



PENGWYN

July 1, 2011

Jerry Buckley
Division of Planning & Operations
City of Columbus
1881 E 25th Avenue
Columbus, OH 43215

Subject: Communication Equipment Installation

Dear Mr. Buckley:

We have expressed concern regarding tying up completion and payment of the entire truck up fit for a minor portion which is not in our control.

As you have mentioned the four new trucks we completed several months ago still do not have the communication equipment installed. We can see why you wish to have this completed to prevent the long delay you are currently experiencing.

If The City, who is experienced in the technology, is having problems completing communication installation; then how can PENGWYN, who has never been responsible for installation of this type of equipment, be confident we can do it more quickly? PENGWYN is therefore quoting this as a separate item. This will insure that PENGWYN meets your expectations.

Respectfully,

PENGWYN

James A. Kime
President



PENGWYN

2550 West Fifth Avenue
Columbus, OH 43204-3815

(614) 488-2861 (800) 233-7568 Fax (614) 488-0019

Date: July 1, 2011
To: City of Columbus
Division of Planning & Operations
1881 E 25th Avenue
Columbus OH 43215
Attention: Jerry Buckley
Fax:
Re: **Single Axle Assembly Quote**
Sender: Jim Borowski

**YOU SHOULD RECEIVE 1 PAGE INCLUDING THIS COVER SHEET.
IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL.**

Per your visit PENGWYN is pleased to quote the following:

Labor and Hardware to install City of Columbus material on International cab and chassis.
Labor and parts \$16,500.00
To be Invoiced and paid as each truck is completed.

Installation of communication equipment supplied by City of Columbus \$1,000.00
To be invoiced and paid as each communication equipment installation is completed.

**NOTE: CITY OF COLUMBUS TO DELIVER COMMUNICATION EQUIPMENT 7-14 DAYS
AFTER DELIVERY OF CAB AND CHASSIS TO PENGWYN !!!!**

NOTE: SEE COVER LETTER FOR ADDITIONAL INFORMATION

NOTE: ABOVE PRICING IS PER EACH TRUCK !!!!

Quote good for 90 Days
F.O.B. Columbus, Ohio

Jim Borowski
jim.borowski@pengwyn.com
614-488-2861
614-557-3219 (cell)

Thank You for the Quote Opportunity and We Look Forward To the Order



PENGWYN

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Columbus, OH 43204-3815

(614) 488-2861 (800) 233-7568 Fax (614) 488-0019

Date: July 1, 2011
To: City of Columbus
Division of Planning & Operations
1881 E 25th Avenue
Columbus OH 43215
Attention: Jerry Buckley
Fax:
Re: **Tandem Axle Assembly Quote**
Sender: Jim Borowski

**YOU SHOULD RECEIVE 1 PAGE INCLUDING THIS COVER SHEET.
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Per your visit PENGWYN is pleased to quote the following:

Labor and Hardware to install City of Columbus material on International cab and chassis.

Labor and parts	\$17,000.00
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To be Invoiced and paid as each truck is completed.

Installation of communication equipment supplied by City of Columbus	\$1,000.00
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To be invoiced and paid as each communication equipment installation is completed.

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Quote good for 90 Days
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