



580 Wall St.
Phoenixville PA 19460
Phone: (610) 458-3000
FAX: (610) 458-3010

Mr. Mitchell Clay
Columbus Police
Columbus, Ohio

Dear Mr. Clay:

This letter is provided as a sole source justification to obtain VideoRay Remotely Operated Underwater Vehicle(s) and related accessories.

VideoRay LLC manufactures, integrates accessories, sells, supports and repairs the VideoRay Pro 3 series Remote Operated Vehicle.

VideoRay is the only manufacturer that makes a unit that:

- Weighs less than 11 pounds in air.
- Draws less than 300 Watts, and therefore can be operated outdoors from a car/marine battery or very small generator.
- Can enter an opening as small as 15 inches around.

Vehicle specifications:

Weight (In air) 8.4 lbs

ROV Dimensions (length, width, height) 12, 9, 8.5 inches

Depth Rating 500 ft

Maximum Speed 2.6 knots

Please let me know if you have any additional questions.

Regards,

Erick Estrada
Sales Manager

**CITY OF COLUMBUS
SOLE SOURCE INFORMATION FORM**

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER 329
(PLEASE LIMIT YOUR RESPONSE TO THIS SHEET)

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1. Verification of sole source:
(Why no other individual or business is capable of supplying the needed item)

- sole manufacturer/distributor
- sole company offering this unique service (manufacturer's warranty/product support)
- other _____

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2. Describe efforts to determine that the company was a sole source:

Since 1999, VideoRay LLC manufactures, integrates accessories, sells, supports, upgrades and repairs the VideoRay Pro series.

VideoRay Remote Operated Vehicles are quickly justified when compared to dangerous dive missions which include unknown water chemistry conditions, cold temperatures and nighttime dive operations.

VideoRay also loans out accessories to existing clients that may need a particular sensor for search and recovery operations.

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3. Describe any effort to bid for alternate item (service or product) that is not provided by a sole source that would meet this need:

Other alternate Remote Operated Vehicles do not give the portability, sensor capability, usability, affordability and warranty as the VideoRay Pro series does.

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4. Indicate how the price or fee structure was determined:

Prices have not been adjusted since 2005.

A price increase has been announced for 2011.

We will work with the City of Columbus to maintain 2010 pricing.

ORDINANCE #:

APPROVED BY:

Authorized Approval on Corresponding Legislative File

DATE:
