

To: Sam Orth
Director/CTO, Department of Technology

From: Nicole McCartney
Fiscal Manager

Date: June 4, 2024

Subject: Fiber Optic Locating Services

The solicited Requests for Proposals for the Fiber Optic Locating Services. The recommendation is to award Northern Lights Locating and Inspection, Inc., the consultant scored the highest by the selection committee. Details concerning the recommendation are below.

The contract is anticipated to be funded with an appropriation of \$200,000 by Department of Technology operating funds. The contract may be modified in the future if additional funds are allocated.

The Department of Technology is responsible for approximately 900 miles of underground fiber optic cabling in various strand count quantities throughout the City of Columbus. The intent of this project is to provide the City of Columbus, Department of Technology, additional resources for locating services that encompass the current layout and any new installations.

The Committee would like to submit Northern Lights Locating and Inspection, Inc. for the Director's review and recommendation. The Committee felt that Northern Lights Locating and Inspection, Inc. submitted the strongest overall proposal for the following reasons:

- Very good references
- Sufficient resources
- Overall lowest calculated costs

The project was formally advertised on the Bonfire and Vendor Services web site from April 24, 2024, to May 15, 2024. The city received six (6) responses. All proposals were deemed responsive and were fully evaluated when the Evaluation Committee met on May 22, 2024.

The responding firms were:

Bidder	Total Points	City/State	MAJ/ODI Status
Northern Lights Locating and Inspection, Inc	87.00	Plainfield, IN	MAJ
SAM	84.33	Westerville, OH	MAJ
Ewers Utility	69.33	Mount Vernon, OH	MAJ
Stake Center Locating, LLC	63.67	Greensboro, NC	MAJ
Mark it Private, LLC	54.67	Greenfield, IN	MAJ
USCI Locating Services, LLC	53.67	Indianapolis, IN	MAJ

Contract Compliance Information for the Highest Scorer:

Status	Company	Compliance Number	MBE/FBE/MAJ	Percent	Expiration Date	Type of Work
Active	Northern Lights Locating and Inspection, Inc.	049221	MAJ MAJ	100%	5-28-2026	Fiber Optic Locating

Per City Code 329, please provide direction for proceeding on this project. Four options include:

1. Approve of the committee's recommendation, Northern Lights Locating and Inspection, Inc.
2. Reject the committee's recommendations and designate a firm
3. Call for an oral presentation of the three highest scoring firms
4. Other

Cc: Dave George, Connectivity Manager

Pam O'Grady, Deputy Director

Rick Wagner, Deputy Director

Ihab Tadros, CFO