

Cornerstone OnDemand – ORDER			
Client Name (“Client”):	City of Columbus, OH		
Order Effective Date:	[Date of last signature below]		
Quote Number	Q-00107153		
Is a <i>new</i> purchase order required for this purchase?*	(“No,” unless box is checked) []Yes: PO#		
Primary Client Contact	Tom Diamond	tsdiamond@columbus.gov	(614) 645-0853
Client Address (Ship To)	1111 East Broad St - 3rd Floor, Columbus, OH, 43205, United States		
Primary Billing (Invoice) Contact	Tom Diamond	tsdiamond@columbus.gov	(614) 645-0853
Client Billing (Invoice) Address	1111 East Broad Street, Columbus, OH, 43205, United States		
Order Start Date:	12/16/2020	Order Term/ Order End Date:	12/15/2023

*Note: Please send purchase order number to DLCollections@csod.com within three (3) business days of order signing.

Product(s)

Product Name	Max Quantity	Annual Fee(s)
Cornerstone Learning	7,932	\$156,022.44
Unlimited Video Hosting and Delivery	1	\$2,575.00
Choice Customer Success Package	1	\$7,379.95
Cornerstone Learning	1,300	\$25,571.00
Certifications	7,932	\$0.00
Certifications	1,300	\$0.00
Data Load Wizard	1	\$5,463.12
ANNUAL FEE SUBTOTAL		\$197,011.51
FIRST YEAR GRAND TOTAL		\$197,011.51

Special Terms

Client will have the option to renew this Order for two (2) additional one-year terms at the end of the initial contract period for the base year cost plus an annual increase of 3% PPG (Price Protection Guarantee) per year.

Invoicing Schedule

Payment terms for this Order shall be net 30 days.

Annual fees are invoiced annually, beginning on the Order Start Date, through the Order End Date. If applicable, the final invoice for annual fees will be prorated as follows: (total number of days in the prorated period / 365) x annual fee. One-time fees are invoiced on the Order Start Date.

Product Details

Cornerstone Learning includes:

- Learner Home
- Curricula



- Certifications
- Assignment
- Instructor Led Training
- Catalog Management
- Observation Checklists
- Skills Matrix
- Connect

Choice Package:

New Functionality Readiness and Adoption – *adopt and drive usage of new features*
 Optimization and Curation – *keep your system relevant and easy to use, increase adoption and build competencies*
 S.O.S. (Sustain Our System) – *get help with tasks and on-boarding new admins, and tune up your reports*
 Education – *an efficient way to learn Cornerstone products, features and functions*
 Customer Success – *proactive, strategic guidance and support to make the most of your investment*
 Technical Support – *enhanced support and issue resolution*
 Client Community – *access self-help tools, connect with peers and stay up to speed on what’s new*
 Product Collaboration and Engagement – *have a voice in the future of Cornerstone*

See <https://www.cornerstoneondemand.com/support/choice> for detailed support descriptions.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties’ master agreement (the “**Agreement**”). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Agreed and accepted:

Client		Cornerstone OnDemand, Inc.	
Signature:		Signature:	
Name:		Name:	
Title:		Title:	
Date:		Date:	



