



Quote Number: Q-125832

Order Effective Date: (Date of Last Signature Below)

Quote Expiration Date: 02/05/2026

Cornerstone OnDemand - ORDER			
Customer Name	City of Columbus, OH		
Order Start Date	11/08/2025		
Order End Date	11/07/2026		
Primary Customer Contact	Kristi Sergeant	klsergent@columbus.gov	6146451874
Customer Address (Ship To)	City of Columbus, OH, Dept of Public Utilities 910 Dublin Rd, HR Training 1st floor ,Columbus, Ohio, United States,43215		
Primary Billing (Invoice) Contact	Kristi Sergeant	dpuinvoices@columbus.gov	+1 614-645-7671
Customer Billing (Invoice) Address	City of Columbus, OH, Dept of Public Utilities 910 Dublin Rd, HR Training 1st floor ,Columbus, Ohio, United States,43215		

Product(s)

Period 1
11/8/2025 - 11/7/2026

Product	Qty	Fee	Billing Frequency
Cornerstone Content Subscription - Gold	1	USD 31,045.35	Annual
Period Subtotal:		USD 31,045.35	

Special Terms

Invoicing Schedule

Payment terms for this Order shall be Net 30 (days).

Fees are invoiced beginning on the Start Date(s) in accordance with the Billing Frequency. If required, Fees are pro-rated based on the actual number of days in the billing frequency period. One-time fees are invoiced on the Order Start Date. Any usage product will be billed monthly in arrears based on actual usage. Notwithstanding the foregoing, one-time fees for services on a SOW shall be invoiced in accordance with the billing terms set out in the applicable SOW. Except as otherwise expressly set forth herein, all purchases are non-cancelable and non-refundable. Fees are exclusive of applicable sales, use, VAT, GST, digital tax, DST and other taxes and are net of withholding taxes.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties' master agreement (the "Agreement"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Some Content is hosted by third-party content providers. These providers may process personal information (e.g., Active User identification, course tracking, etc.) only as necessary to provide the Content in accordance with AICC, SCORM, or equivalent standards. The list, locations, and security and privacy policies of such providers are available upon request.

Purchased course(s) shall be available from the Order Start Date above, through the earlier of: (i) the Order End Date above; or (ii) termination/expiration of all Learning Orders; or (iii) termination of the Agreement, after which time all access / course registrations shall be terminated or expire without refund. Course loading and hosting services are included as a part of this Order. Content subscriptions are non-transferable; they are unique to individual users. Notwithstanding the foregoing, where Customer has purchased the Enterprise Content subscription, these subscriptions may each be reassigned one time per year of the Order. Subject to the foregoing, Cornerstone reserves the right to invoice Clients automatically for each subscription/registration exceeding the number purchased, based on the total Content price set forth in this Order, divided by the total number of Active Users subscribed to/registered for that Content.

Agreed and accepted:

By way of the initials, below, Customer's signatory confirms that they are knowledgeable about the Purchase Order process of Customer, and Customer hereby confirms that:

(Please select from the below options, and initial where indicated)

Customer will be sending a Purchase Order for this order (Yes/No): _____

If a Purchase Order will be sent, the number of such Purchase Order is: _____. If the Purchase Order number is not available at the time of signature, Customer agrees to provide same to Collections@finance.csod.com within seven (7) calendar days of the Order Effective Date. Following notice and a reasonable time to cure, Services are subject to suspension for failure to timely provide such Purchase Order. For the avoidance of doubt, Cornerstone does not require the Purchase Order to issue an invoice and may issue an invoice without waiting for the Purchase Order in the event of a delay. Regardless if a PO is required or not, Customer agrees to pay all invoices associated with this Order in accordance with the payment terms hereof.

Initial:

Please note that Cornerstone may, at its sole discretion, elect to not process this Order if Customer does not provide the above information.

Customer		Cornerstone OnDemand, Inc.	
Signature :		Signature :	
Name:		Name:	
Title:		Title:	
Date:		Date:	

Order Validation

Cornerstone Content Subscription: Gold



According to a Workforce Agility Report by Lighthouse Research & Advisory, 63% of executives believe their workforce is unprepared for change, illuminating a critical gap in workforce readiness.

The high rate of change and widening skill gaps make it increasingly challenging for talent to be fully productive, let alone compliant. A lack of workforce readiness will prevent organizations from retaining talent, hurting their competitive ability and negatively impacting revenue performance.

With Cornerstone Content, organizations can meet regulatory requirements and rapidly upskill people with AI-powered learning to be ready for today and what's to come tomorrow.

Content library managed for quality and relevance

- Cornerstone evaluates and ensures content meets quality and relevance standards, refreshing monthly and adding new partners regularly
- Includes certification learning pathways and continuing education credits
- Visibility into consumption and skilling trends

Subjects and training areas

Digital Transformation

- Generative AI
- Big Data & Analytics
- Machine Learning
- Cybersecurity

Leadership & Management

- Collaboration & Teamwork
- Management Fundamentals
- Advanced Management Skills
- Change Management
- Interviewing & Hiring

Cornerstone Subscription: Gold Stats

20,000+
courses

10+
languages

80+
providers

Productivity & Execution

- Time Management
- Decision Making
- Innovation & Continuous Improvement
- Workplace Influence & Authority
- Dealing with Emotions and Conflict
- Driving Results

Corporate Compliance

- Anti-Harassment and Discrimination
- OSHA
- Employment Practices
- Corporate Responsibility/ Sustainability
- Anti-Corruption & Anti-Bribery
- Data Security & GDPR
- HIPAA
- Fair Labor Standards Act (FLSA)
- Family & Medical Leave Act (FMLA)
- Health & Workplace Safety

Computer/Technology/IT

- Operating Systems & Servers
- Programming
- Software Design & Development
- Microsoft Office Suite
- Network Security

Cloud Computing & DevOps

- Python
- AWS
- Google Cloud
- Docker
- Azure

Providers

- BizLibrary
- Cornerstone Originals
- CyberU
- Grovo
- Madecraft
- SAI360
- Skillsoft
- TED Talks
- Udacity
- And many more!

Seamless integrations with Cornerstone Learn

Cornerstone Content Subscriptions can be published as collections, playlists, or curricula across Cornerstone Learn, including Learning Management and Learning Experience with Content Studio.

Platform Agnostic Content

Whether you leverage Cornerstone's Learning Management, Learning Experience, or a third-party solution, Cornerstone Content Subscriptions are platform-agnostic and can plug into your existing stack.

Popular courses



Critical Thinking and Problem Solving



Running Your First Project



Design Thinking



Discovering Artificial Intelligence and Machine Learning



The Secret to Giving Great Feedback



Build a productive workforce with content from Cornerstone

[Learn More](#)