


November 13, 2018

TO: H. Sam Orth, III, Director, Department of Technology  
From: Ronny Dan Varghese, EA-I&O, Department of Technology  
Through: Gwen Akroettoe, Assistant Director, Department of Technology  
SUBJECT: Award Letter for DC Network Refresh – RFQ010007

The Department of Technology (DoT) through utilization of a Request for Proposal process, received 4 bids in response to RFQ010007 for purchase of Core Network Hardware and Software. The Department of Technology evaluated 3 out of the 4 bids and is recommending that award be made to Cadenza LLC due to the lowest price and highest score.

Vendor / Team Name		Juniper
Partners		CADENZA
Total Cost		\$1,531,033.72

Vendor / Team Name		Juniper
Partners		CADENZA
Total Score	Score	98.0

  
H. Samuel Orth III  
Director/CIO

Date 11/20/18

CC: Richard Wagner, Deputy Director, DoT  
Pam O'Grady, Deputy Director, DoT  
Ronny Varghese, Enterprise Infrastructure Architect, DoT

