



**SUBJECT: PACCAR MATERIALS SURCHARGE**

**DB # 21-45  
DATE: 7-28-21**

Peterbilt is continuing to experience unprecedented cost increases resulting from global supply shortages. Global supply has been impacted by the pandemic, increased global demand for electronic chips and the scarcity of raw material.

Peterbilt will be implementing an additional Class 8 surcharge of \$1,500 and a Medium Duty surcharge of \$1,000 to all 2021 backlog units that will invoice beginning August 16<sup>th</sup>, 2021 to the end of the year.

- 579, 567, 389, 520, 367, & 365 will get the Heavy-Duty fee.
- 548, 348, 537, 337, 536, 330, 535, 325, & 220 will get the Medium Duty fee.

Customers have several options to address this Materials Surcharge:

For trucks built/offline or scheduled through 9/10/2021

- 1) Keep Truck and Pay Surcharge
- 2) Cancel Truck at No Charge – Must Notify Peterbilt by August 6<sup>th</sup>
- 3) Trucks that are offline or firm scheduled will be produced

For trucks scheduled September 13<sup>th</sup> or Later

- 1) Keep Truck in 2021 & Pay Surcharge (Subject to Available Slots)
- 2) Move Truck in 2021 to 2022 & Pay Surcharge (Scheduled no Later than February)
- 3) Cancel Truck at No Charge – Must Notify Peterbilt by August 13<sup>th</sup>

Thank you for your continued support of Peterbilt.

Robert Woodall  
Assistant General Manager – Sales & Marketing