

April 2, 2024

Monica Powell

To whom it may concern,

I would like to provide you with information as to why you should consider Johnson Controls Fire Protection (JCFP) as a proprietary or sole source supplier for the fire & life safety systems at City of Columbus Department of Water and Sewer

1. Johnson Controls Fire Protection holds a State Term contract under MMA-Facility Maintenance & Management, in which all your fire & life safety services and inspections can be procured.
2. SimplexGrinnell is the branded fire alarm system of Johnson Controls Fire Protection.
3. Simplex is the manufacturer and distributor of our branded fire alarm systems, and JCFP district offices are the **ONLY** factory trained and certified service providers for the 4007es, 4100, 4010, 4020 series fire alarm systems. Our office in Dublin office has several factory technicians with the latest training and active certifications for Simplex installed fire alarm systems. Our technicians have access to the latest software revisions and product bulletins. It is our belief that Non Simplex certified technicians without licensed software should not perform programming activities on your systems. Further improperly serviced systems can void applicable warranties.

If our technicians happen to encounter problems they cannot resolve on their own, they have numerous ways to get assistance. Some of these include Factory published technical help CDs, FAQ bulletins, factory service and installation manuals, as well as multiple layers of "live" support not only on site but also via telephone directly from the factory. Our service commitment to you is also a commitment from the manufacturer.

4. If a non-proprietary service provider were to create a **major system failure** it could not only create a negative financial impact to your facility but could cause your system to be inoperable for an extended period of time. This would create a major life safety and operating problem for your facility.
5. Our technicians have extensive experience working at your facility for many years and have knowledge of device and panel locations.
6. The 4007es, 4100, 4010, 4020 series Fire Alarm Systems are microprocessor-based systems, which operate on a life safety software program, which is **proprietary** to Simplex/JCFP. This program is specially designed to meet the operational requirements of your facility. There is no commercially available education manuals from which a non-Simplex factory trained technician can qualify to field edit your programs, change labels or functionality, or operate the system as required to maintain the system properly. The software is retained in "read only" memory to allow **password-protected** field editing by factory trained, authorized personnel.
7. All of your fixed fire protection systems such as sprinkler systems are tied directly into your Simplex Series Fire Alarm Systems

JCFP understands the installed equipment, its design and layout -- allowing most repairs to be completed in hours verses potentially days or weeks if serviced by a non-Simplex entity.

Sincerely,

Jodie DeShong
Account Manager
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