



City of Columbus
Mayor Michael B. Coleman

Department of Public Utilities
Tatyana Arsh, P.E. Director

TO: Paul Rakosky
Director, Department of Finance and Management

FROM: Tatyana Arsh, P.E.
Director, Department of Public Utilities

Date October 27, 2011

SUBJECT: RECOMMENDATION FOR:
PURCHASE OF ONE (1) BOBCAT E50 DIESEL POWERED RUBBER
TRACKED COMPACT EXCAVATOR

The Purchasing Office opened formal bids on October 27, 2011 for one (1) Bobcat E50 Diesel Powered Rubber Tracked Compact Excavator for the Division of Power and Water (Water). Two (2) bids were received.

Bobcat Enterprises Inc. was the apparent low bid of \$57,346.48 and they meet all of our specifications.

Therefore, the Division of Power and Water (Water) is recommending award go to Bobcat Enterprises Inc. as the lowest responsive, responsible, and best bidder to meet our specifications. This award is for the newest year/model Bobcat E50 Diesel Powered Rubber Tracked Compact Excavator to include items # One (1), Two (2), Three (3), Four (4), Five (5), and Six (6) The total award will be for \$57,346.48

Item #1 - \$40,480.30
Item #2 - \$8,896.30
Item #3 - \$1,381.80
Item #4 - \$1,498.72
Item #5 - \$294.52
Item #6 - \$4,794.84

If additional information if needed, please contact Jim Tindle 614-724-0128

Utilities complex	910 Dublin Road	Columbus, Ohio 43215
Director's Office	614/645-6141 FAX: 614/645-8019	TDD: 614/645-6454
Power and Water Division	614/645-7020 FAX: 614/645-8177	TDD: 614/645-7188

Fairwood Complex	1250 Fairwood Avenue	Columbus, Ohio 43206
Sewerage and Drainage Division	614/645-7175 FAX: 614/645-3801	TDD: 614/645-6338

Price Tabulation - Bid #SA004145 - BI005917

Purchase of Mini Excavator - Opened October 27, 2011

Company Name	Item # 1 / Bobcat E50 Diesel Powered Rubber Racked Compact Excavator / Each	Item #2 / Option Package A-91 Part # M3019- P01-A91 / Each	Item #3 / Option Long Arm w/Counterweight Part # M3019-R03- C02 / Each	Item #4 / Option Hydra-Tilt part # 6728578 / Each	Item #5 / Option Excavator Hose Kit-341, 435 Long Arm - Part # 6729176	Item #6 / Option PC 60 Plate Compactor part # 6716085
Bobcat Enterprises Inc.	\$ 40,480.30	\$ 8,896.30	\$ 1,381.80	\$ 1,498.72	\$ 294.52	\$ 4,794.84
Rudd Equipment Company	\$ 52,611.00	\$ 6,837.00	\$ 814.00	\$ 5,701.00	\$ 692.00	\$ 5,600.00

Bidder Tabulation - Bid #SA004145 - BI005917
Purchase of Mini Excavator - Opened October 27, 2011

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	CC #	Other
Bobcat Enterprises Inc. 3666 Lacon Road Hilliard, OH 43026	Michael Leach 614-876-1116(Ph) 614-876-3118(Fax)	Y	Y	Y	Y	Y	Y	Y	Y	Did not submit Equipment and Warranty Capability Letter, Manufacturer Relationship Information, or Dealers build sheets. *
Rudd Equipment Company 100 East Campout View Blvd. #250 Columbus, OH 43235	Mark Tanzillo 614-753-0611(Ph) 614-438-4190(Fax)	Y	Y	Y	Y	Y	Y	Y	Y	Vendor bid Volvo EC55C Compact Excavator. Section 3.1.3.1 "No substitutes accepted"
										*Bobcat Enterprises, Inc. informed the City on October 31, 2011 that the Product Quotation document attached is for informational purposes only and does not apply to the City of Columbus (see attached).



Bobcat

ENTERPRISES

Rt. 747 & Muhlhauser Rd.
PO Box 46345
Cincinnati, OH 45246
Tel: 513.874.8945
Fax: 513.874.4227

3666 Lacon Rd.
Hilliard, OH 43026
Tel: 614.876.1116
Fax: 614.876.3118

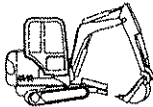
8670 E. Main St.
Reynoldsburg, OH 43068
Tel: 614.863.1300
Fax: 614.863.1346

1309 Cahill Dr.
Lexington, KY 40504
Tel: 859.254.3936
Fax: 859.233.1136

13117 Middletown
Industrial Blvd.
Louisville, KY 40223
Tel: 502.245.1911
Fax: 502.245.1919

Rts. 68 and 32
225 Hughes Blvd.
Mt. Orab, OH 45154
Tel: 937.444.3865
Fax: 937.444.3965

800-4BOBCAT
(800-426-2228)
bobcat-ent.com



October 31, 2011

Connie Warner, CPPB
Procurement Specialist
City of Columbus Purchasing Office
50 West Gay Street, 1st. Floor
Columbus, OH 43215-9036

Dear Connie:

This letter is intended to address the request for information associated with SA004145.

1) Equipment and Warranty Capability Letter (Page 4B, Section 3.2.1.1)

Bobcat Enterprises, Inc. is a six branch equipment dealership enterprise started in 1975. We have been an authorized Bobcat dealership since April 7, 1975 and currently have 104 employees able to support our product in the market place. We have always been in excellent standing with our manufacturer from a parts and service capability standpoint.

The Columbus area has two dealerships locations fully staffed with parts, service, rental and sales personnel including two field service technicians.

2) Manufacturer Relationship Information (Page 4B, Section 3.2.1.2)

Bobcat Enterprises, Inc. became an authorized Bobcat dealer on April 7, 1975 and just celebrated our 36th anniversary as a dealer. We sign a perpetual contract with Bobcat Company each year. We still have the original ownership group that started the business in 1975.

We are considered by Bobcat Company to be one of their premier dealers in the United States and one that other dealers learn from and emulate.

Our company has been asked on several occasions to be part of the "Dealer Advisory Council" which is made up of 10 dealers from across the country.

Our company started with one location and has grown to six currently.

3) Dealers Build Sheets (Page 4B, Section 3.3)

Please see attached build sheet. Please note the Product Quotation document attached is for informational purposes only and does not apply to the City of Columbus.



I hope this provides the information you need to complete the bid. If you need anything else please let me know.

Sincerely,

Kimberly Trapp
Kimberly Trapp
Bobcat Enterprises, Inc.