## **MEMORANDUM**

TO: Joel Taylor, Director

Division of Finance c/o Fred Myers

FROM: Wayne A. Roberts, Executive Director

Recreation and Parks Department

DATE: October 6, 2005

RE: Bid # SA001749 GRW Bid Opening 09/15/2005

After reviewing bid SA001749 for various models of self propelled 60 inch rotary mowers, we recommend the revised awards as follows:

Item # Company Item 1. Green Thumb Power Equipment Co.	Bid Each \$12,316.00	Oty 2	<u>Total Bid</u> \$24,632.00	<u>F.I.N.</u> 31-1346066
Item 2. Green Thumb Power Equipment Co.	\$6,221.00	3	\$18,663.00	31-1346066
Item 3. Green Thumb Power Equipment Co.	\$8,040.00	1	\$8,040.00	31-1346066

No award is recommended for Items 4., 5., and 6. for the optional extended warranties.

Taylor and Sons Equipment Co. bid for Item 1. at \$11,197.00 each for two units was found by the dealer to be an incomplete offer on the equipment. We recommend Green Thumb Power Equipment bid of \$12,316.00 as the next best bid with 1% local preference credit and meeting all the specifications. The second best bid was \$12,210.00 each by JD Equipment Co., a non-local bidder.

Green Thumb Power Equipment Co. was the best bid price for the Item 2. at \$6,221.00 each for three (3) units and met all the specifications.

Bids on Item 3. included Lesco, Inc. with a bid of \$6,299.00 that did not meet the specifications. The unit Lesco bid does not meet requirement 3.31 on the minimum engine size of 27 HP. The Lesco Model Z-Two bid is rated at 25 HP. The Lesco, Inc. bid on requirement 3.31.1 that the engine be liquid cooled, they bid a unit that is air cooled. On requirement 3.31.2 the specification is for digital fuel injection which Lesco Model Z-Two does not have. Requirement 3.41 states that the unit have roll over protection (ROPS) the Lesco model bid does not have this safety feature.

Other bidders on Item 3. included JD Equipment, Inc. at \$7,733.00 and Hoffman Power Equipment LLC. at \$7,950.00 who both bid John Deere Model 777 that does not meet requirement 3.31.2 for digital fuel injection on the mower.

On Item 3. Green Thumb Power Equipment Co. bid John Deere Model 797 that was the best bid that meets all the specifications at \$8,040.00 for one (1) unit.

Contract Compliance for Green Thumb Power Equipment Co. is valid through 04/18/2008.

Recreation and Parks will originate the legislation for these purchases.

Funding Source: Cap Fund 702 – Rec. & Parks Equipment, Project 510040 OCA 510040; ObjLv3. 6651

If further information is needed, please call Jack Zimmerman 645-3315 or Michael Gimeson at 645-6653.