



**Laerdal**<sup>®</sup>  
helping save lives

Laerdal Medical Corporation  
167 Myers Corners Road  
Wappingers Falls, NY 12590  
Fax Order To: (800)227-1143  
Phone Order To: 877-Laerdal  
Tax ID: 13-2587752

**TERRITORY MANAGER**  
Jennifer Kocher  
(800) 648-1851x3468  
jennifer.kocher@laerdal.com

**INSIDE SALES REPRESENTATIVE**  
Robert Heintz  
(800) 648-1851x2684  
robert.heintz@laerdal.com

**SALES SUPPORT SPECIALIST**  
Natalie Lasher  
(800) 648-1851x3481  
natalie.lasher@laerdal.com

**DATE :** Tuesday, September 27, 2016

**ATTN:** Karla Short

CITY OF COLUMBUS  
3675 Parsons Ave  
Columbus OH 43207  
(614) 221-3132x75336  
kashort@columbus.gov

**QUOTE NUMBER :** 1-3MG8SB  
**CUSTOMER NUMBER :** 00145639  
**EXPIRATION DATE :** 11/26/2016

**SHIP TO:**  
CITY OF COLUMBUS  
3675 Parsons Ave  
Columbus OH 43207-4054

QTY	PRODUCT	DESCRIPTION	LIST PRICE	UNIT PRICE	EXTENDED PRICE
2	235-20001	SimMan ALS (US) Manikin and Accessories Includes SimMan ALS Manikin, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, Soft Sided Carry Cases, 1 Year Manufacturer's Warranty.	\$19,000.00	\$19,000.00	\$38,000.00
2	204-30101	SimPad PLUS SimPad PLUS Only (Hand Held Remote) 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$700.00	\$700.00	\$1,400.00
2	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$2,500.00	\$2,500.00	\$5,000.00
2	400-09201	Tablet-PC Instructor - Pat.Monitor	\$2,210.00	\$2,210.00	\$4,420.00
2	200-30350	Lithium-Ion Battery	\$295.00	\$295.00	\$590.00
2	200-30950	SimPad Headset	\$37.85	\$37.85	\$75.70
2	185-10050	ShockLink System	\$530.00	\$530.00	\$1,060.00
1	235-83050	Installation SimMan ALS customer site If ValuePlus Program is not purchased.	\$1,760.00	\$1,760.00	\$1,760.00
1	235-83050	Installation SimMan ALS customer site If ValuePlus Program is not purchased.	\$1,760.00	\$0.00	\$0.00
1	235-EDSP100	1 Day Introduction to SimMan ALS SimPad Platform 1 day educational session with a Laerdal Educational Representative at the customer site for up to 8 people.	\$2,375.00	\$2,375.00	\$2,375.00
6	381105	Neck Skins (pkg. 6)	\$217.00	\$217.00	\$1,302.00
12	200-00250	Cricothyroid Membrane Tape (1 roll)	\$27.30	\$27.30	\$327.60

**ITEM TOTAL:** \$56,310.30

**ESTIMATED TAX:** \$0.00

**SHIPPING & HANDLING:** \$257.32

**TOTAL:** \$56,567.62

(Vendor # 000614)