

Popp, Susan J.

From: Fouts, Sean S.
Sent: Thursday, April 30, 2020 3:01 PM
To: Popp, Susan J.
Cc: Bells, Lori S.
Subject: RE: State Contract request - response

Categories: Red Category

I'll approve, mainly because it's an already bid. If this were an unbid contract by the State, I'd have more questions.

From: Popp, Susan J. <SJPop@Columbus.gov>
Sent: Thursday, April 30, 2020 7:03 AM
To: Fouts, Sean S. <SSFouts@columbus.gov>
Cc: Bells, Lori S. <LSBells@columbus.gov>
Subject: RE: State Contract request - response
Importance: High

Sean
Here is the response that I received from Sonia Krammes (IT) and Mike Edwards (GIS) regarding cost effectiveness for this project. Please let me know if this is satisfactory.

In my professional opinion the OSIP III contract is the most cost-effective method to obtain the high-level spatial accuracy and resolution DPU has come to expect. I recall having a similar conversation with Purchasing and Dave before the 2019 flight. Woolpert knows we don't have to use the OSIP contract and in return provides us a fair price for their services in my opinion.

Other cities and counties contract with Woolpert directly and their resulting costs per square mile are comparable but will also include administrative fees. We pay a flat fee under the State contract. Some area counties have contracted directly with other vendors with mixed results -- namely image quality and pixel accuracy that would not meet our needs. The time to write and administer our own RFP could also be considered an added internal cost if we went that route.

Thanks,
Mike

Thank you!

Suzy Popp
Management Analyst II

910 Dublin Road
Columbus, OH 43215
Direct: 614-645-8618

From: Fouts, Sean S.
Sent: Wednesday, April 29, 2020 10:09 AM
To: Popp, Susan J. <SJPop@Columbus.gov>
Cc: Bells, Lori S. <LSBells@columbus.gov>
Subject: RE: State Contract request

Hi Susan:

In order to approve, I must deem it the most cost effective method of procurement.

The bar isn't extremely high. As this appears to be a competitively bid contract, I won't require other quotes. But I do need to know that is the most cost effective method.

Thanks,
Sean

SEAN S. FOUTS
PROCUREMENT MANAGER



DEPARTMENT OF FINANCE
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From: Popp, Susan J. <SJPopp@Columbus.gov>
Sent: Friday, April 24, 2020 4:59 PM
To: Fouts, Sean S. <SSFouts@columbus.gov>
Cc: Bells, Lori S. <LSBells@columbus.gov>
Subject: State Contract request
Importance: High

Hi Sean

I am working on getting an Orthophotography OSIP III contract. In previous years we have used the state contract 0A1177 Woolpert Corporation.

I am a newbie on this process but I am asking you for permission to use the state contract to process a contract with Woolpert for DPU. (I have attached a link for your convenience.)

<https://procure.ohio.gov/proc/currentContractsResults.asp?t1=0&t2=0&t3=0&CN=&IN=&SK=imagery&CMPT=All&MT=All&KST=All%20Words&CT=ALL&CSTAT=ALL&SDT=0&SD=&ED=&CMPN=&CTT=All%20Contract%20Types%20/%20Methods&SDTT=-%20Select%20Type%20-%20&CMPTT=&MTT=&CSTAT=All>

If you need more information from me, please let me know!

Thank you

Suzy Popp
Management Analyst II



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