
CON-LM-JS	VMware vCenter Lab Manager Jumpstart	2	71
CON-ESXVC-LM-JS	VMware vSphere with vCenter Lab Manager Jumpstart	4	146
CON-VIEW-JS	VMware View Manager Jumpstart	3	101
CON-ESXVC-VIEW-JS	VMware vSphere with View Manager Jumpstart	4	146
CON-VP-BAS	VMware View Infrastructure Pilot Service - Basic	15	407
CON-VP-STAN	VMware View Infrastructure Pilot Service - Standard	25	666
CON-THIN-JS	VMware ThinApp Application Virtualization Jumpstart	2	71
CON-LCM-JS	VMware vCenter Lifecycle Manager Jumpstart	2	71
CON-ESXVCSM-JS	VMware vSphere Jumpstart with vCenter Stage Manager	4	146
CON-SRM-JS	VMware vCenter Site Recovery Manager Jumpstart		111
CON-ESX-CB-ADD	VMware Consolidated Backup Jumpstart Add-on	1	41
CON-THIN-JS-ADD	VMware ThinApp Jumpstart Add-on	1	41
CON-LCM-ADD	VMware vCenter Lifecycle Manager Add-On	1	41
CON-ESX-UPG	VMware vSphere Upgrade Service	n/a	131