



**Rae Systems**  
3775 North First Street  
San Jose, CA 95134  
Phone: (408) 952-8200  
Fax: (408) 952-8487  
Email: [rpotts@raesystems.com](mailto:rpotts@raesystems.com)

**Quotation: IS090818145857.00**

Thursday, August 20, 2009

Bil Brobst  
Capt.  
Columbus HazMat  
3030 Winchester Pike  
Columbus, OH 43223

Thank you for your recent request for a quotation for RAE Systems products.

Founded in 1991, RAE Systems is a leading global developer and manufacturer of rapidly deployable gas, vapor and radiological detection equipment for homeland security and industrial applications. Headquartered in San Jose, CA, RAE Systems products include a full line of portable, wireless and fixed monitors offering a wide variety of gas sensors as well as gamma and neutron radiation sensors for the detection of hazardous environments.

RAE Systems products are used extensively in industrial and government hazardous environment detection programs in over 65 countries. As of 2009, there are more than 600 AreaRAE system users in the United States including over 4,500 AreaRAE monitors and over 600 Rapid Deployment Kits (RDKs).

Only RAE Systems, as the manufacturer, offers the AreaRAE, a wireless multi-gas and radiation monitor. AreaRAE monitors are Class 1 Division 2 hazardous area approved and each can be equipped with up to five sensors (a PID, various toxic gas sensors and a gamma radiation sensor). Each AreaRAE system can monitor up to 32 remotely located AreaRAE monitors or other devices equipped with a RAELink modem.

The RDK System includes:

- Host Controller with laptop including pre-installed software constructed for fast "open and operate" usability
- Compact Raelink2 Repeater
- Four AreaRAE monitors with four spare Li-ion battery packs, four alkaline battery adapters optional calibration Kit and various accessories
- Rugged military grade case with padded inserts and custom foam

Sales are factory direct and quotations are furnished by RAE Systems from San Jose, CA. Manufacturing shall be performed by RAE Systems in San Jose, CA. Please do not hesitate to contact me at (408) 952-8256, if there are any questions, comments or concerns as to the authenticity of this document.

Sincerely,

Roberta Potts  
RAE Systems

**CONFIDENTIALITY NOTICE**

The information contained in this facsimile message is privileged and confidential information intended solely for the use of the individual or entity to whom it is addressed. If you are not the intended recipient, you are hereby notified that any dissemination, disclosure, copying or distribution of this telecopy is strictly prohibited. If you received this communication in error, please immediately notify us by telephone and return the original message and documents to us at the above address via first class mail. Thank you.



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 Email: rpofts@raesystems.com

**Quotation: IS090818145857.00**

**To: Columbus HazMat**  
 3030 Winchester Pike  
 Columbus, OH 43223

**Attn: Bil Brobst**  
**Phone:** 614-774-0550  
**Fax:**  
**Cell:**  
**Email:** wbrobst@columbus.gov

**Extn:**

**Issued:** Tuesday, August 18, 2009  
**Expiration Date:** Monday, November 16, 2009  
**Rep Contact:** RAE Systems, Inc.  
 Jim Elliott  
**Phone:**  
**Fax:**  
**Email:** jelliott@raesystems.com  
**Project:** Columbus HazMat

Item	Qty	Part Number	Description	Price/Unit	Total
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**MultiRAE Plus**

2.1	10	009-3121-010	<b>MultiRAE Plus Monitors</b> MultiRAE Plus Monitors LEL/O2 Combustible and Oxygen sensors H2S Hydrogen Sulfide sensor CO Carbon Monoxide sensor 10.6 eV lamp Pump, Standard Li-ion batt, 120 V wall charger, US plug Monitor and standard accessories	\$3,661.00	\$36,610.00
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Section Total: \$36,610.00

**RAELink 3**

3.1	10	029-0505-000	<b>RAELink3 Kit</b> RAELink3 Wireless Modem with Integrated Global Positioning System RAELink3 modem allows integration of many RAE Systems gas and radiation monitors, and select 3rd party devices into an AreaRAE wireless detection system. Up to 64 devices can operate up to 2 miles from A command center's PC, providing real-time sensor and GPS data in ProRAE Remote. Bluetooth connectivity simplifies use with handheld monitors, and a user-friendly display and interface simplify configuration and status checking.	\$2,200.00	\$22,000.00
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Section Total: \$22,000.00

**Host**

4.1	1	029-5001-200	<b>Basic Host Kit</b> ProRAE Remote Basic Host Controller Software Package ( does not include laptop PC - PC). Can be used to control up to 32 wireless detectors. Includes RAELink2 Modem and standard antenna, with 12' antenna cable.	\$2,100.00	\$2,100.00
4.2	1	029-7105-SMA	<b>Remote outdoor antenna with 50' extender cable</b> Remote outdoor antenna with 50' extender cable To be used with RAELink2.	\$650.00	\$650.00



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 3776 North First Street  
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 Phone: (408) 952-8200  
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 Email: rpotts@raesystems.com

**Quotation: IS090818145857.00**

Item.	Qty	Part Number	Description	Price/Unit	Total
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**Host**

Section Total: \$2,750.00

**Shipping**

5. 1	1	Shipping	<b>Fedex Ground Shipping</b>	\$400.00	\$400.00
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Shipping and Handling-Rates may change due to quantity, ship method, or final destination.

Section Total: \$400.00

**Grand Total: \$61,760.00**

At the date of this quotation RDK System Packages and RDK Host Kits include the following personal computer: LENOVO THINKPAD T60 1951 - CORE DUO T2400 1.83 GHZ - 14.1" TFT. Product availability may cause RAE Systems to substitute a personal computer of similar performance.

FOB San Jose: Buyer is fully responsible for all incurred, freight, insurance, hazardous material handling, customs and duties. Price quoted does not include applicable sales taxes.

Training: RAE Systems, or a Certified AreaRAE Representative, will provide up to 4 hours of free hands-on "Train the Trainer" training at the user's site or a mutually agreed upon location within 60 days after shipment. After 60 days our obligation to provide free training automatically expires. Additional on-site training can be purchased at \$1500 a day plus expenses. With every AreaRAE or RDK order, RAE Systems provides an extensive, interactive training course on the use and maintenance of the AreaRAE monitor. This course is provided on a CD that can be run on most personal computers.

Purchase Order Requirement: A signed quotation does not constitute an official purchase order. In order to ship, we require an approved purchase order complete with details (purchase order number, billing and ship to address, as well as accounts payable contact) Electronic and fax formats are acceptable.

Accepted By: \_\_\_\_\_

Date of Acceptance: \_\_\_\_\_

Shipping Address: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Required Delivery Date: \_\_\_\_\_

Method of Delivery: \_\_\_\_\_

PO#: \_\_\_\_\_

Comments: \_\_\_\_\_



**DATE:** July 7, 2009 **QUOTE #** 20090707GFA  
**TO:** Columbus, Ohio Division of Fire  
**ADDRESS** **FROM:** MSA-Bowling Green  
**ATTN:** Capt. William Brobst Jr. **PER:** Gerry Flanagan  
**PHONE #** 614-774-0550 **TITLE:** Sales Specialist  
**EMAIL :** WBrobst@columbus.gov **PHONE #:** 270-745-0099 ext.21  
**FAX #:** 270-745-0095

**Reference: Safesite Quotation for antenna kit**

MSA appreciates the opportunity to quote the following items

### Quotation Summary – Budgetary

Item	Qty	Description	Unit Price	Total
1	8	High Gain Antenna, 5Db PN 10068277	\$300.00	\$2,400.00

**Delivery:** Approximately 30 days from order  
Shipping Point Bowling Green, KY FOB Destination

**Notes:**

1. This quotation is effective for sixty days.
2. MSA terms are net 30 Days from date of invoice to receipt of payment. MSA reserves the right to change terms based upon credit verification and/or payment performance.
3. **Sales and Use Taxes:** It is MSA' understanding that this sale/purchase transaction is exempt from state and local sales and use taxes. If, however, the transaction is subject to sales or use taxes, the acquiring company will be responsible for paying and remitting these taxes to the appropriate taxing authorities.
4. This quotation is based on acceptance of MSA Standard Terms and Conditions
5. This quotation is subject to change based on resource and material availability at the time of order placement. A firm delivery schedule will be provided within 2 weeks after receipt of order.

If you have any questions or need additional information, please do not hesitate to contact me at (270) 745-0099 ext 21 or via e-mail ([gerry.flanagan@msanet.com](mailto:gerry.flanagan@msanet.com))

**GENERAL DYNAMICS**  
Ordnance and Tactical Systems

GD-OTS-OO-Q-9070

28 September 2009

Jeffery Stanley  
Columbus Division of Fire - Bomb Squad  
2250 West Broad Street  
Columbus, Ohio 43223

Subject: **Price Quotation and Delivery Schedule for Requested Items**

Mr. Stanley:

General Dynamics Ordnance and Tactical Systems (GD-OTS) is pleased to provide a price quotation and delivery schedule for items requested below:

<u>Qty</u>	<u>Description</u>	<u>Cost</u>	<u>Total Cost</u>	<u>Ship NLT</u>
1	MRFD-5R	\$9,000	\$9,000	30 days ARO

Cost includes CONUS ground shipping and a limited one-year warranty. Price quotes and delivery schedule good for 30 days; however, actual delivery may be inventory dependent.

We appreciate your consideration of our proposal. Please contact me if you have any questions or need additional information.

If an order is placed, please call to verify receipt of purchase order.

Best Regards,



**P. Samuel Morgan**  
Manager, Production Operations

12644 Research Parkway  
Orlando, FL 32826  
Tel: 407 722 5110  
Fax: 407 275 1630  
www.gd-ots.com

**GENERAL DYNAMICS**  
Ordnance and Tactical Systems

1 May 2009

To whom it may concern,

General Dynamics – Ordnance and Tactical Systems, Orlando Operations [formerly Engineering Technology, Inc (ETI)], is the sole manufacturer of the Yellow Jacket Military Remote Firing Device (MRFD). This includes the part numbers listed below.

MRFD-5R	Yellow Jacket MRFD with 5 Receivers
MRFD-4R	Yellow Jacket MRFD with 4 Receivers
MRFD-3R	Yellow Jacket MRFD with 3 Receivers
MRFD-2R	Yellow Jacket MRFD with 2 Receivers
MRFD-R	Additional receiver
MRFD-T	New transmitter

If you have any questions please feel free to contact me at the number listed below.

Best Regards,



**P. Samuel Morgan**  
Manager, Production Operations