



OraSure Technologies, Inc.

diagnostic solutions for the new millennium

March 25, 2009

Scott Hutchinson
Purchasing Coordinator
City of Columbus, Public Health Department
240 Parsons Avenue
Columbus OH 43215

SUBJECT: Quote for OraQuick® ADVANCE™ Rapid HIV-1 / 2 Kits

Dear Mr. Hutchinson:

OraSure Technologies, Inc. (OTI) is pleased to provide the below listed price quote for OraQuick® ADVANCE Rapid HIV-1 / 2 kits per your request.

Item #	Description	Case Price	Remarks
1001-0078	OraQuick® ADVANCE Rapid HIV-1 / 2, 100 count	\$1,160.00 per case	(Customer receives Portsmouth City Health Dept. Pricing, valid until 12/31/2012)
1001-0079	OraQuick® ADVANCE Rapid HIV-1 / 2, 25 count	\$290.00 per case	
1001-0077	OraQuick® ADVANCE Rapid HIV-1 / 2, Controls	\$25.00 each	

Freight Charges are included in the above pricing. FOB point is Bethlehem, PA. Payment terms are Net 30 days from invoice date. Delivery will be 14 - 21 days ARO. OraSure's Federal ID# is 36-4370966.

Payment Address:

OraSure Technologies, Inc.
Dept. 269701
PO Box 67000
Detroit, Michigan 48267-2697

Customer Care:

To place orders please call 800-ORASURE or Fax Orders to 610-882-3572. Emails may be sent to customercare@orasure.com. Office Hours are 8 a.m. to 6 p.m. (Eastern Time).

Should you require additional information please contact me at 916-782-3119.

Regards,

Patricia Reis
Contracts Manager



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Purchasing Coordinator
City of Columbus, Public Health Department
240 Parsons Avenue
Columbus OH 43215

SUBJECT: Quote for OraSure HIV-1 Oral Fluid Devices, P/N 503-0050

Dear Mr. Hutchinson:

OraSure Technologies, Inc. (OTI) is pleased to provide the below listed price quote for OraQuick® ADVANCE Rapid HIV-1 / 2 kits per your request.

Item #	Description	Case Price	Remarks
503-0050	OraSure HIV-1 Oral Fluid Devices, 50 count	\$237.60 (Shipping is not included)	(Customer receives Portsmouth City Health Dept. Pricing, valid until 12/31/2012)

Freight Charges are Prepaid and Added to your invoice. FOB point is Bethlehem, PA. Payment terms are Net 30 days from invoice date. Delivery will be 14 - 21 days ARO. OraSure's Federal ID# is 36-4370966.

Payment Address:

OraSure Technologies, Inc.
Dept. 269701
PO Box 67000
Detroit, Michigan 48267-2697

Customer Care:

To place orders please call 800-ORASURE or Fax Orders to 610-882-3572. Emails may be sent to customercare@orasure.com. Office Hours are 8 a.m. to 6 p.m. (Eastern Time).

Should you require additional information please contact me at 916-782-3119.

Regards,

Patricia Reis
Contracts Manager

220 East First Street • Bethlehem, Pennsylvania 18015-1360
Phone 610-882-1820 • Fax 610-882-1825
www.orasure.com



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Scott Hutchinson
Purchasing Coordinator
City of Columbus, Public Health Department
240 Parsons Avenue
Columbus OH 43215

SUBJECT: Sole Source Letter for OraQuick® Advance® Rapid Oral HIV-1/2
Kits/Controls

Dear Mr. Hutchinson:

OraSure Technologies, Inc. (“OraSure”) is the only licensed manufacturer of the OraQuick® ADVANCE™ Rapid Oral HIV-1/2 Antibody Test (the “OraQuick® Test”), PMA BP010047, product numbers 1001-0079 (25 count), P/N 1001-0078 (100 count), P/N 1001-0077 OraQuick ADVANCE Controls. OraSure is the Sole Source distributor of the fore mentioned products to Public Health Departments. The above listed products are not available for resale or distribution to Public Health Departments from any other source including web sites. Sales of these products by other vendors are not authorized by OraSure Technologies, Inc. and they will not be able to provide you with product.

Thank you for your continued support of OraSure Technologies. If you need any further information, please contact me at 916-782-3119 or e-mail:preis@orasure.com.

Sincerely,

Patricia Reis
Contracts Manager

220 East First Street • Bethlehem, Pennsylvania 18015-1360
Phone 610-882-1820 • Fax 610-882-1825
www.orasure.com