

MEMORANDUM
Sewer Maintenance Operations Center

TO: Joe Lombardi
Fiscal Office

*OK/SAL
4-25-08*

3-1160782

FROM: DJ Chapman *DJC*
Sewer Maintenance

DATE: April 21, 2008

SUBJ: Legislation for the Purchase of an Excavator and Trailer

Please process legislation for the purchase of one Excavator and Trailer in accordance with State of Ohio contracts with **Nortrax Great Lakes Inc.** The Sewer Maintenance Operations Section wishes to purchase one (1) John Deere 75D Excavator and Trailer in the amount of **\$90,751.60** and in accordance with State Term Schedules #778515U and #7751500506 which expire 9/30/2008 and 12/31/2008.

It is in the best interest of the Division to purchase this equipment utilizing State Contract pricing and the City of Columbus does not include this type of equipment on any Universal Term Contract. Pricing is based on a quotation from Nortrax dated April 15 and March 7, 2008.

This equipment will be used for sanitary and storm sewer maintenance projects. The Excavator will replace BT14870 which will be traded in. The trailer will replace BT16161 which will also be traded. The Funds are budgeted in the 2008 operations budget under OCA 605089, Object level three, 6652.

If you have any questions or need additional information, please contact me.

attachments (3)

cc: R. Ellinger
D. Molnar
M. Hupp
File

2008 APR 23 10:08 AM



April 15, 2008

City of Columbus - SMOC
1250 Fairwood Avenue
Columbus, Ohio 43206

Attention: Mr. Dwayne Taylor

Subject: John Deere 75D Excavator

Please find below our quotation for one (1) new John Deere Model 75D Excavator equipped with all standard equipment and the following options installed per our discussions:

- Cab w/ Air Conditioner
- 18" Rubber Crawler Pads
- One piece Boom
- 6'11" Stick
- Hand Control Pattern Selector
- Auxiliary Hydraulic Lines w/ Foot Control for Hammer/Tamper
- Auxiliary Hydraulic Lines w/ Control Handle for Swinger
- Helac Powertilt Model PT-8/Wain-Roy Coupler
- Wain- Roy 30" Heavy Duty-High Capacity Bucket
- One (1) Year/1,500 Hours Total Machine Warranty @ NORTRAX, Columbus

John Deere List Price.....	\$ 106,933.00
Less State Bid @ 22%.....	(\$ 23,525.26)
State Cooperative Purchase Price.....	\$ 83,407.74
Wain-Roy 30" Heavy Duty, High Capacity Bucket.....	\$ 926.66
Helac Powertilt Model PT8-WR w/ Wain-Roy Coupler.....	\$ 6,217.50
Total Sale Price Before Trade.....	\$ 90,551.90
Less Trade In John Deere 1991 410C S/N 774539.....	(\$ 12,000.00)
Total Selling Price F.O.B. Nortrax.....	\$ 78,551.90

Thank you for your interest in John Deere and NORTRAX. We look forward to exceeding your expectations in respect to both product and dealership.

Sincerely,
David A. Zimmerman
NORTRAX Sales
614-563-8348 Mobile



JOHN DEERE

Equipment Details

Date: April 15, 2008

Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra.
Some additional charges may apply.

All amounts are displayed in USD

75D EXCAVATOR

Code	Description	Qty	List Price
7250FF	75D EXCAVATOR		\$95,920.00
Options			
Required Items:			
3265	450mm (18 In.) Rubber Pads	1	\$1,950.00
7060	2.12 M (6 Ft. 11 In.) Arm Assembly with Bucket Cylinder and Linkage	1	\$5,680.00
Optional Items:			
AT350233	Auxiliary Hydraulic Lines for 2.12 M Arm	1	\$1,790.00
AT356510	Mechanical Pattern Changer	1	\$825.00
AT356249	Solenoid Control Kit for 2-Way Auxiliary Hydraulics	1	\$620.00
AT196587	Foot Pedal Switch for 1-Way Control of Auxiliary Valve	1	\$148.00
<p>Installation instructions T161995. Average installation, 1 hour. For customers who want an auxiliary valve with foot pedal control of attachments that require 1-direction on/off control without metering. Includes foot switch and wiring harness.</p> <p>ALSO ORDER: Hydraulic Filter Restriction Indicator Kit Recommended. For a complete system, also order 1-Way or 2-Way Electric Solenoid Valves for Auxiliary Valve and Auxiliary Hydraulic Lines.</p>			
Configuration Total:			\$106,933.00

NORTRAX

WE ARE EQUIPPERS

March 7, 2008

City of Columbus - SMOC
1250 Fairwood Avenue
Columbus, Ohio 43206

Attention: Mr. Dwayne Taylor
Subject: **Towmaster T-40 LP Tag Trailer**

Please find below our quotation for one (1) new **Towmaster T-40 LP Tag Trailer** equipped with all standard equipment and the following options installed per our discussions:

- 21' Flat Deck
- 5' Self Cleaning Beavertail
- 102" Overall Width
- Two (2) 22,500# Axles
- 25,000# Heavy Duty 2 Speed Jack
- 2" Nominal Oak Decking
- 8 D-Rings
- Oil Bath Bearings
- Two (2) Way Spring Assist Ramps
- Lockable Tool Box
- Air Brakes
- 2S/1M ABS w/ Park Brake on All Axles
- 215/75R x 17.5 Tires
- **Outboard Hub Piloted 8 Bolt Wheels (now standard)**
- Electrical System per DOT Regulations
- **L.E.D. Lights (now standard)**
- Black Color
- 40,000# Payload Capacity

Towmaster List Price.....	\$ 16,526.00
Less State Bid STS515 @ 5%.....	(\$ 826.30)
State Cooperative Purchase Price.....	\$ 15,699.70
Less Trade Trailking 40 LP S/N122522.....	(\$ 3,500.00)
Total Selling Price after Trade In.....	\$ 12,199.70

This quote based on State Term Schedule #77515000506. Quote good for 60 days from March 6, 2008.

Sincerely,
David A. Zimmerman
NORTRAX Sales
614-563-8348 Mobile



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 778515U

EFFECTIVE DATES: 09/01/04 TO 09/30/08

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions 06/01/03.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Maureen McGuire, CPPB
mo.mcguire@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____ Date _____
C. Scott Johnson, Director

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of State Purchasing, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); State Use Program, Ohio Industries for the Handicapped, Inc. (SUP/OIH); Department of Mental Health (DMH), Office of Support Services (Central Warehouse and Pharmacy Services) and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, OIH, Central Warehouse or Pharmacy Services, DMH and RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR / VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:

51048
Nortrax-Great Lakes, Inc.
(John Deere Construction & Forestry Company)
2121 Walcutt, Road
Columbus, OH 43228

TERMS: Net 30 Days

DELIVERY: 30 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S CONTACT:

Mr. Mark S. Hash
Telephone: (614) 876-1141
Fax: (614) 876-3059
Email: mark.hash@nortrax.com
Web: www.nortrax.com

CONTRACTOR'S MIS/IT CONTACT:

Mr. Sam Pitak
Telephone: (614) 876-1141
Fax: (614) 876-3059
Email: sam.pitak@nortrax.com
Web: www.nortrax.com

*

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Mr. Mark S. Hash
Telephone: (614) 876-1141
Fax: (614) 876-3059
Email: mark.hash@nortrax.com
Web: www.nortrax.com

* Indicates change of contractor's MIS/IT contact and e-mail address effective with all orders issued on or after May 15, 2006

BASIC ORDER LIMITATIONS

Minimum: \$None

Maximum: \$500,000.00 - Agencies should contact State Purchasing when they expect to exceed the Maximum Order Limitation.

** Rate Schedule: Current Price List dated February 19, 2007


Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

Discount Schedule:

	<u>Models/Product Groups</u>	<u>Discount from List</u>
	Articulated Dump Trucks	26.0%
	Backhoe Loaders	34.0%
**	75C Excavators	22.0%
**	D series Excavators	22.0%
**	J series Excavators	22.0%
	450 to 850 Crawler Dozers	25.0%
	950/1050 Crawler Dozers	14.0%
	Crawler Loaders	24.0%
	80 to 450 Track Excavators	30.0%
	600/800 Track Excavators	23.0%
	180/210 Wheeled Excavators	25.0%
	210 Wheel Loader	27.0%
	600 Series Motorgraders	39.0%
	700 Series Motorgraders	42.0%
	300 Series Wheel Loaders	29.0%
	400/500/600 Series Wheel Loaders	34.0%
	700/800 Series Wheel Loaders	32.0%

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CONTRACTOR INDEX

<u>P.O.'s To:</u>	<u>Remit To:</u>	<u>Contractor/Dealer Contact:</u>
Contract ID: 778515U-1 Vendor ID: 51048 Nortrax-Great Lakes, Inc. 2121 Walcutt Road Columbus, OH 43228	Contract ID: 778515U-1 Vendor ID: 51048 Nortrax-Great Lakes, Inc. 2121 Walcutt Road Columbus, OH 43228	Mr. Mark S. Hash Telephone: (614) 876-1141 Fax: (614) 876-3059 Email: mark.hash@nortrax.com Web: www.nortrax.com 
<u>Item Description:</u>	<u>OAKS Category ID:</u>	<u>Service Counties:</u>
Heavy Equipment and parts and accessories	22101700	All 88 Counties

** Indicates updated price list and discounts dated February 19, 2007, and to indicate John Deere 310SG backhoe Demo, serial number T0310SG957123 is sold and removed from the contract.

NON PAY-DIRECT DEALERS

Canton	Cincinnati
Nortrax-Great Lakes, Inc. 1509 Raff Road, SW Canton, OH 44710 Telephone: (330) 477-9304 Toll Free: (866) 235-0438 Fax: (330) 477-9164	Nortrax-Great Lakes, Inc. 11441 Mosteller Road Cincinnati, OH 45241 Telephone: (513) 772-3232 Toll Free: (800) 222-2010 Fax: (513) 772-5646

Dayton	Lima
Nortrax-Great Lakes, Inc. 1015 Industrial Park Dr. Vandalia, OH 45377 Telephone: (937) 898-4198 Toll Free: (800) 233-4228 Fax: (937) 898-4196	Nortrax-Great Lakes, Inc. 3550 St. John's Road Lima, OH 45804 Telephone: (419) 221-3666 Toll Free: (800) 423-7445 Fax: (419) 221-2013

Brunswick	Painesville
Nortrax-Great Lakes, Inc. 1240 Industrial Parkway Brunswick, OH 44212 Telephone: (330) 220-4999 Fax: (330) 220-4449	Nortrax-Great Lakes, Inc. 811 Callendar Blvd. Painesville, OH 44077 Telephone: (440) 639-0700 Fax: (440) 639-7798

**

Youngstown
Nortrax-Great Lakes, Inc. 590 East Western Reserve Road Building 3 Poland, OH 44514 Telephone: (330) 692-6299 Fax: (330) 729-9975

** Indicates addition of new location effective with all orders placed on or after April 20, 2007

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
3	04/20/07	To indicate updated price list and discounts dated February 19, 2007, to add new location, and to notify that John Deere 310SG backhoe Demo, serial number T0310SG957123 is sold and removed from the contract, effective with all orders issued on or after April 20, 2007.
2	02/12/07	Indicates the addition of demo John Deere 310SG Backhoe available until sold effective with all orders issued on or after February 12, 2007.
1	05/15/06	Convert contract pages one (1) through five (5) to new format, update price list with February 1, 2006 CD, add two new locations on page four (4), update MIS/IT contact on page two (2).



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7751500506

EFFECTIVE DATES: 01/01/06 TO 12/31/08

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/24/05.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

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Questions regarding this and/or the State Term Schedule may be directed to:

Sandy Herrel, CPPB
sandy.herrel@das.state.oh.us

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<http://www.ohio.gov/procure>

Signed: _____ Date _____
Carol Nolan Drake, Director

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CONTRACTOR INDEX

CONTRACTOR:

134857
Kandi Kountry Express, Ltd.
dba Towmaster, Inc.
61381 US Highway 12
Litchfield, MN 55355

TERMS: Net 30 Days

DELIVERY: 30 – 60 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S CONTACT:

Mr. Daniel Larsen
Email: dlarsen@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

CONTRACTOR'S MIS/IT CONTACT:

Mr. Jim Stafford
Email: jstafford@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Mr. Daniel Larsen
Email: dlarsen@towmastertrailers.com
Toll Free: (800) 462-4517
Telephone: (320) 693-7900
Fax: (320) 693-7921

BASIC ORDER LIMITATIONS

Minimum: \$25.00

Maximum: \$75,000.00 - Agencies should contact State Purchasing when they expect to exceed the Maximum Order Limitation.


Rate Schedule: Current Price List dated July 1, 2006

Additional Discount:

Tag/Utility Trailers – 5.0% discount from price list

Lowboys (5th wheels) and Trailers (Titanium Series) – 7.0% discount from price list

PAY DIRECT DEALER INDEX

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7751500506-2		Contract ID: 7751500506-2	Mr. Mark Hash 2121 Walcutt Rd. Columbus, OH 43228 Phone: (614) 876-1141 Ext. 222 Fax: (614) 876-3059 e-mail: mark.hash@nortrax.com 
Vendor ID: 134857 Nortrax – Great Lakes, Inc. 2121 Walcutt Rd. Columbus, OH 43228		Vendor ID: 134857 Nortrax – Great Lakes, Inc. 2121 Walcutt Rd. Columbus, OH 43228	
Item Description:		OAKS Category ID:	Service Counties:
Trailers, Flat Bed and Options		22000000	All 88 Counties
Trailers, Gooseneck and Options			
Trailers, Hydraulic Elevating Type and Options			
Trailers, Lowboy and Options			
Trailers, Roller Bed and Options			
Trailers, Tilt Bed and Options			

SUMMARY OF AMENDMENTS

<u>Amendment Number</u>	<u>Revision Date</u>	<u>Description</u>
1	11/15/06	Indicates addition of a link to contractor's price list dated July 1, 2006 and notification of a price increase effective with all orders issued on or after November 15, 2006.